Use and Role of Environmental Controls in Improved Productivity

The Case of: Long-Day Lighting (LDL) in Dairy Barns

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LDL – An Emerging Technology

Potential to improve production efficiency
Impact on usage of electrical energy
Reduce energy consumption: Photocell & knowledge of cow's physiology
Reduce energy consumption: Most energy-efficient technology

Long Day Lighting (LDL) or Photoperiod Management Scientifically proven and tested in practice: Numerous studies with dairy cattle from 1980 until now in North America and Europe ■ Increased milk production ~ 5 lbs./cow/day UW-Madison trial 2001: over-all increase of 9 lbs./cow/day after 8 weeks of LDL

Simple rules for Successful LDL

16-18 hr light = 6-8 hr dark/day
Light intensity of 15 FC+ in all areas where cows spend time
Consistent timing
Dry cows away from barn with LDL

Cost-Effectiveness of LDL

Example 450 cow herd w/ freestall barn, LDL, milk increase 4.0 lbs./cow/day:
Investment/cow = \$86 - \$115/cow (depending on installation cost)
Investment paid back in 0.7-1.0 yrs (depending on installation cost)
Net profit per cow = \$119/cow/year (after investment paid off)

Cost-Effectiveness of LDL

Example 450 cow herd w/ freestall barn, LDL, milk increase 4.0 lbs./cow/day: □ Total net profit accumulated (10 yr useful life) = \$486,000-\$498,000 [purchased w/ cash] ■ Total net profit accumulated (10 yr useful life) = \$463,000-\$481,000 [5 yr lease-to-own] Compare: Cost of a new freestall barn @ \$1,000 per cow = \$450,000LDL alone can pay for a new barn in 10 years!!

A Nicer Place to Work

- Dairy farming vies for the position as the top industry when it comes to poor work lighting.
- LDL @ 15 FC provides a vast improvement over the light levels available in the average dairy barn

Competitive Advantage

A moderate sized dairy farm with 150 cows can add \$15,000/year of net profits. VERY valuable before, during and after herd expansion.

A herd of 500 cows can earn \$50,000/year of net profits. Larger and expanding dairies look for short payback and minimal drain on cash flow.

Competitive Advantage

- The competitive advantage of LDL may make a difference in the local rural economy:
- Smaller dairy farms may stay in business longer, before going out of dairying or out of business

 Moderate and large farms can better and sooner afford to grow their herds
 End result: more milk produced, more work opportunities on and off dairy farms

Competitive Advantage

At the state level:

- The number of smaller dairy farms going out business may be reduced
- Moderate and large farms may modernize and expand their herds at faster pace

LDL ECONOMICS

Potential economic contributions from widespread use of LDL in herds >50 cows:

County level (e.g. Manitowoc, WI): About \$3 million added net profits/yr for farmers and an additional 35 million lbs. milk/yr

State level (WI): About \$95 million added net profits/yr for farmers and an additional one billion lbs. milk/yr LDL & Feed Efficiency
 LDL can make milk "on the margin".
 Example: 500 cows, 450 lactating, 4 lbs. milk increase. No increase in "overhead costs".
 Production increase 657,000 lbs./year.

Increased TMR feed use: 325,872 lbs DM

w/o LDL: 33 more cows & 856,728 lbs DM

LDL & Feed Efficiency

<u>Example</u>: 500 cows, 450 lactating, 4 lbs. milk increase. No increase in "overhead costs".

Feed efficiency with/LDL: 0.50 lb. DM/lb. milk

Feed efficiency w/o LDL: 1.30 lb. DM/lb. milk

Save Energy with LDL?

The amount of electrical energy consumed will, on most farms, increase when adopting LDL because **Dairy Barns are Dungeons!!!**

Two ways of saving energy while using LDL:

- 1. Use a photocell to reduce # of on-hours/day
- 2. Use the most energy-efficient lighting hardware

Photocell & Skeleton Photoperiod

Use a photocell to reduce # of on-hours/day

- Physiology: cows register day-length by light intensity 12-16 hrs after dawn. Low sensitivity to mid-am to mid-pm.
- **<u>Timer set</u>** e.g. 5:00am-10:00pm (17 hr)
- Photocell overrides timer from around
 8:30am-3:30pm = saves 7 hr run time/day

FLUORESCENT FIXTURES

Freestall barn 450 cows, parlor & holding area.
About 60 std 400W metal halide fixtures @465W = 27.9kW
About 72 Orion LDL4606 fixtures @221W = 15.9kW
Energy consumption reduced about 43%

Energy consumption: Fixtures in frestall/parlor systems

"Dungeon": 6 FC (12 hr) MH - 40% 15 FC, no LDL (12 hr?) MH - 100% <u>15 FC LDL</u> – 17 hr MH - 142% 15 FC LDL & ph.cell MH - 83% 15 FC LDL & ph.cell FL - 47%

SPREADING OF A NEW TECHNOLOGY

LDL can spread wide and fast:

- Profitable at small and large scale
- Short payback, modest investment
- Suitable in conventional & freestall barns
- Simple to manage, low maintenance
- New research: possible for every farm to practice LDL regardless of herd management and frequency of milking

Recommendations

- Promote energy-efficient technology and smart management such as photocell & skeleton photoperiod!
- Remind farmers to follow the basic rules in order to achieve the expected productivity gains.
- Providing the required dark period saves energy and makes sure the milk and profits keep coming.