

# **4,000+ (Program) Years of Efficiency:**

## **Preliminary Results of a Program-Level Analysis of the Administrator Cost of Saved Energy**



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# Presentation Outline



- What is this project and why it is being done?
- How it was done
  - Program typology and definitions
  - Data collection and quality control
- The database – portfolio/program numbers
- Threats to validity
- Preliminary results on cost of saved energy
- Next steps

# LBNL Energy Efficiency Administrator Cost of Saved Energy (CoSE) Project



## What, Why, How



# Defining CoSE



- Simply put: \$/kWh or \$/therm for reductions in energy use (lifetime/levelized)
- What we are covering:
  - Utility customer-funded end-use efficiency programs
  - Focus on program administrator costs (not total resource costs)
  - Present and analyze:
    - ✦ at state and regional levels
    - ✦ by market sector (e.g., commercial, industrial and residential)
    - ✦ by program type (e.g., residential whole house programs, commercial retro-commissioning, and industrial custom programs)
    - ✦ across other metrics such as climate zones and status of state-level efficiency policies



# LBNL CoSE Project: Motivation & Objectives



## **The cost of saved energy at program level has not been comprehensively documented or analyzed:**

- Limited number of studies done on regional or national costs for saved energy
- And, only at the portfolio/sector levels using relatively limited amounts of data

## **Objective: more, and more cost-effective, efficiency through understanding the drivers of CoSE:**

- Collect, maintain, update program level cost and impact data
- Benefit resource and transmission planners by providing continually improving projections of future spending, costs, savings and program performance
- Conduct analyses to determine whether patterns/trends and statistically valid relationships between the cost of saved energy (at the program, sector and portfolio level) and certain independent variables can be defined and documented, such as administrator experience, changes in codes and standards, and scale of efficiency investments



# What's In the Program Database?

## Data Coverage

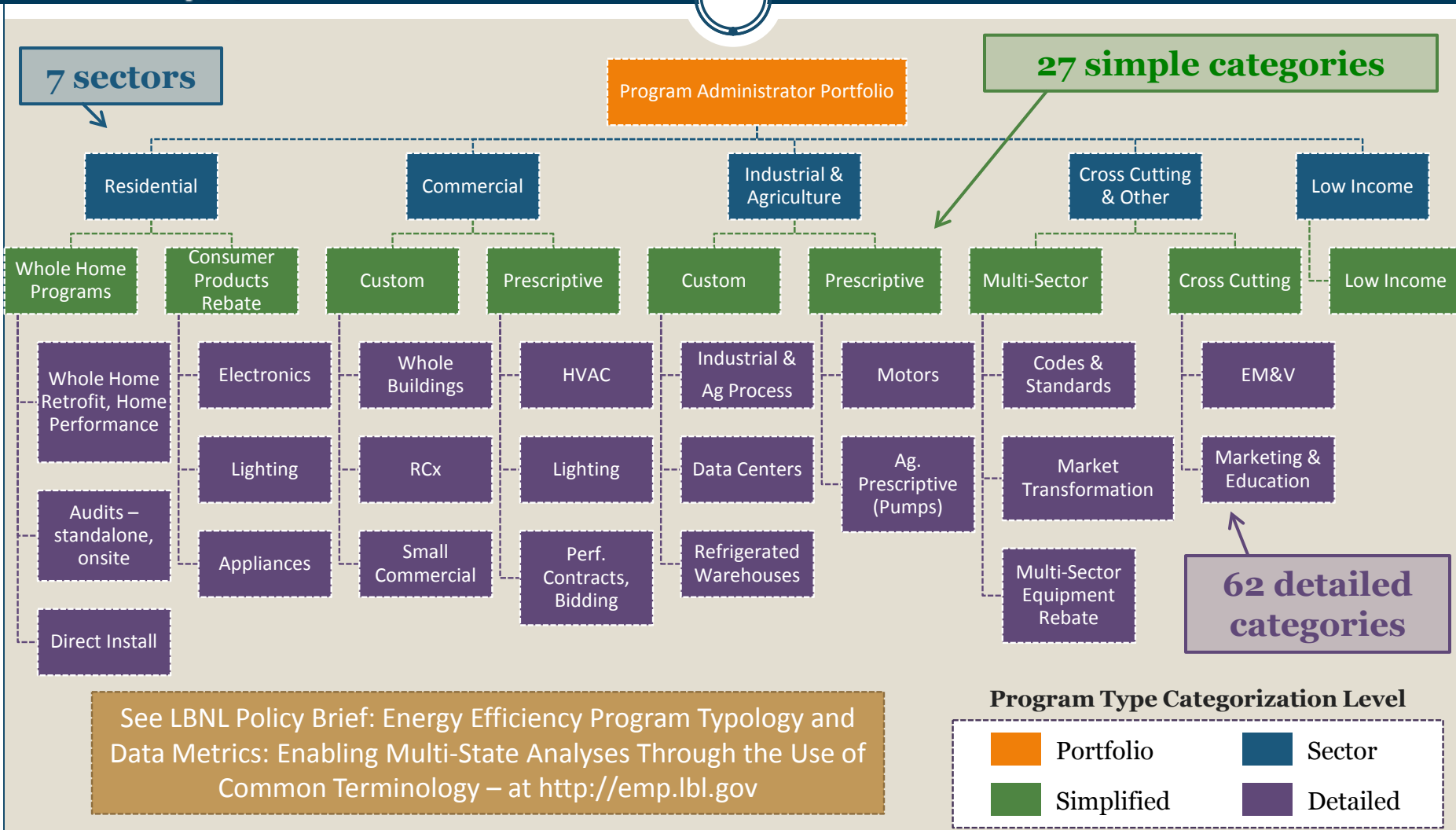
- Covers over 1,700 programs for 3 years (2009-2011) in 31 states
- More than 4,000 program years (multiple years for same programs) in the dataset
- Electric, natural gas, and electric/gas programs

## Data Covered

- Net & gross annual incremental & lifetime savings
- Budget & expenditures
  - Incentive costs
  - Education, marketing & outreach
  - Evaluation
- Participant costs
- Measure lifetimes for programs
- Program participation



# LBNL program typology



# LBNL Energy Efficiency Administrator Cost of Saved Energy (CoSE) Project

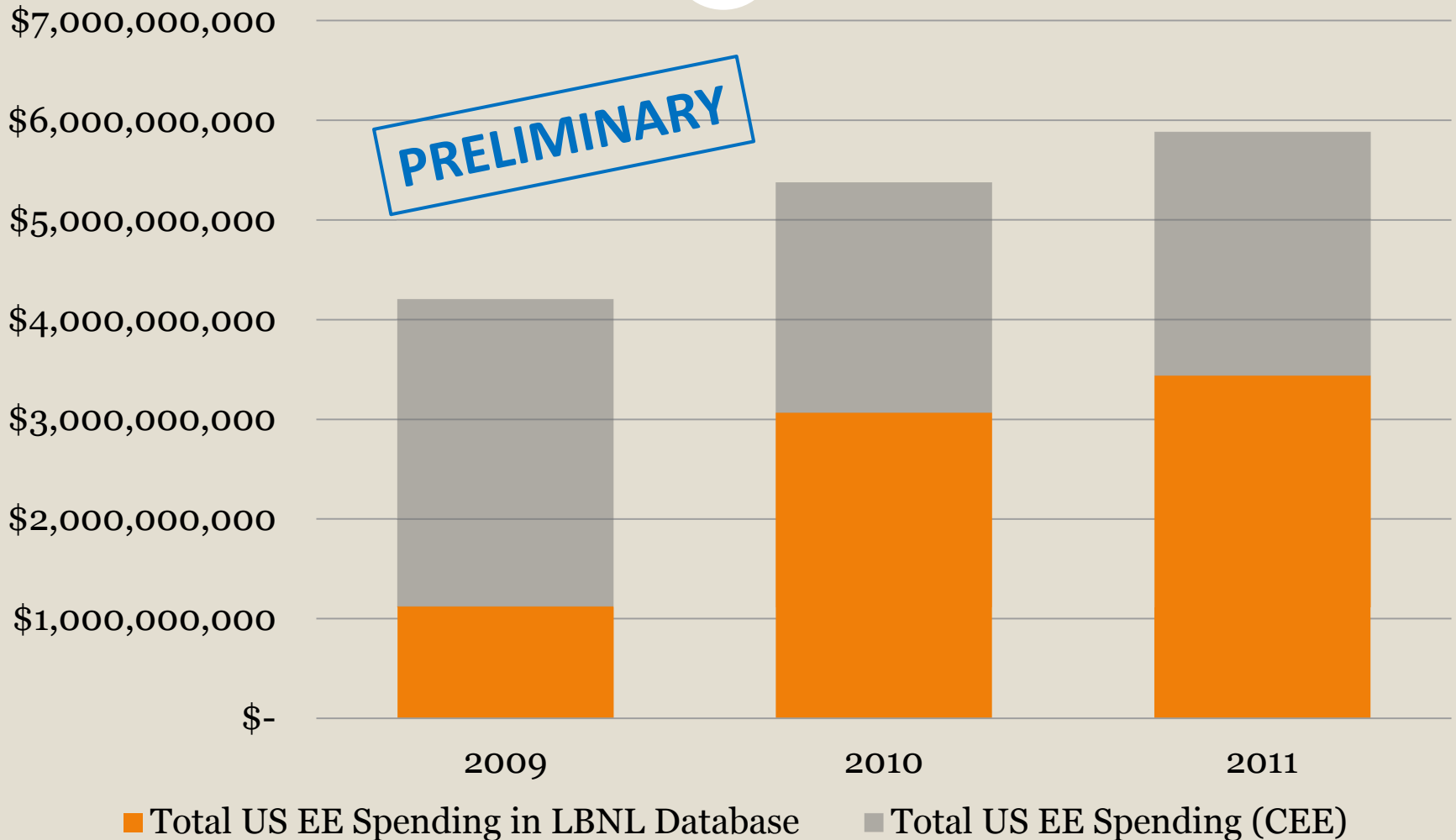


## Program Database





# LBNL Gas and Electric Program Dataset Compared to National Spending (CEE)

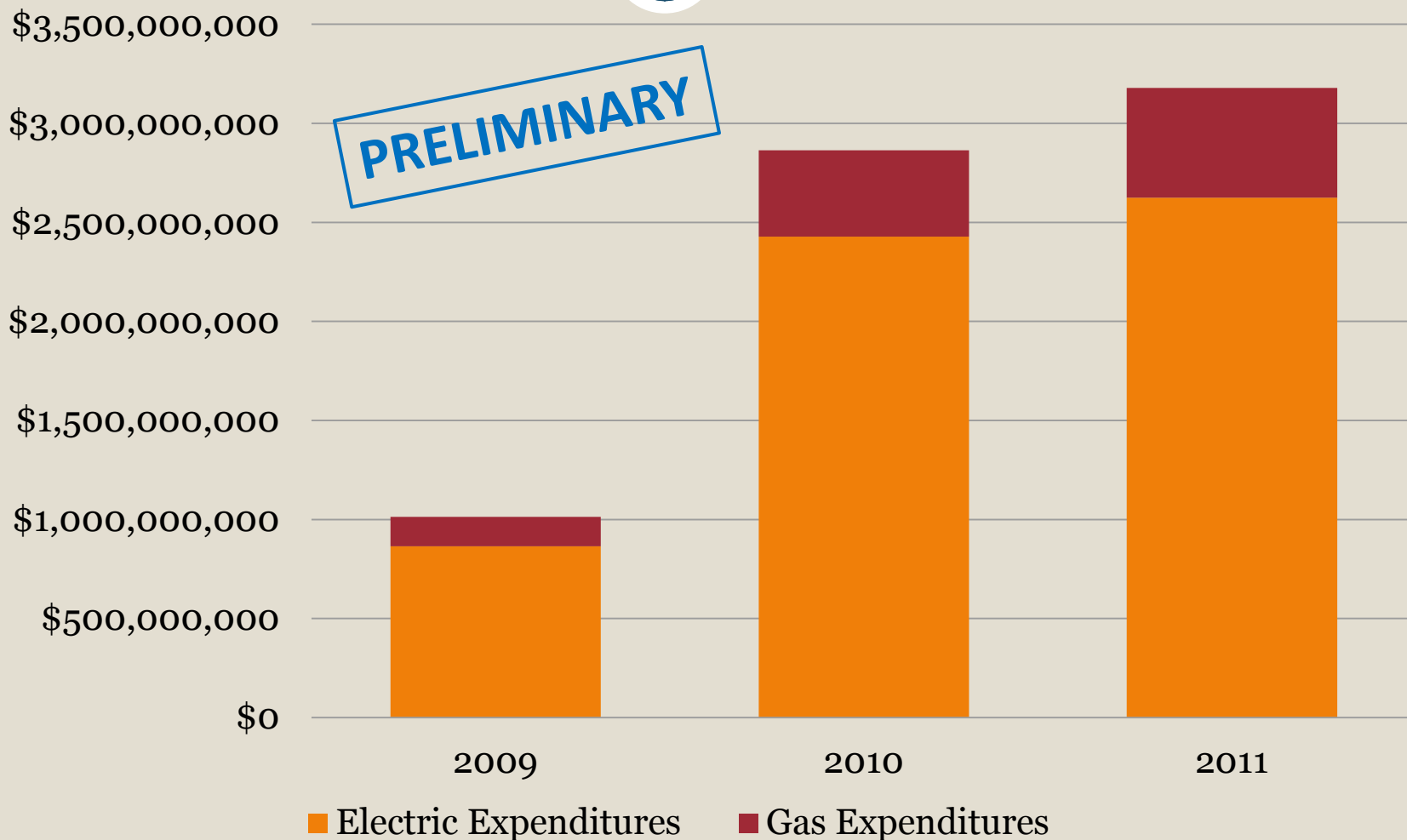




# Total Program Administrator Expenditures by Year in LBNL Dataset



Total Expenditures (2102\$)



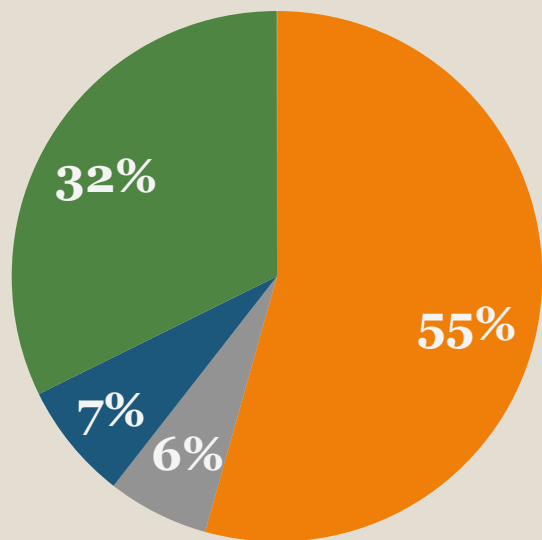


# 2009-2011 Electric Programs: Administrator Expenditures and Savings



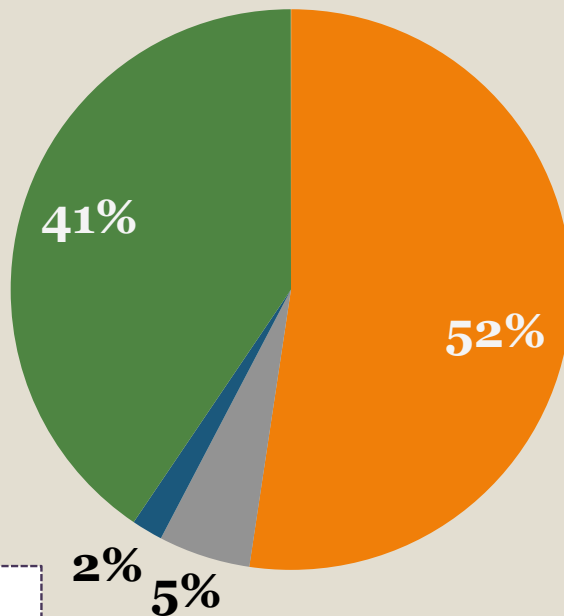
## Expenditures (in 2012\$)

Total = \$5.8B



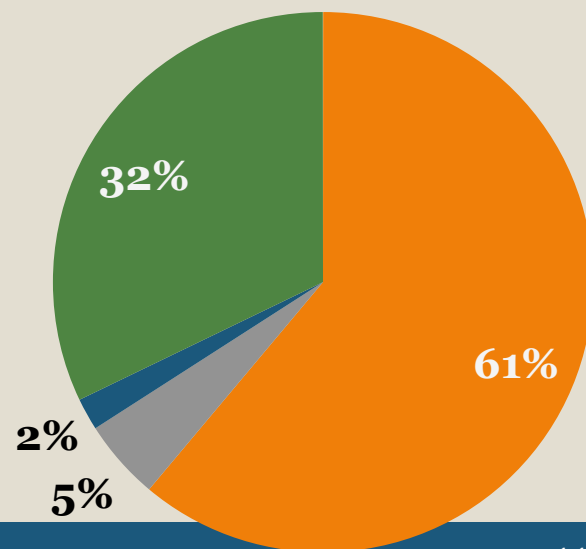
## Program 1st Year Claimed Gross Savings

Total = 32,447 GWh



## Lifetime Gross Savings

Total = 351,279 GWh



**PRELIMINARY**



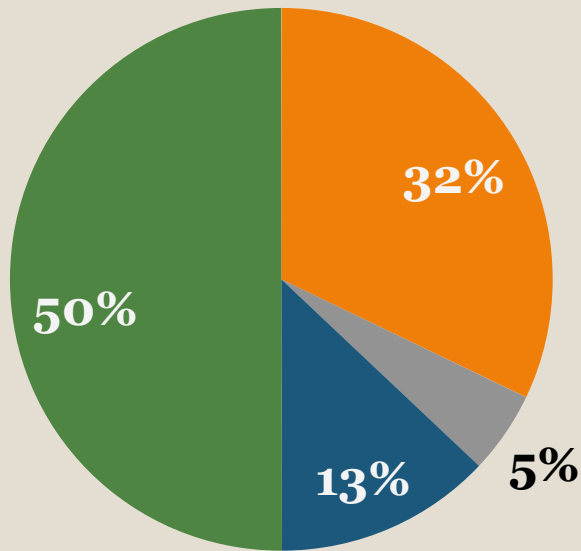


# 2009-2011 Natural Gas Programs: Administrator Expenditures and Savings



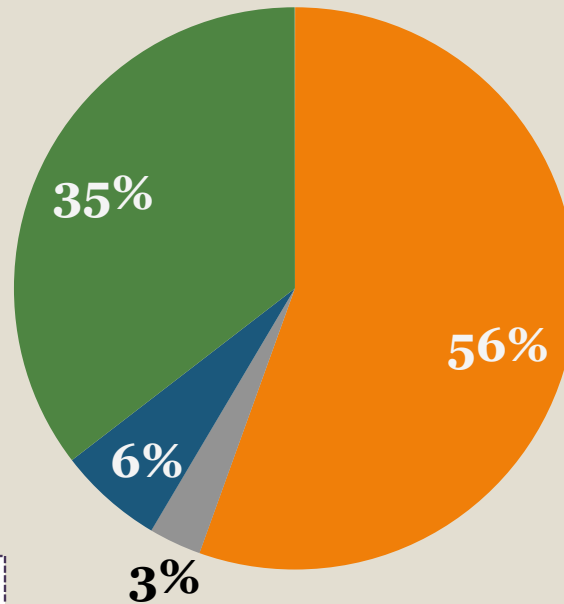
## Expenditures

Total = \$1,139M



## 1st Year Claimed Gross Savings

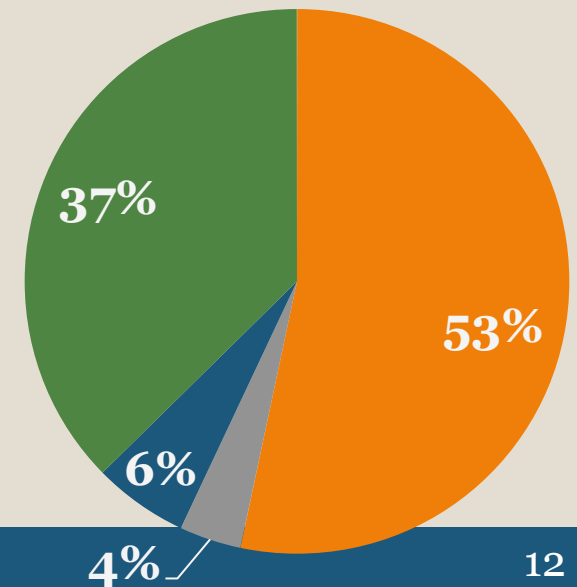
Total = 33 MMDth



**PRELIMINARY**

## Lifetime Gross Savings

Total = 639 MMDth





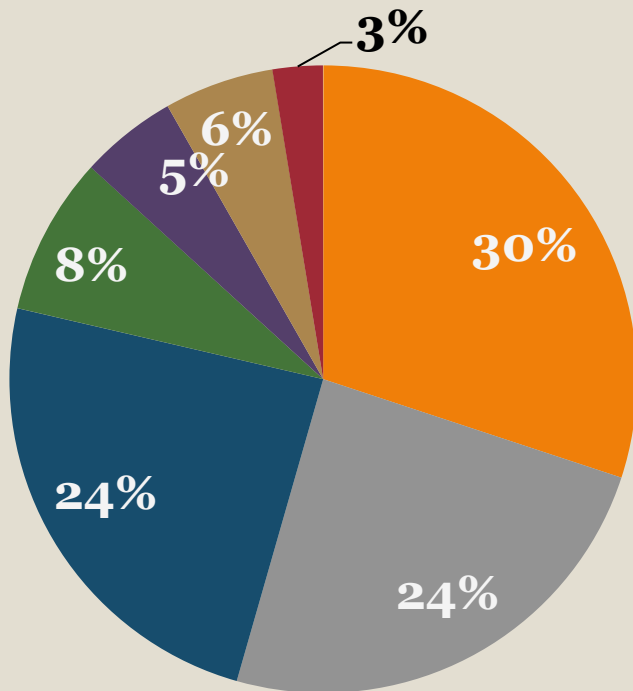
# 2009-2011 Residential Electric Programs: Administrator Expenditures and Savings



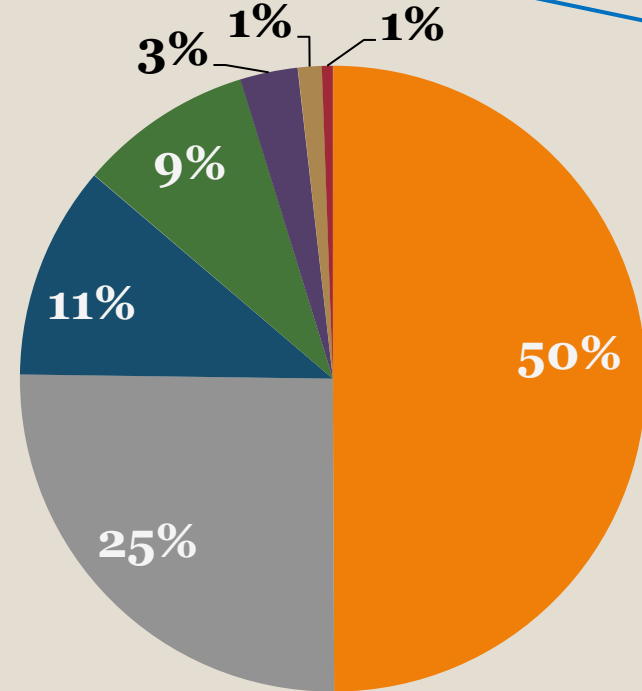
- R: Consumer Product Rebate
- R: Whole Home Upgrade (Inc. audits, retrofits, etc.)
- R: Multi Family
- R: Behavior/Education

- R: Prescriptive (HVAC, Insulation, Windows, etc.)
- R: New Construction
- R: All Other Residential

**PRELIMINARY**



**Expenditures**  
Total = \$ 1.9 B (2012\$)



**Lifetime Gross Savings**  
Total = 114,042 GWh



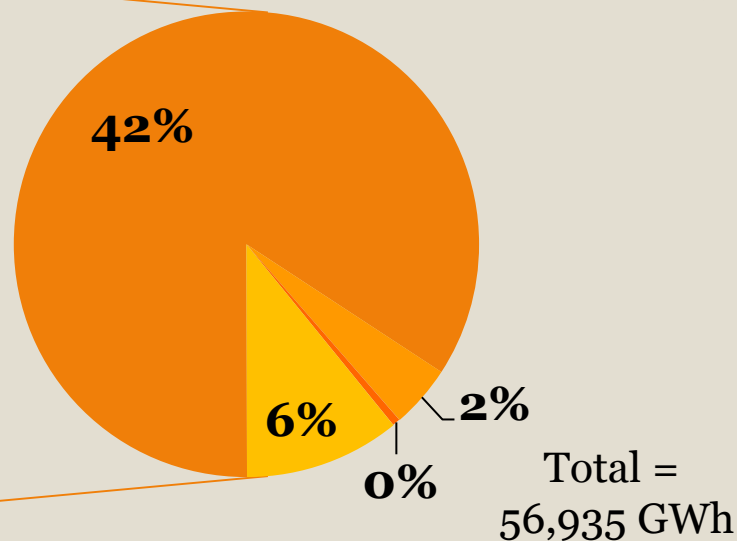
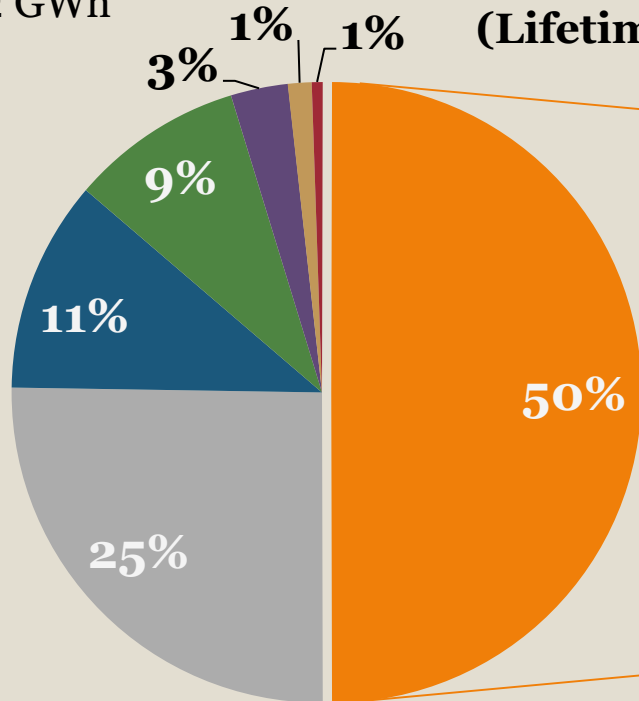
# 2009-2011 Residential Electric Programs: Detailed Program Level Example



Total =  
114,042 GWh

## Consumer Product Rebates (Lifetime Gross Savings)

**PRELIMINARY**



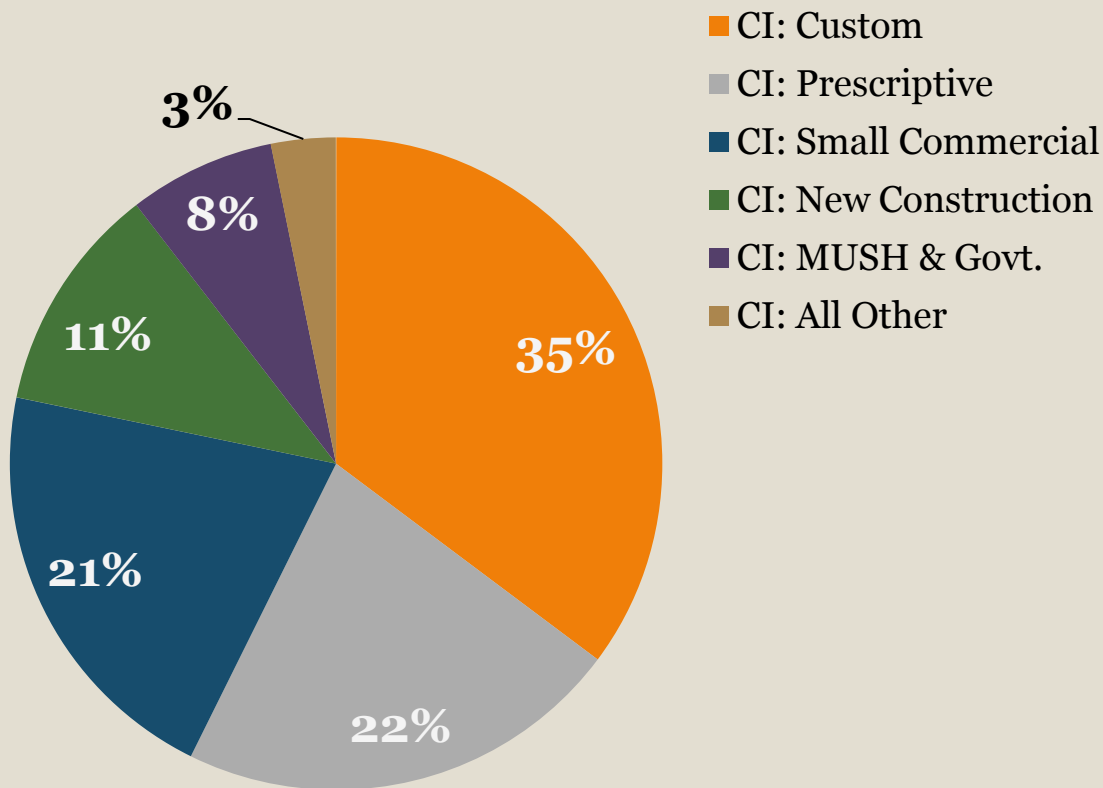
Total =  
56,935 GWh

- Prescriptive (HVAC, Insulation, Windows, etc.)
- New Construction
- All Other Residential
- Lighting
- Electronics

- Whole Home Upgrade (Inc. audits, retrofits, etc.)
- Multi Family
- Behavior/Education
- Appliances
- Appliance Recycling



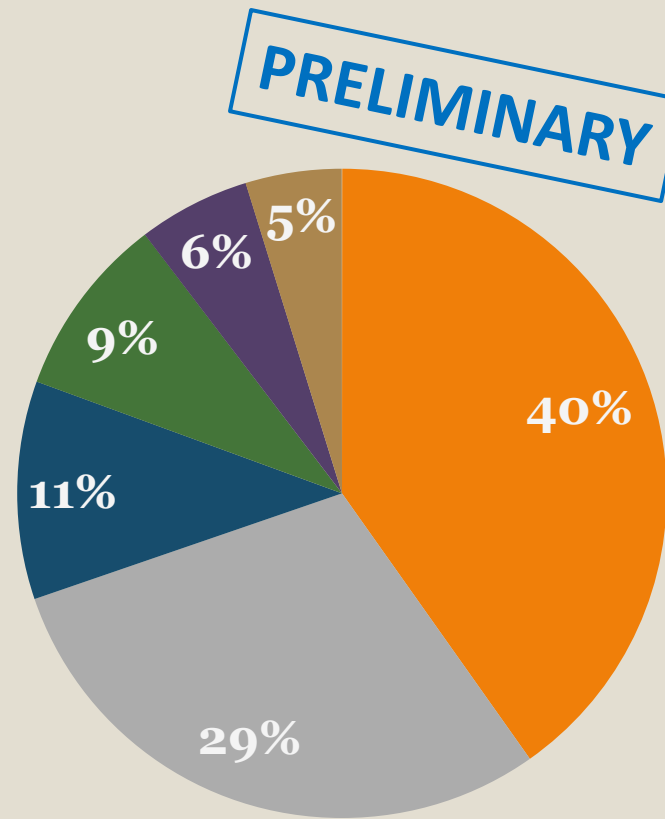
# 2009-2011 C&I Electric Programs: Administrator Expenditures and Savings



## Expenditures

Total = \$ 3.129 B (2012\$)

- CI: Custom
- CI: Prescriptive
- CI: Small Commercial
- CI: New Construction
- CI: MUSH & Govt.
- CI: All Other



## Lifetime Gross Savings

Total = 259,783 GWh

# LBNL Energy Efficiency Administrator Cost of Saved Energy (CoSE) Project



## Data Challenges





Assuming that the primary data reported by program administrators and their evaluators are 100% accurate, we still have issues.

So...

- *Why is collecting regional and national efficiency program cost and performance data like eating in a bad restaurant?*
  - *The data is not that good, and there is not enough of it.*



## **Energy savings/costs not defined consistently**

### *Examples:*

- Lifetime energy savings
- Net and gross savings
- Allocating portfolio costs between programs; in particular program costs between combined gas and electric programs

## **Reported cost and savings data not consistent**

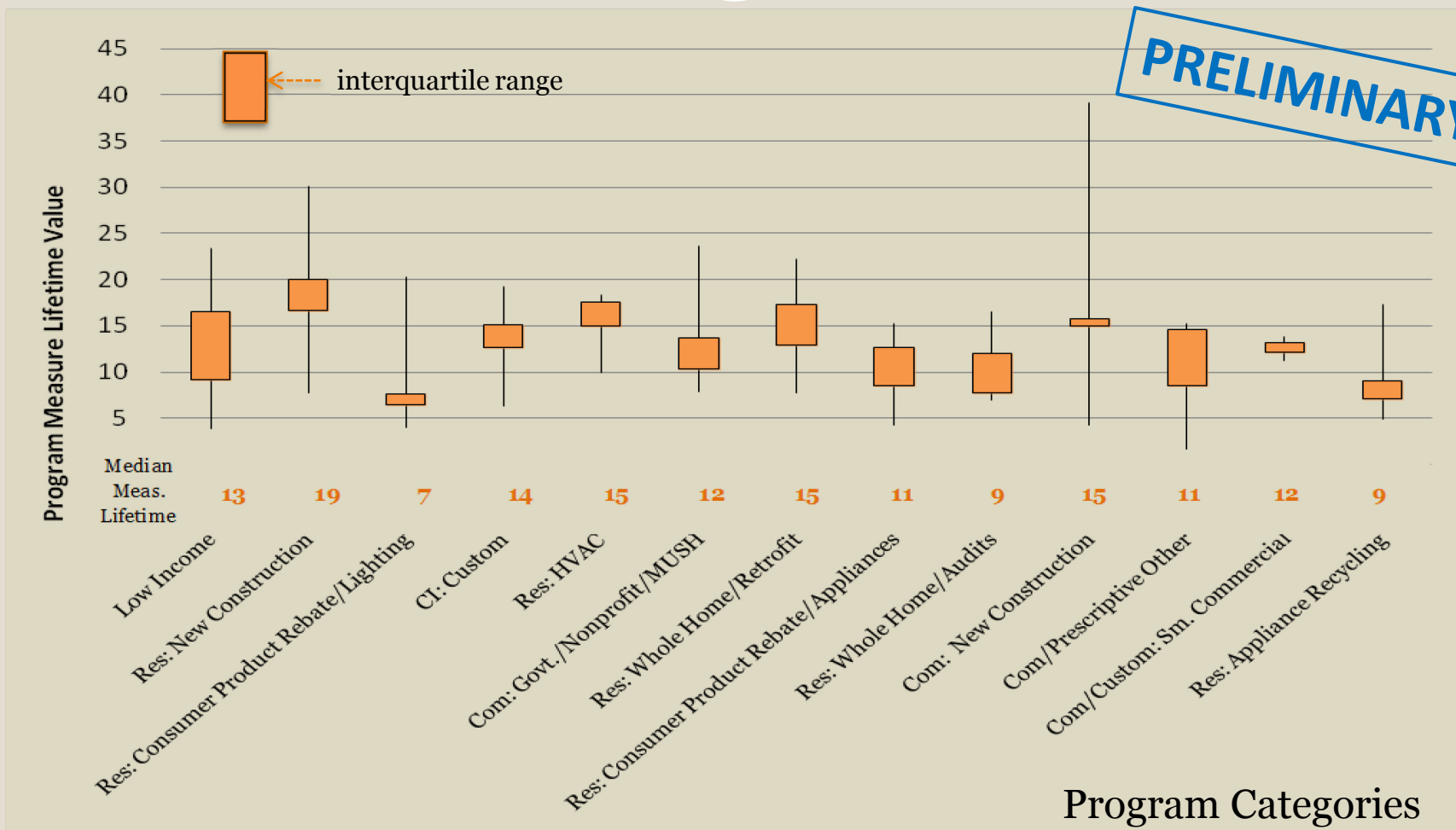
### *Example:*

- Less than 40% of reported program results included information on program measure lifetimes or lifetime savings

## **Programs and sectors are not characterized in a universal or standardized fashion**



# Range of Measure Lifetimes





# Data Challenges Summary



- The terminology and semantics of energy efficiency are products of state by state regulatory practices
- When data are compiled from multiple states or program administrators, the “language differences” can distort regional or national observations
- Thus:
  - Costs are ***administrator***, not total resource costs
  - Caution should be used when applying indicated results
  - Need more robust and consistent data to improve regional and national analyses

*Can showing the benefits of such analyses encourage state and regional entities to establish common reporting definitions and formats?*

# LBNL Energy Efficiency Administrator Cost of Saved Energy (CoSE) Project



## Preliminary Results



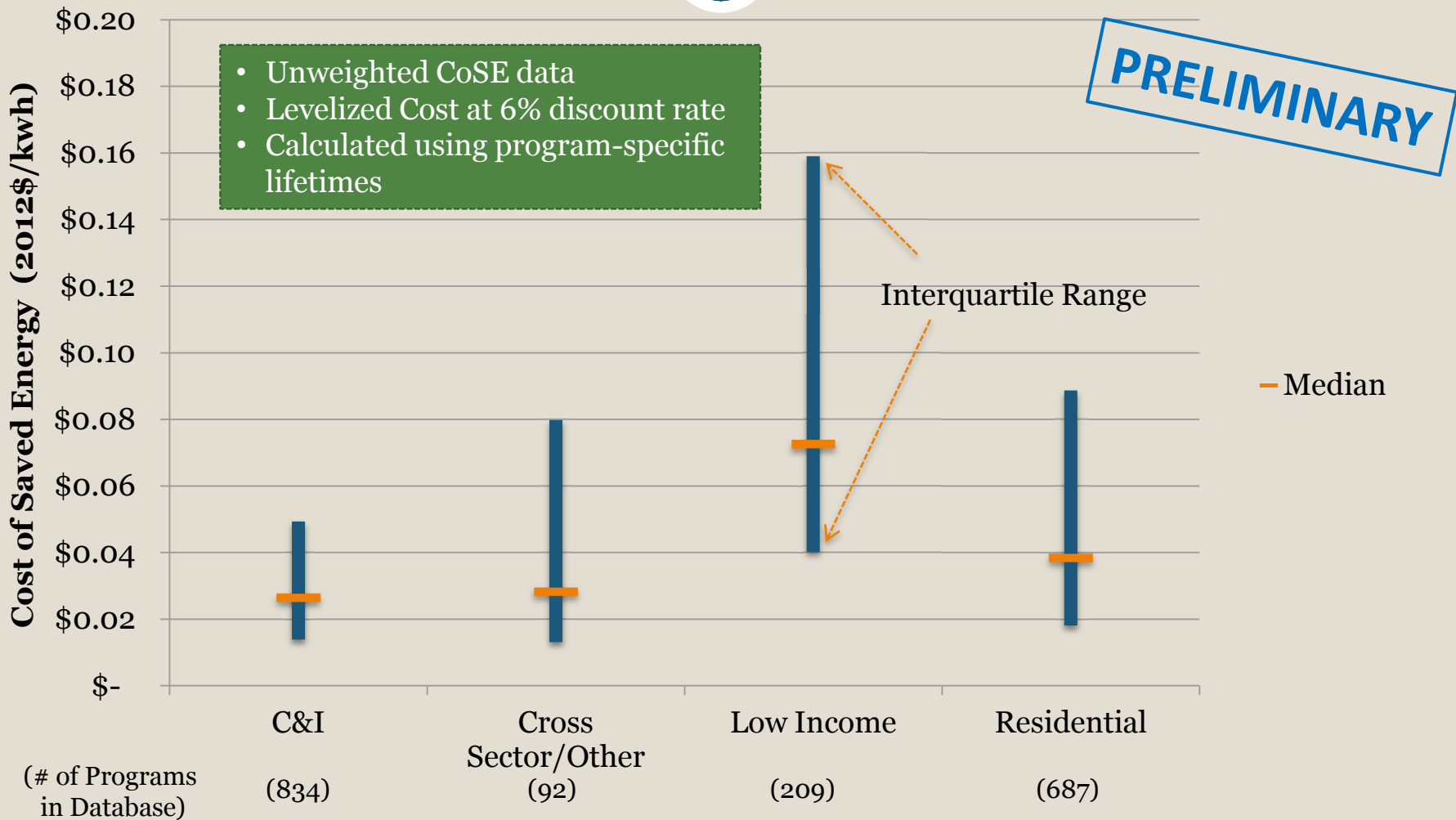
# Obligatory Disclaimer



- These are *preliminary* results
  - Not intended to be cited, utilized in models or for wider dissemination
  - Final results will be available in a LBNL report scheduled for Fall 2013
- There is no such thing as a single CoSE, depends on data and intended use of the CoSE values
  - We report ranges to reflect data uncertainty, different assumptions
- In the full report, these values will include:
  - Administrator costs divided by just first year savings
  - Administrator costs divided by simple lifetime savings
  - Levelized Administrator CoSE – 3% and 6% discount rates

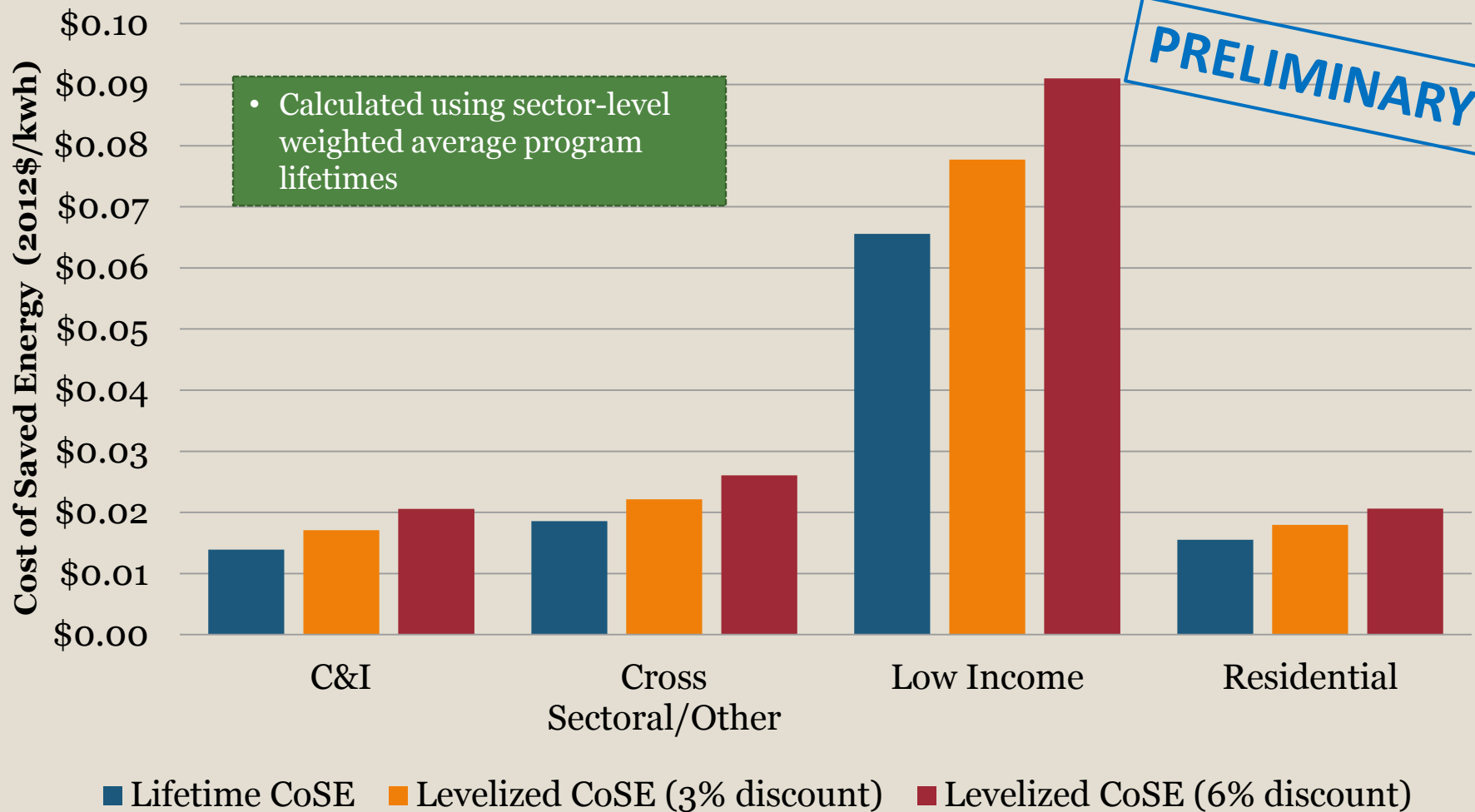


# Electric Programs: Levelized Administrator CoSE–National by Sector





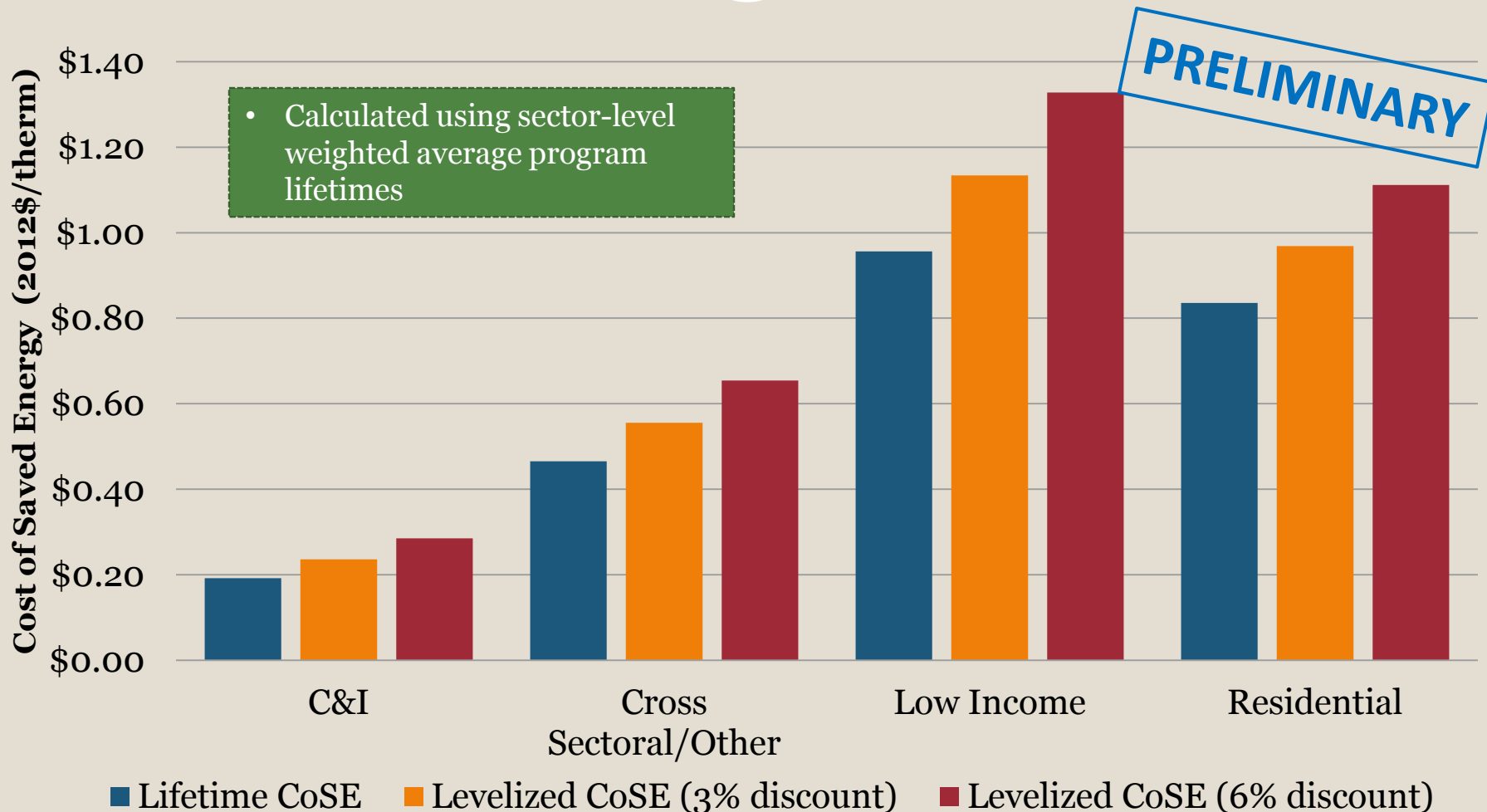
# Administrator CoSE—Electric Programs National Weighted Average Values—Sector





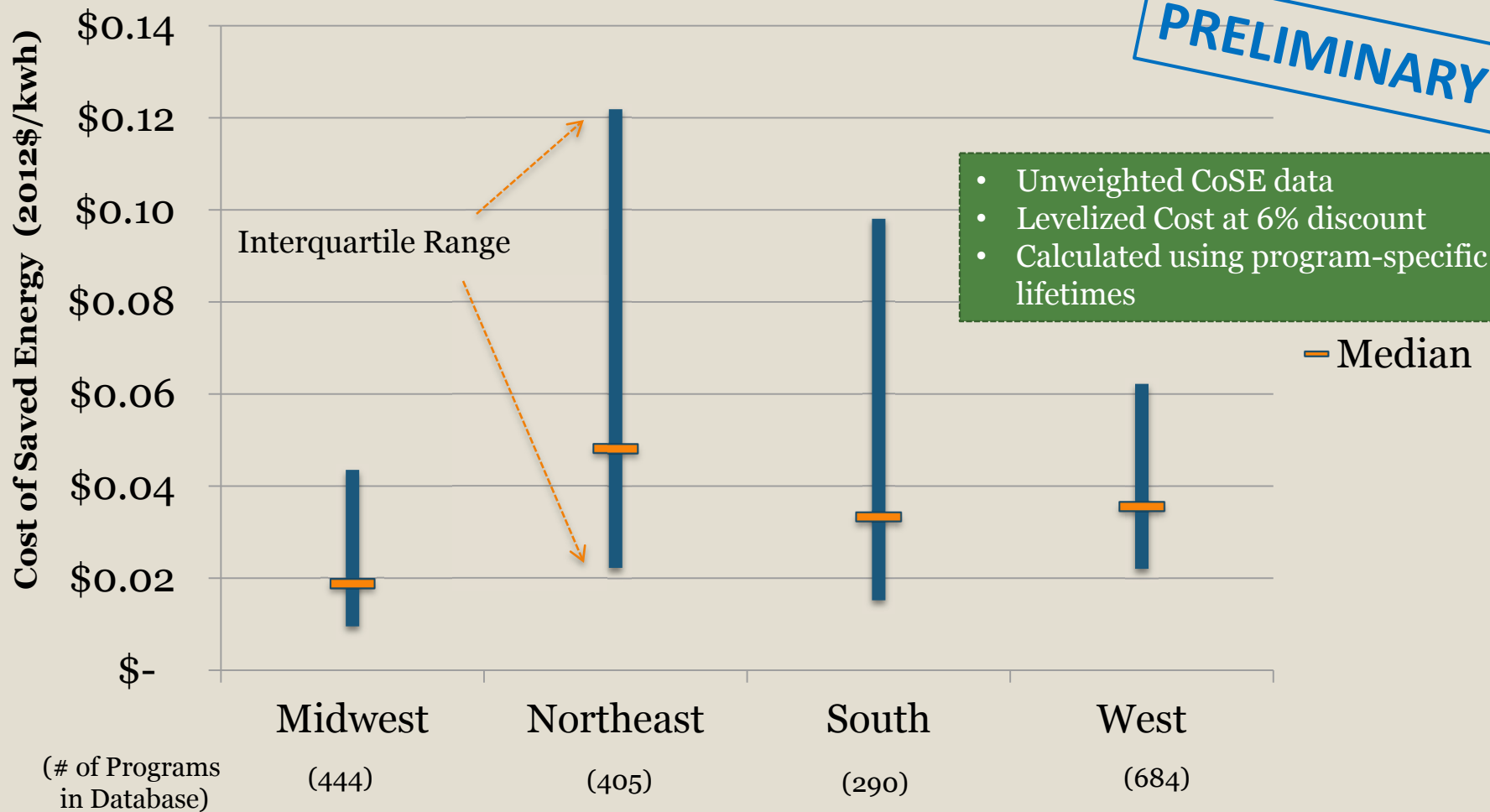


# Administrator CoSE—Gas Programs National Weighted Average Values—Sector





# Electric Programs: Levelized Administrator CoSE by Region





# Electric Programs: Residential Programs Levelized Administrator CoSE



- Unweighted CoSE data
- Levelized Cost at 6% discount
- Calculated using program specific lifetimes

**PRELIMINARY**

Cost of Saved Energy (2012\$/kwh)

\$0.25  
\$0.20  
\$0.15  
\$0.10  
\$0.05  
\$-

Interquartile Range

— Median

Consumer Product Rebate  
Prescriptive  
Whole Home Upgrade  
New Construction  
Multi Family  
Behavior/Education  
All Other Residential

(# of Programs  
in Database)

(223)

(157)

(154)

(103)

(47)

(27)

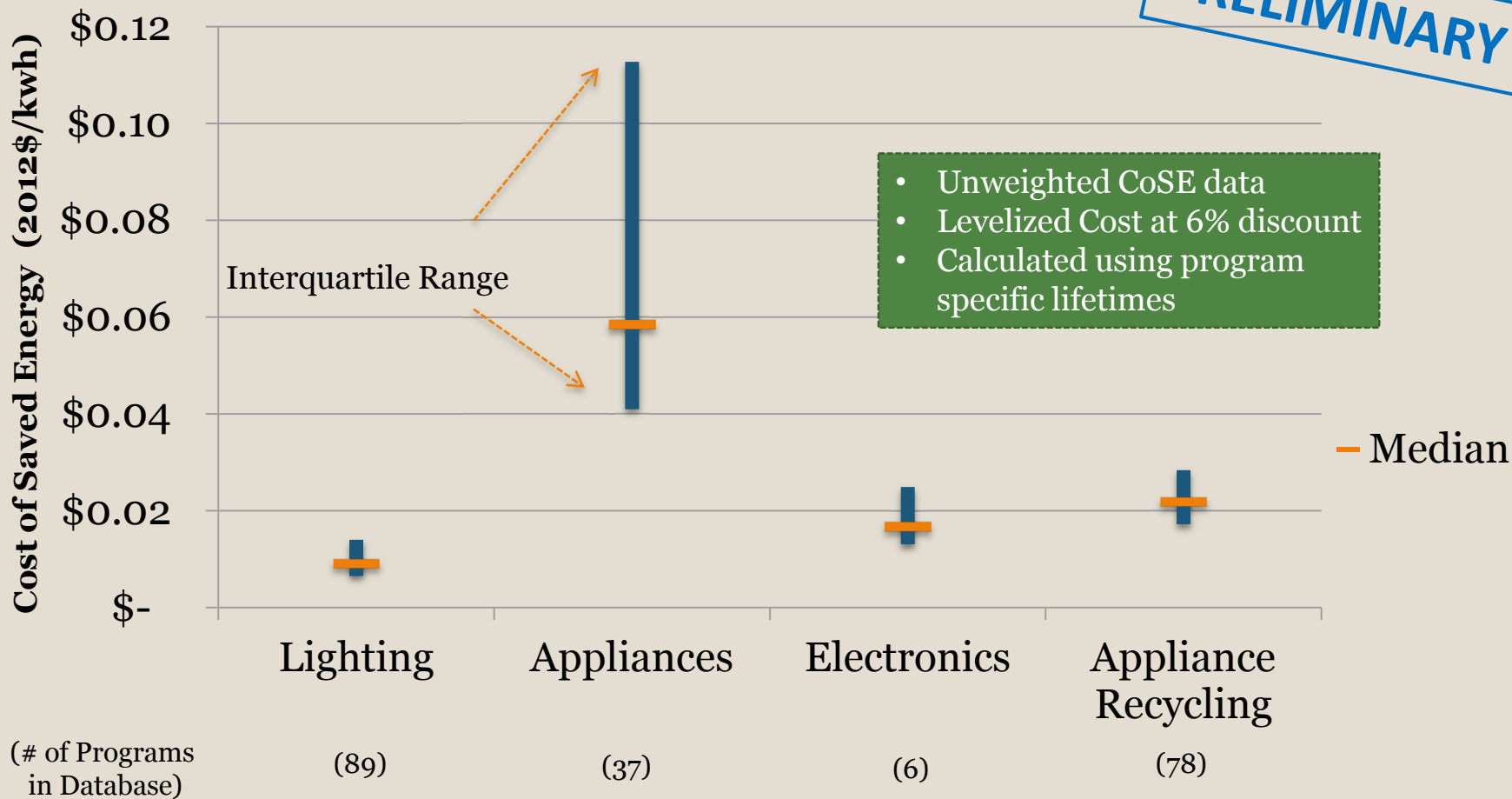
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# Electric Programs: Detailed Residential Product Rebates Levelized Administrator CoSE



**PRELIMINARY**



# LBNL Energy Efficiency Administrator Cost of Saved Energy (CoSE) Project



## Next Steps



# Questions Questions Questions...



- What is the cost of efficiency to administrators (and participants)?
  - What does it cost to achieve efficiency savings for different program types and in different 'situations'?
  - What is the range of costs for incentives, administration, marketing, etc?
  - Is the cost per kWh or therm saved going up or down?
  - What should system planners assume for the future costs of efficiency? Can EE be counted on for future resource planning purposes?
- What influences the cost of saved energy ?
  - State Policy Environment?
  - Program Administrator Experience?
  - Achieved Program Savings?
  - Retail Rate Environment?
  - Scale of Program?
  - Labor Costs in State?
  - Load Characterization (level of residential versus C/I load)?
  - Level of Cost Effectiveness Testing?



## Initial Presentation and Analysis of CoSE

- Portfolio, sector, program
- National, regional, state, climate zone, building energy code status
- Some econometric regression on theorized influences

## Outreach

- Policy brief on metrics and program types: August 2013
- First technical paper: Fall 2013
- Continued coordination with partners on data collection and analyses and annual/biennial updates to program categories and definitions

## Future Efforts

- Continue collecting data and recruiting partners
- Outreach to encourage consistent reporting
- More analyses and public publications/  
presentations



# Thank You



## Project Contacts

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