

Motor Management for Improved Reliability



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Motor Management Program Purpose

- ◆ Unscheduled downtime reduction
- ◆ Improved reliability
- ◆ Prevention of catastrophic failures
- ◆ Reduction of maintenance costs
- ◆ “Lessons Learned” by tracking historical data



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Best Practices

- ◆ **Equipment Identification and Criticality**
- ◆ **Predictive and Preventive Maintenance Practices**
- ◆ **Repair Specifications and Controls**
- ◆ **New Motor Specification and Controls**
- ◆ **Inventory Content**
- ◆ **Physical Storage and Preventive Maintenance**
- ◆ **CMMS Functionality**
- ◆ **Data Analysis and Management**



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Capabilities Assessment

- ◆ Each facility is unique in their maintenance and asset management practices.
- ◆ Generally a maintenance department will have some level of Best Practices in place based on their historical maintenance methods and unique facility needs.

A detailed assessment with regard to established industry Best Practices will promote clear identification of areas that have the greatest room for improvement and provide the greatest return on investment.

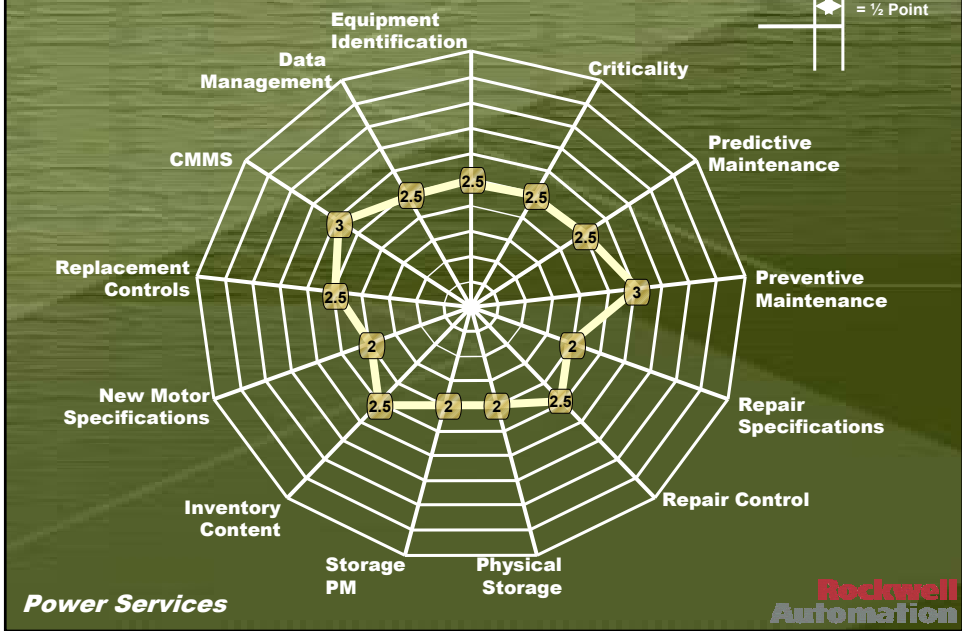


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MMP Assessment At A Glance

December, 2002

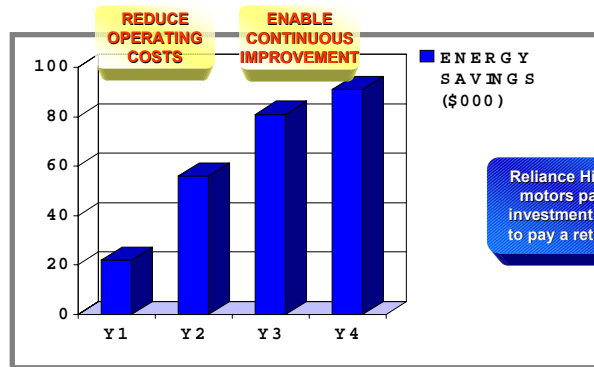
Manufacturing Company, Anywhere USA



Power Services

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Power Services Energy Analysis



Reliance High-Efficiency motors pay back your investment and continue to pay a return thereafter

- On average 65% of industrial energy consumption is consumed by electric motor driven equipment
- Energy savings can be realized almost immediately
- PdMA/MCE-max technology is applied to take a snap shot of motor efficiency at operating load
- Based on manufacturers specifications of the installed motor data is provided to the customer of:
- Advertised (as new) installed motor efficiency
- Actual motor efficiency and operating condition
- Opportunity for increased energy savings through energy efficient product and estimated ROI based on customers cost per Kw



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Summary

For maximum electric motor and power transmission component reliability:

- ◆ Start with equipment of the proper specification for the application
- ◆ Identify, acquire and properly maintain appropriate spares
- ◆ Identify and use applicable predictive technologies and preventive maintenance programs
- ◆ Ensure that repairs are performed to the highest standard
- ◆ Record and trend pertinent data



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Taking Motor Management to Market

- ◆ RA Owned Service Center Sales Force
- ◆ Certified Service Providers - EASA Service Providers & Distributors
- ◆ Key Distribution Channel Partners (Motion/AIT/Kaman)



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The Growing Motor Service Network

