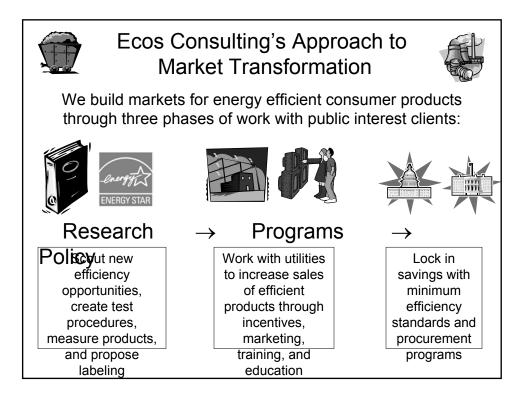
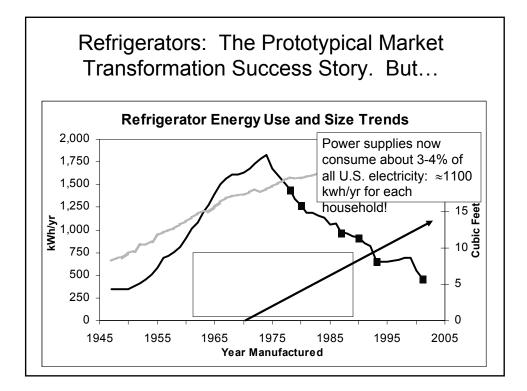
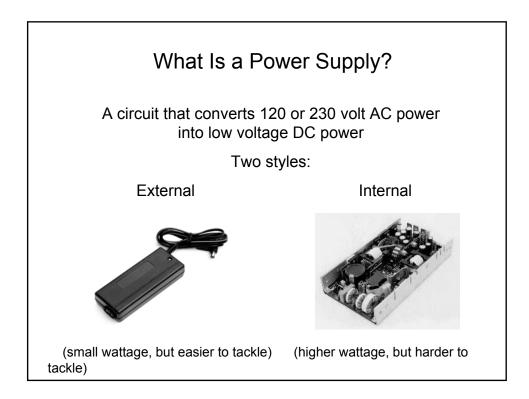
Tired of tubes? Fixed your fridges? Check out the energy savings from efficient power supplies!

Presentation to ACEEE Market Transformation Symposium March 2, 2004

> Chris Calwell Research and Policy Director Ecos Consulting calwell@ecosconsulting.com







How do you know if an electrical product uses a power supply?

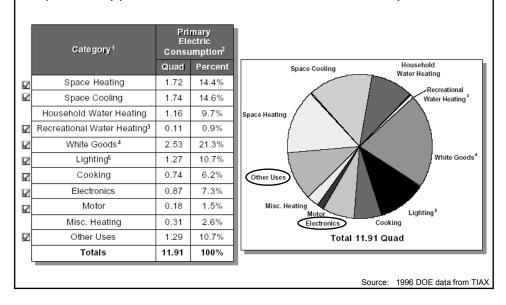
What's Inside Includes:

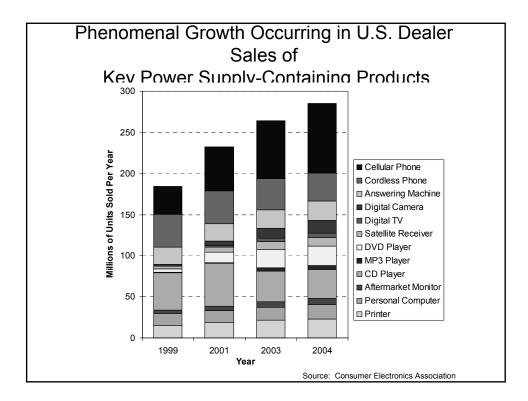
- Integrated circuits (chips)
- Electronic timers, sensors
 or control circuits
- Rechargeable batteries
- Information storage
- · Anything "wireless"

What's Outside Includes:

- Digital displays or screens
- · Keypads or keyboards
- Speakers
- A thin wire leading to an external box that plugs into a wall outlet

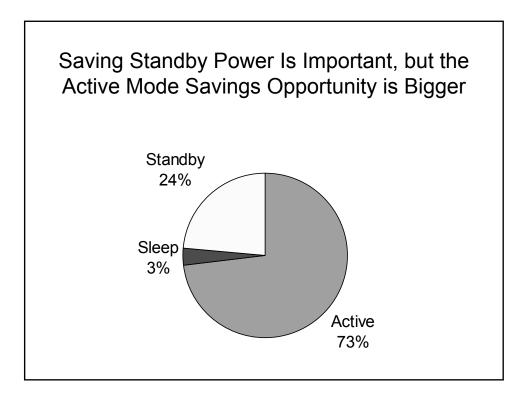
Even in 1996, electronics were 7% of home electric use. Today, the electronics category has grown significantly, and power supplies are found in most home electrical products.

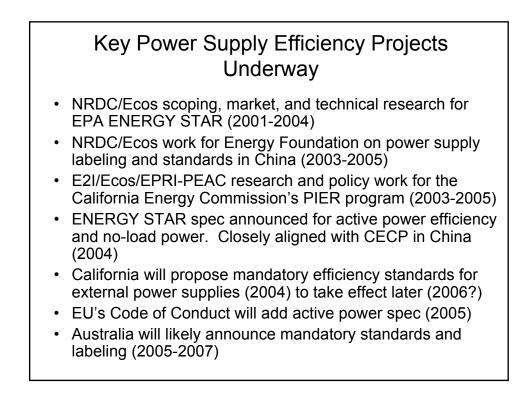




Indicators of Power Supply Energy Use and Savings Opportunities

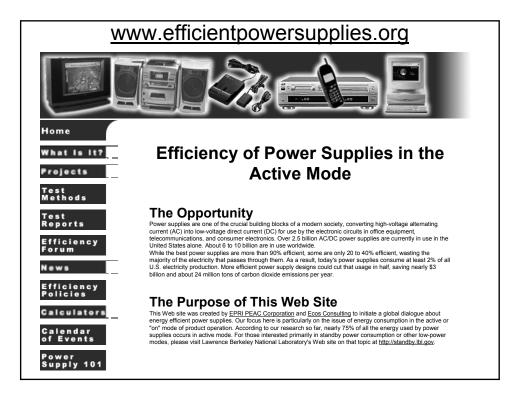
- More than 3.1 billion power supplies now in use in the U.S.
- Annual U.S. sales of about 450 to 600 million units (CFLs sell tens of millions of units)
- About 6 to 10% of U.S. electricity use is *converted* from high voltage AC to low voltage DC in power supplies: (200 to 340 billion kwh/year worth \$16 to \$27 billion/year
- About 3 to 4% of U.S. electricity use is *consumed* inside power supplies: (100 to 140 billion kwh/year worth \$8 to \$11 billion/year)
- More efficient power supplies could save 1 to 2% of all U.S. electricity use: (35 to 70 billion kwh/year worth \$3.4 to \$6.8 billion/year)!

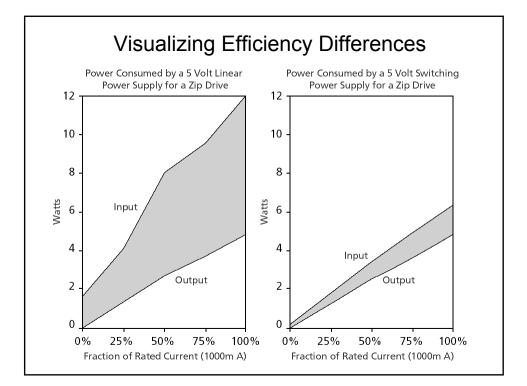


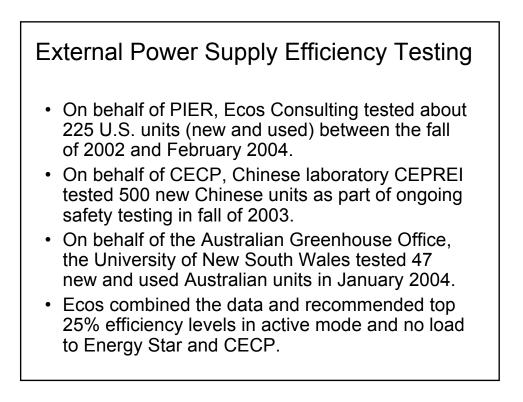


Goals of the PIER Power Supply Research

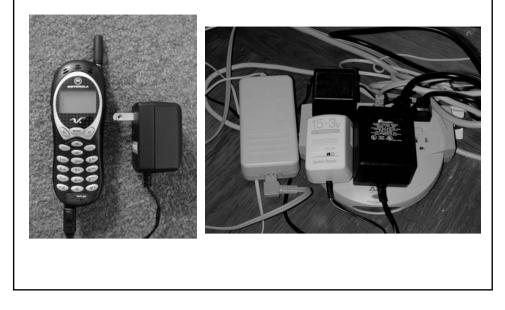
- Facilitate dialogue in power supply community regarding new efficiency technologies and applications
- Conduct market research to determine magnitude of potential energy savings opportunity
- Develop standardized testing protocols for power supply efficiency
- Conduct large-scale testing to determine existing efficiencies of external and internal power supplies
- Co-sponsor international design competition to encourage development and market success of fundamentally more efficient power supply designs

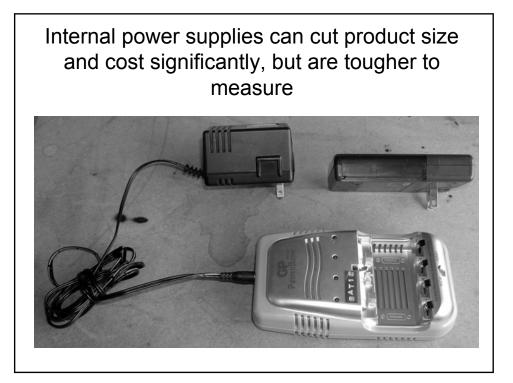


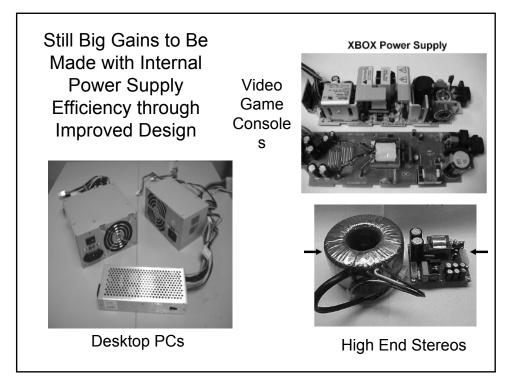


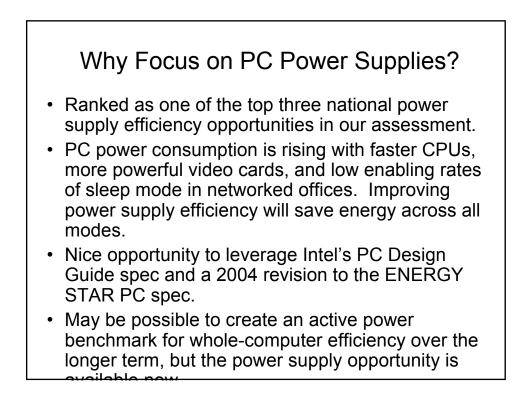


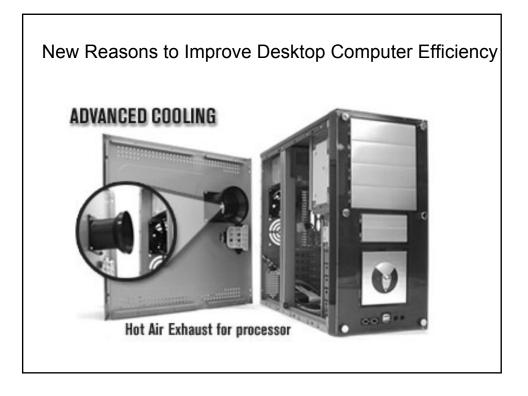
Is this the mobile age? How could power supplies become a product feature instead of a hassle?

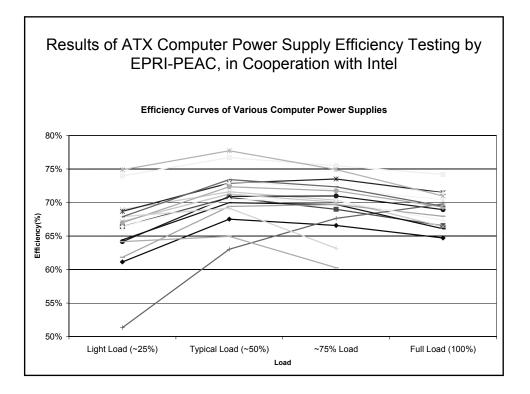












Labeling Programs and Incentives Could Save Large Amounts of Energy by Encouraging Use of Better PC Power Supplies				
Specification	20% Load	50% Load	100% Load	Heat output in 300 watt power supply
2001 initial measurements	45%	55%	67%	148 watts
2001 Intel required spec	NA	NA	68%	141 watts
2003 Intel required spec	50%	60%	70%	129 watts
2003 measured average	65%	71%	69%	135 watts
2004 Intel required spec	60%	70%	70%	129 watts
2004 Intel recommended spec	67%	80%	75%	100 watts
Best current design	≈82%	≈87%	≈85%	53 watts

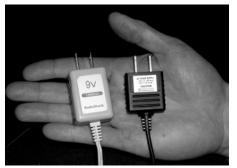
Utilities & MT Organizations Can Do Something Right Now: A Manufacturer Buy Down for More Efficient Desktop PC Power Supplies

- Ecos is asking major PC manufacturers to offer optional, highly efficient power supplies and will create a national optin infrastructure for tracking and incentive payment
- Incremental cost will be about \$5, yielding annual savings of 90 to 156 kwh/unit for at least 3 years of computer lifetime
- Program will buy down this extra cost for all qualifying PCs shipped to the service territories of interested utilities
- Total program cost of about \$0.03-\$0.04 per saved lifetime kwh
- Program will launch in summer of 2004 with interested utilities to catch the back-to-school and Christmas purchase peaks
- Program success increases the likelihood of a more stringent

We have the technology and tools to do better. Our ultimate goals:

Give consumers a better product that saves energy & money





Recognize and reward continuous manufacturer innovation in power supply performance and efficiency