Responding to the Natural Gas Crisis: America's Best Natural Gas Energy Efficiency Programs

Dan York

American Council for an Energy-Efficient Economy
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Background

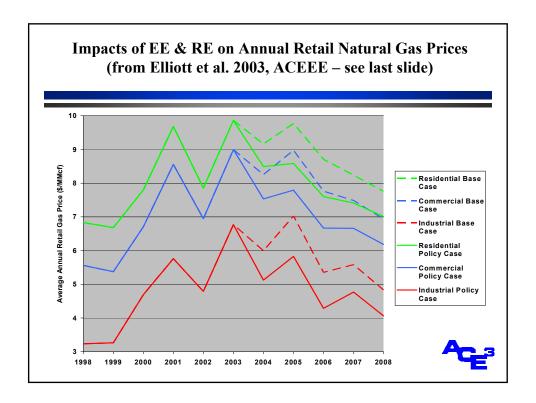
- Looming natural gas crisis: constrained supplies and high demand=>high costs
- Consumers already have had a taste of likely rate increases
- Given gloomy outlook, we anticipated renewed interest in natural gas efficiency programs



Energy efficiency as a tactic to confront the problem

- ACEEE's own recent analysis of market impacts of increased levels of energy efficiency and renewables shows that gas costs could be decreased by about 20% by such actions
- Nothing startling about this, just Econ 101: Reduced demand=>reduced price





Natural Gas Efficiency Program Best Practices: Project Overview

- Project objective: Provide public utility commissions, utility managers, and other decisionmakers with examples of exemplary natural gas end-use efficiency programs.
- Also survey states to see how many have natural gas efficiency programs in place
- Also examine regulatory and policy mechanisms that support such programs



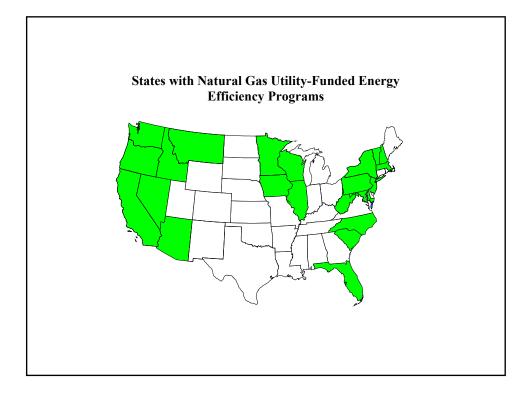
Methodology and Approach

- Phone survey and other contacts with PUC staff for 50-state (and DC) survey
- Follow-up, more in-depth surveys and communications with key PUC staff and program experts for regulatory mechanisms and program nominations
- Broad "call for nominations" for exemplary programs.



Results: 50-state (+DC) Survey

- NG programs are offered in only 22 states—in 19 of these, utilities operate programs. In the other 3, NG efficiency is addressed by statewide public benefits programs.
- Some current discussion and consideration of NG efficiency programs in the states not offering anything - 4 out of 24 responding - and a lot of interest in our project from various parties we contacted.



Regulatory Mechanisms

- In selected set of leading states (CA, MA, NJ, WI, VT, MN, OR, WA, and Ontario), program cost recovery through rates or other funding mechanisms are universal
- Performance incentives for the utilities and "lost revenue" recovery offered in only a few states
 - Performance incentives: MA, MN, Ontario
 - Lost revenue recovery: MA, VT, Ontario



Exemplary Natural Gas Efficiency Programs

- Selected 29 programs plus 5 special case studies of comprehensive portfolios and collaboratives
- Small number of states represented—a few states dominate: MN, MA, NJ, VT, NY and WI with multiple selections—other states with single selections—WA, OR, PA, CA and Quebec.
- Obvious correlation with regulatory mechanisms and statutes/orders for programs



Exemplary Programs Selected

Program Name	Organization(s)	State
Residential Retrofit		
HomeBase Retrofit Program	Vermont Gas Systems, Inc.	VT
Residential Weatherization Program	KeySpan Energy Delivery	MA
Home Performance with ENERGY STAR®	New York State Energy Research and Development Authority	NY
Residential Audit		
Residential Home Performance Audit Program	CenterPoint Energy Minnegasco	MN

F	Residential Space Heating Equipment		
	Joint Gas & Electric High Efficiency Furnace Rebate Program	GasNetworks®	MA, NH
	High Efficiency Furnace Program	NW Natural	OR
	High Efficiency Furnace Programs	Gaz Métro	Quebec
	HomeBase Equipment Replacement Program	Vermont Gas Systems, Inc	VT
F	Residential Windows		
	ENERGY STAR® Residential Windows Program	Northwest Energy Efficiency Alliance	OR,WA, ID, MT
F	Residential New Construction		
	ENERGY STAR® Homes	Joint Management Committee (Massachusetts)	MA
	New Jersey ENERGY STAR® Homes	New Jersey Clean Energy Program	NJ
	Vermont ENERGY STAR® Homes	Efficiency Vermont and Vermont Gas Systems, Inc.	VT

esidential Low-Income Single Family		
Low-Income Gas Program	NSTAR Gas Company	MA
Non-Profit Affordable Housing Project	CenterPoint Energy Minnegasco, Habitat for Humanity, Project for Pride in Living, and the Greater Metropolitan Housing Corporation	MN
Low-Income Usage Reduction Program (LIURP)	National Fuel	PA
New Jersey Comfort Partners Program	New Jersey Clean Energy Program	NJ
esidential Multifamily		
Multifamily Low-Income Program	Efficiency Vermont, Vermont Gas Systems, Inc. and the Burlington Electric Department	VT
Apartment and Condo Efficiency Services	Focus on Energy	WI
esidential Appliances		
ENERGY STAR® Products	Wisconsin Energy Conservation Corporation	WI

Commercial/industrial Technical Assistance and Demonstration		
New York Energy \$mart SM FlexTech Program	New York State Energy Research and Development Authority	NY
Multifamily and C&I Building Practices and Technology Demonstration Program	KeySpan Energy Delivery	MA
Commercial/industrial Building and Equipment Retrofit		
WorkPlace Equipment Replacement Program and WorkPlace Retrofit Program	Vermont Gas Systems, Inc	VT
	Avista Utilities	WA
Flexible Gas-Efficiency Portfolio Standard		
1	Xcel Energy	MN

New Jersey Clean Energy Program	NJ
Xcel Energy, the Weidt Group, Herzog/Wheeler & Associates	MN
Vermont Gas Systems, Inc	VT
Pacific Gas and Electric Company	CA
	Xcel Energy, the Weidt Group, Herzog/Wheeler & Associates Vermont Gas Systems, Inc

Special Case Studies: Comprehensive Portfolios and Collaboratives		
Large Utility Effort through Multiple Local Distribution Companies: Comprehensive Program Portfolio	KeySpan Energy Delivery New England	MA, NH
Single Investor-Owned Utility: Comprehensive Program Portfolio	Vermont Gas Systems, Inc	VT
Municipal Utilities Collaborative Program: Conserve & Save	The Triad: Austin Utilities, Owatonna Public Utilities and Rochester Public Utilities	MN
Multi-party collaborative: Massachusetts Low Income Energy Affordability Network	Massachusetts Department of Housing and Community Development in collaboration with KeySpan Energy Delivery New England	MA
Regional Multi-Utility collaborative: GasNetworks® Comprehensive Program Portfolio	GasNetworks®	MA, NH

Common Traits and Practices

- Integrated service packages single point of contact for menu of program services
- Integration within programs and across portfolios
- Prescriptive approaches more typical for residential and small commercial;
- Customized services more typical for large C/I
- Technical assistance/services are common for all types of customers—residential and C/I



Common Traits and Practices

- Financial incentives (rebates) are prevalent—from residential to large C/I
- Multi-party collaboratives and strategic partnerships are common to leverage resources and improve program effectiveness and impact
- Education and training are common across program types—residential to C/I—often targeted for suppliers, retailers, contractors and other market participants

For More Information

• Final report and individual program profiles available for free, download from http://aceee.org

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Martin Kushler, Ph.D., Dan York, Ph.D. And Patti Witte, M.A.

• Also see from our website:

Natural Gas Price and Availability Effects of Aggressive Energy Efficiency and Renewable Energy Policies

R. Neal Elliott, Ph.D., P.E., Anna Monis Shipley, Steven Nadel, and Elizabeth Brown

