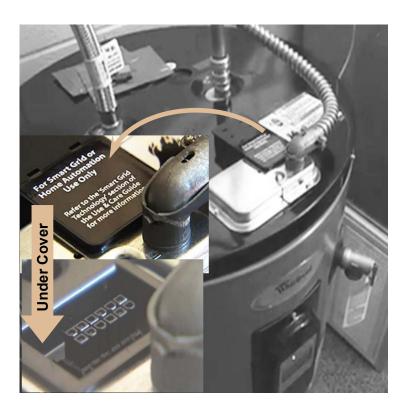
CTA-2045 Enables Low-Cost Grid-Interactive Water Heaters

Conrad Eustis
ACEEE Hot Water Forum Session 7C
February 22, 2016





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852,000 customers, 52 cities served

Service territory population 1.7 million, 43% of state's population

4,000-square-mile service area

2,600 employees

Summer peak load of 3,950 MW (2009)

Winter peak load of 4,073 MW (1998)

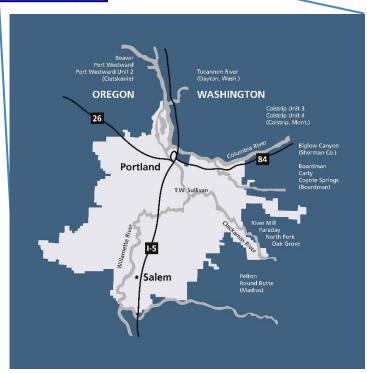
Number #1 in US by NREL in Renewable energy sales and customers

First multi-MW Li-Ion battery-inverter system placed in operation by a utility

21% of owned-generation nameplate capacity is wind generation; 36% is renewable.

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Support a standard socket: Why you should care!

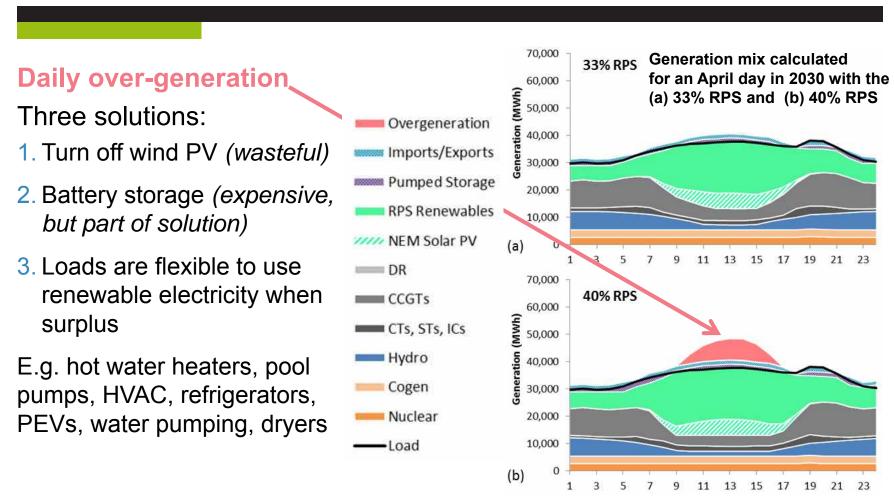


Photo Credit Chris Whitehouse

http://www.geograph.org.uk/reuse.php?id=2777522



Solutions in the age of renewable generation



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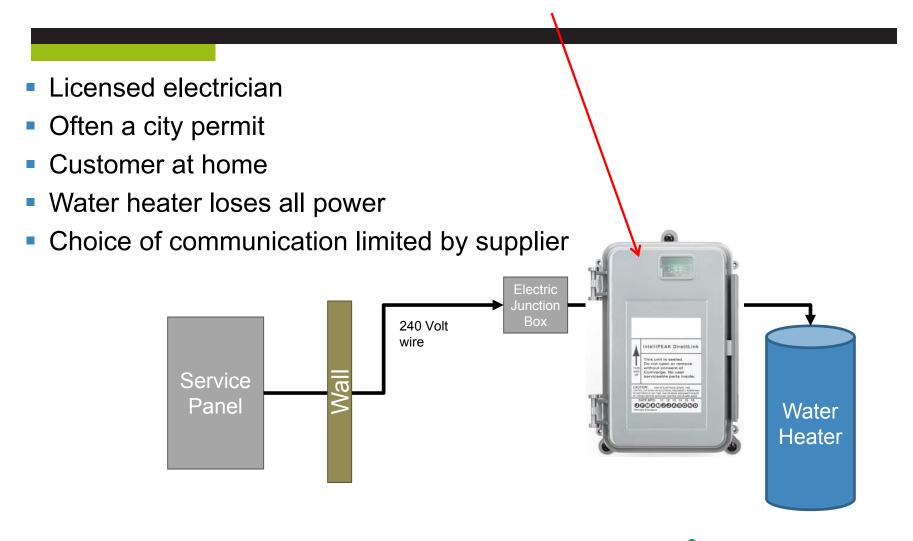
Electric

Reference: Investigating a Higher Renewables Portfolio Standard in California,

Energy and Environmental Economics, Inc., 101 Montgomery Street

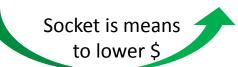
San Francisco, CA 94104. Jan 2014

Water heater load control box



The Box Install is Too Expensive

Control Method => Install Component	Control Box	Standard Socket on Tank
Factory tank modification	none	\$15 (in volume; only $$1$ for heat pump WH)
Control box	\$100	none (uses tank controls)
Communication device	included above	\$50 -> \$10 (in volume)
Installation & materials	\$175 (\$25 (average) for aborted starts)	\$0 (customer-installed)
Join program incentive	\$50 (to leave work to meet installer)	\$0
Reserve to remove unit	\$50	\$0
Marketing	\$M	50%*\$M
Permit	\$15	\$0
Total	\$390 +\$M	\$65 -> \$10 + 0.5*\$M



Standard communication interface

Need to reduce cost: Choices

- Wired
 - E.g. RS-485, Ethernet, BACnet
 - Secure, but hassle



- PLC (e.g. Home Plug), Wi-Fi, CDMA, Z-wave, Bluetooth
- Always-on energy use, even if never connected
- Opens vector for hackers
 - Many appliances can not upgrade software



- USB, ANSI/CTA-2045
 - USB, prone to noise, does not support PLC
 - ANSI/CTA-2045
 - Today, to address issues in red, smart appliances have proprietary sockets





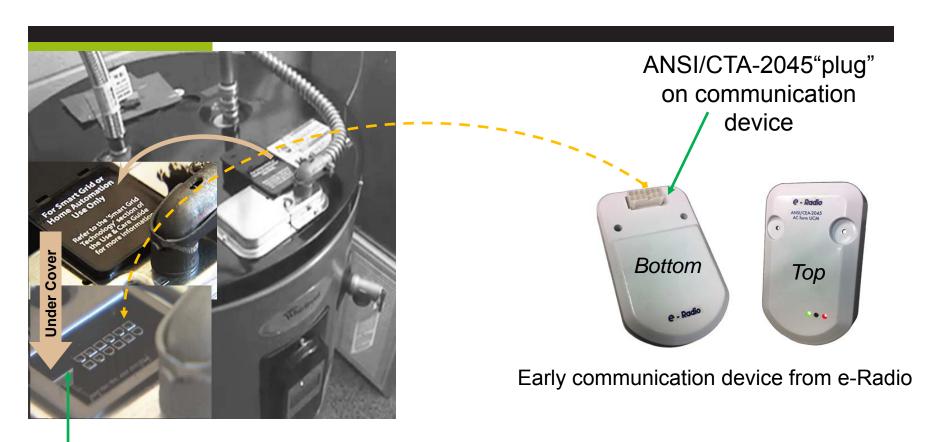


Advantages of a standard socket

- Enables any WAN, or LAN, or wired connection method
- Compared to embedded communication, doesn't incur energy or hardware cost until customer elects connected-operation... maybe never.
- Security issues solved in the communication device not the appliance
- Volume lowers the cost of the communication device
- Cheap memory means communication device can have a "library" of device-specific knowledge
- [Remote] communication protocols can come and go, without ever affecting the functionality of an appliance with a 20-year life



The customer install



GOAL: ANSI/CTA-2045 socket on tank. This one proprietary

What is CTA-2045, really?

- Digital communications are complex and break
- A <u>single</u>, end-to-end communication requires <u>multiple</u> <u>standards</u>
- Before the CTA-2045 question, let's review human-to-human communication.

HTTP, JPG, XML, WSP, TCP, IP, Ethernet, Sonet, GSM, DSL, IEEE802.11, USB, RS-232





Human-to-human communication

Communication is between two people (or two machines in the digital world)

In sports, ever try to talk to a ball you just hit?



- Why not? (Serious Question!)
 - Answer: Balls lack a standard <u>physical layer</u>





Human Communication Requires Use of 3 standards

- 1. Use the same physical communication method
- 2. Use the same rules to exchange information
- 3. Use the same language (for example: Latin)

Quod erat demonstrandum!

Lo entiendes? 你明白吗? Erhalten sie es?



#1 The Physical Standard

- This is about <u>physical</u> ability to perceive a communication signal
 - You have the right sensor and signal processor
 - Humans use light, sound, and touch



- Most of us have vocal cords and ears with brains to create/process sound waves
 - Most humans have the same physical standard, even if they use different languages
 - Hearing-impaired people example of difficulty and cost of not having a working hearing sensor
 - Spoiler Alert: CTA-2045 is like putting ears and vocal cords on all appliances, or a USB socket on all computers

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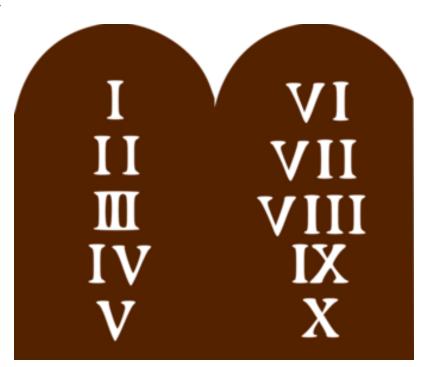
#2 Use Same Rules for Info Exchange

On the next slide I list many human-to-human conventions for information exchange

You learned most of these rules before age 5.

The single take away:

We follow a lot of rules to communicate effectively!





#2 Information exchange protocols

Two strangers meet:

- My language or yours? Neither => partial communication with simple words, or pointing, or charades, or body language, smiles, frowns, yes and no, etc.
- More effective than Yes/No
 - Repeat message end with "Aye, Aye" or Negative. Digital world equiv. ACK or NAK
- Telephone etiquette: [ring] next R: "Hello" next C: "This is Joe, may I speak to Sam"
- Tone at end of message: WMWV\= "." MWMW[†]= "?" \= "!"
- Legal Documents: Misplaced "," ";" and "." can cost millions during a dispute
- Follow rules for effective communication
 - Articulate points, not too aggressive or too passive, eye contact or none
 - Good listener, personal space, appropriate body language, and attire
 - Don't' talk over another speaker; okay to interrupt "air-time" hog
 - Dynamic group start talking as current speaker about to finish (not all cultures)
 - Follow rules of grammar/linguistics/syntax, e.g.: subj, verb, object, "."
- When asked a question impolite not to respond

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