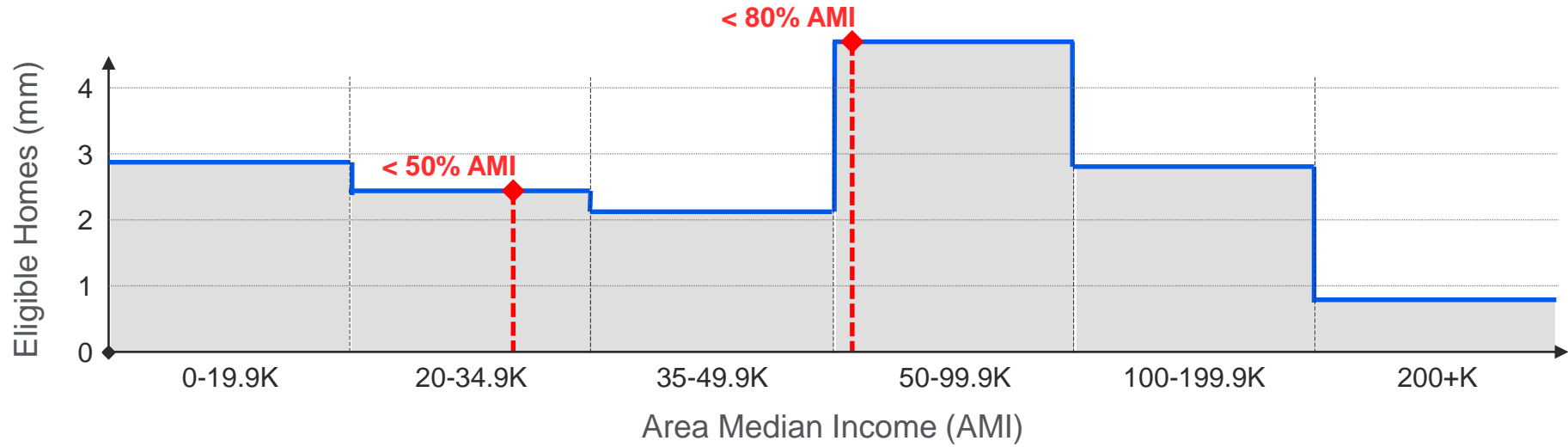
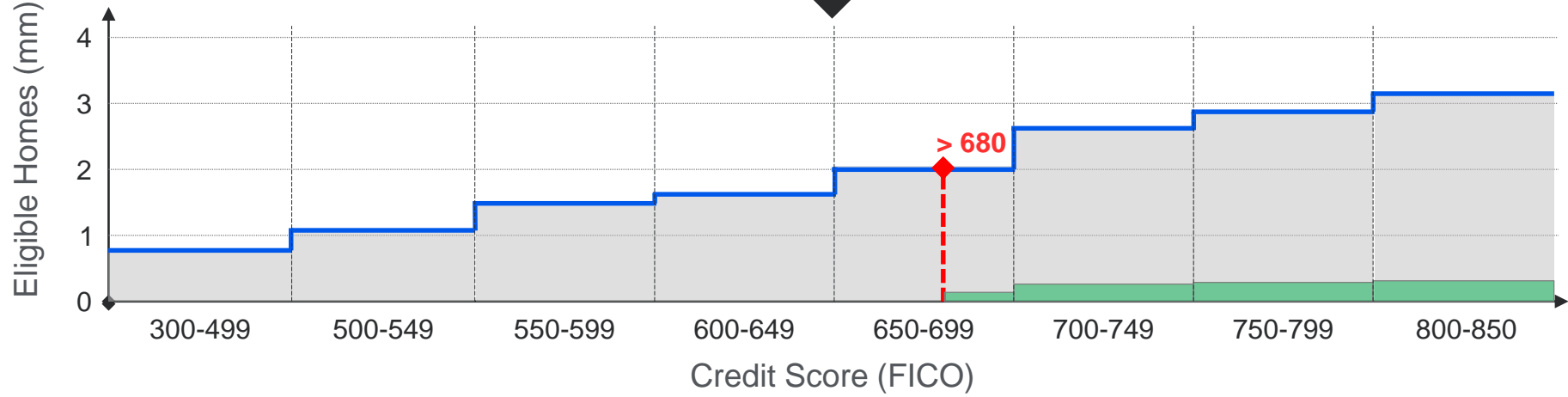


Solar Eligible Homes by Income and FICO (single family)

Of the 16.6mm single family, solar eligible homes, ~7.8mm (47%) are below 80% AMI, and ~6.7mm (40%) are below 680 FICO (excluded from current financing); the relationship between FICO and income is unclear.



? Relationship ?



Deployed solar systems (~1.0mm as of Q1 2017)