CLEAN ENERGY FIRST: MN'S TRANSFORMATIONAL OPPORTUNITY

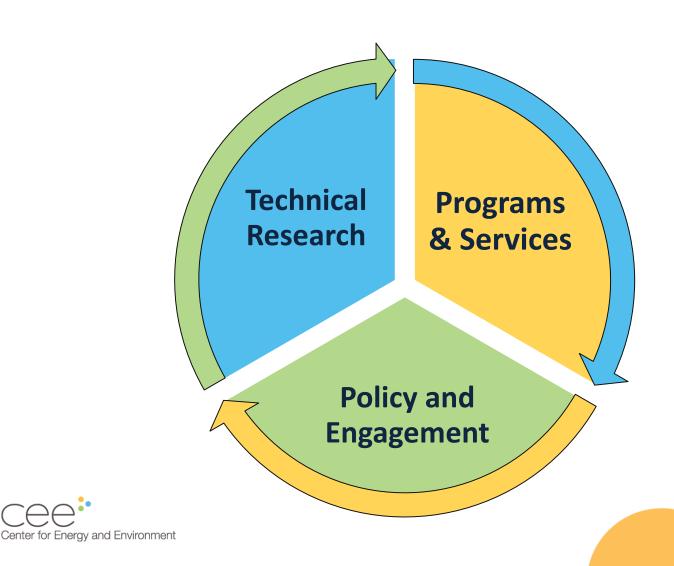
Mike Bull, Director Policy and External Affairs



ACEEE National Conference on Efficiency as a Resource

November 1, 2017

WE FOCUS ON REDUCING ENERGY WASTE



CEE'S APPROACH TO OUR MISSION







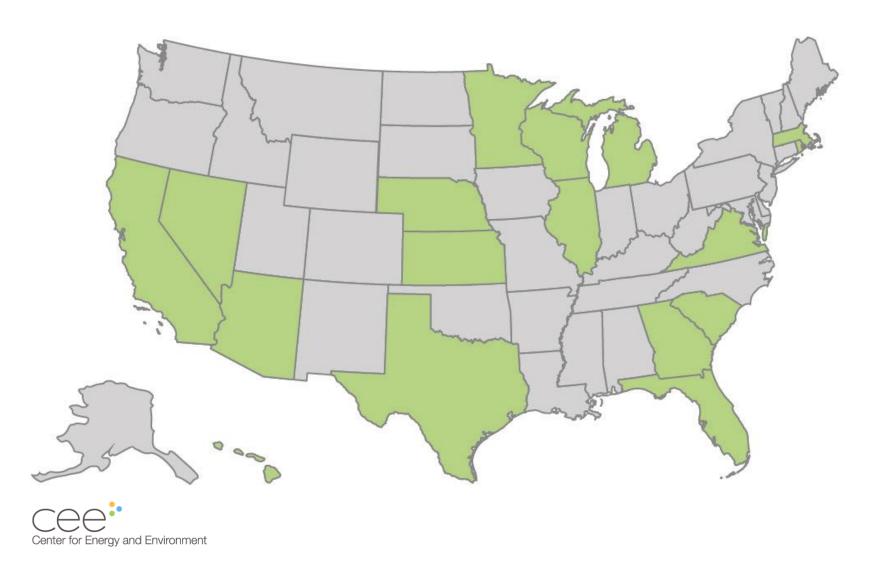
DATA DRIVEN

COMMUNITY BASED

CONSUMER FOCUSED

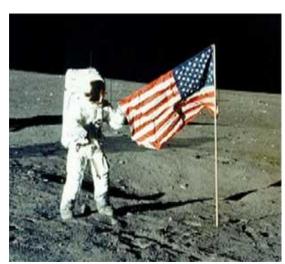


OUR IMPACT AROUND THE COUNTRY



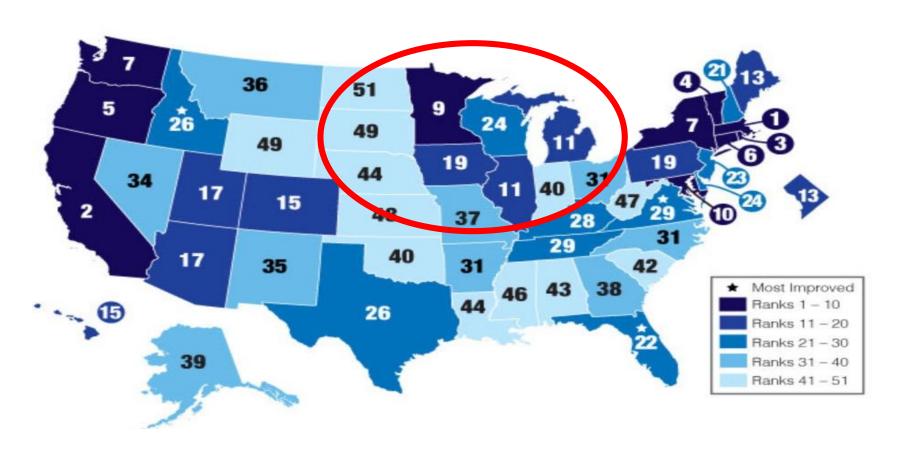
KEY TAKEAWAYS FOR TODAY

- MN HAS A MASSIVE OPPORTUNITY FOR A CLEAN ENERGY TRANSFORMATION
 - Over 95% of MN's 2015 power sector CO2 emissions come from fossil fueled plants that are retiring or retireable in the next 20 years
- EQUALLY MASSIVE CHALLENGES
- Must Maximize Efficiency
- COLLABORATION WILL BE KEY



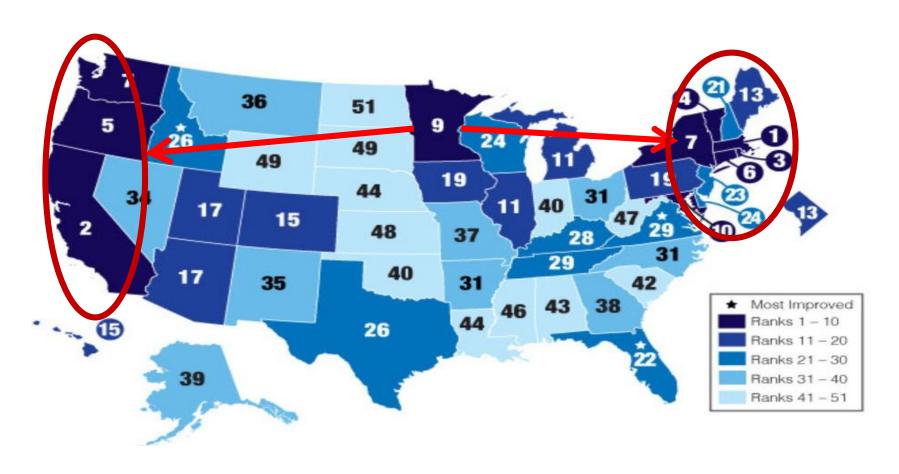


MN: ONLY MIDWEST STATE IN ACEEE TOP 10



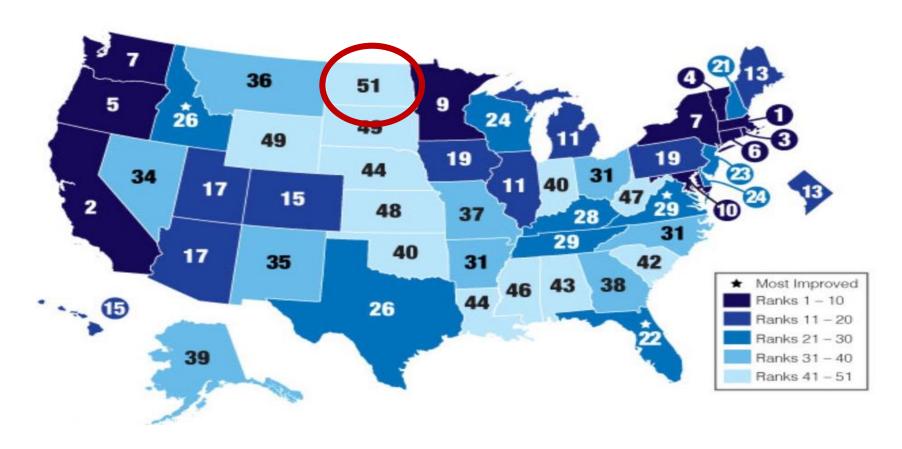


ONLY NON-COASTAL STATE IN ACEEE TOP 10





GET IT TOGETHER, NORTH DAKOTA





Today's Focus

1. ENERGY EFFICIENCY RESOURCE STANDARD

- Used as a Guidepost in Resource Planning
- Establishes the Target for the Three-Year
 Efficiency Resource Acquisition Process

2. RESOURCE PLAN "LOADING ORDER"

- Establishes the Priority Order for Adding Resources to Meet Customer Needs
- Resource Planning Sets the Utility Target for Efficiency as a Resource Over a 15 Year Term



- "Conservation Improvement Program"
 - 1.5% of Retail Sales (more if cost-effective)
 - Applies to All Utility Types (IOU, Co-op, Muni)
 - And to Both Electric and Natural Gas Utilities
 - Annual Savings Tracked on a "First Year" Basis
 - Associated Spending Requirement



CIP: MN's Most Successful Energy Policy

a kilowatt-hour of electricity is under 2 cents

EFFICIENCY MAKES CENTS

a kilowatt-hour of electricity is well over 8 cents

Minnesota
has saved
\$6 Billion
in the last
20 years

ENERGY EFFICIENCY

supports over

50,000

Minnesota jobs



Generates \$4 in benefits for every \$1 invested

Cadmus Group



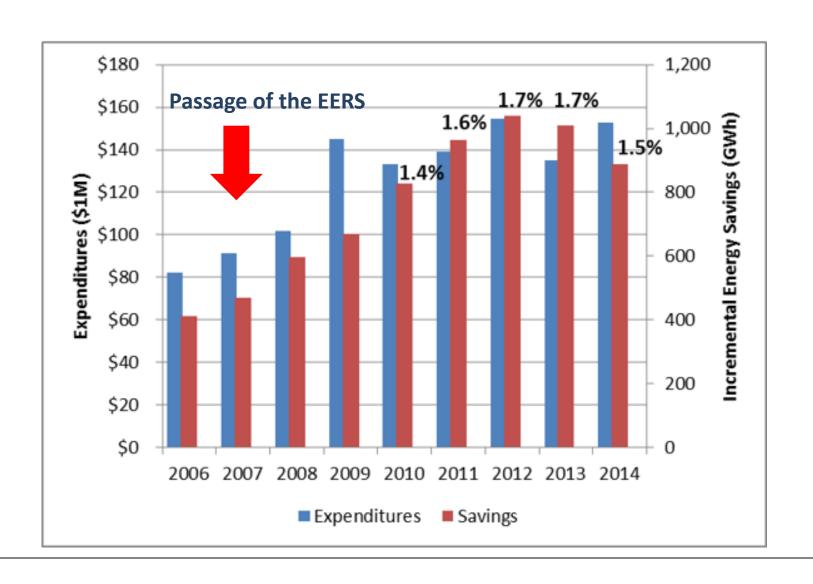
power plants, which all oustomers pay for through their electric rates





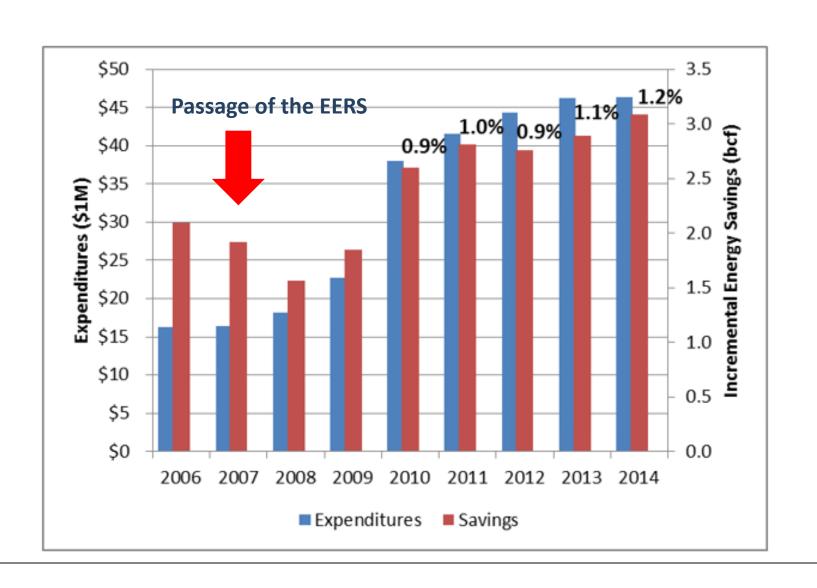


STATEWIDE ELECTRIC SAVINGS AND SPENDING

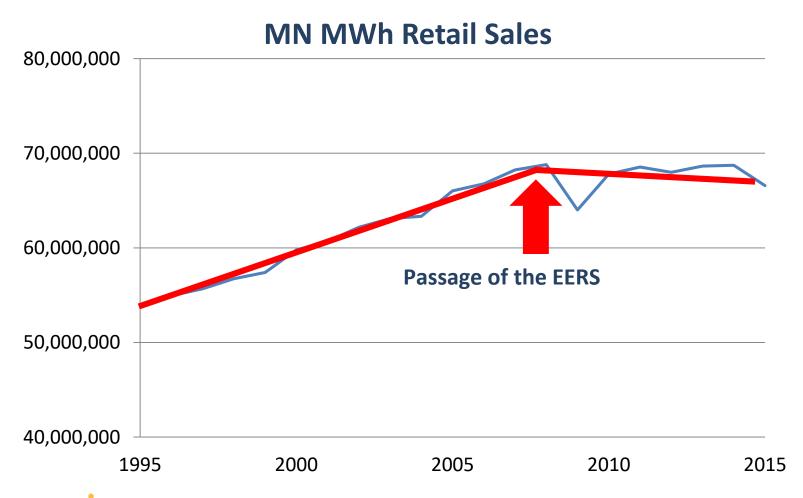




STATEWIDE GAS SAVINGS AND SPENDING



LOAD GROWTH IS BEING MET BY EFFICIENCY





CHALLENGES WE'RE FACING

DECLINING
POTENTIAL DUE
TO INCREASING
CODES AND
STANDARDS

DECLININGAVOIDED COSTS

INCREASING
UTILITY
RESISTANCE DUE
TO LOSS OF
LOAD GROWTH

"LOW HANGING FRUIT"
ARGUMENT

GROWING
INTEREST IN
ELECTRIFICATION



MN COMMERCE: STATEWIDE DSM POTENTIAL STUDY

- 1. ESTIMATE STATEWIDE NATURAL GAS AND ELECTRIC ENERGY EFFICIENCY AND CARBON SAVING POTENTIAL IN MINNESOTA FOR 2020 2029
- 2. PRODUCE ACTIONABLE DATA RESOURCES FOR UTILITIES
- 3. PROVIDE MULTIPLE OPPORTUNITIES FOR STAKEHOLDERS TO PARTICIPATE IN THE PROJECT TO HELP ADVANCE ROBUST ENERGY POLICIES AND CIP PROGRAMS IN MINNESOTA



This project is supported by a grant from the Minnesota Department of Commerce, Division of Energy Resources through the Conservation Applied Research and Development (CARD) program.

STATEWIDE DSM POTENTIAL STUDY TEAM

Center for Energy and Environment



Jenny Edwards Demand-Response



Mike Bull Stakeholder Work+ Policy Recs



Carl Nelson Project Manager + Programs



Dave Bohac **Emerging Tech**



Chris Plum Emerging Tech + Contract Admin

Optimal Energy



Matt Socks



Phil Mosenthal



Seventhwave



Jeanette LeZaks Scott Pigg





Doug Ahl

Behavior programs + Market Studies + Data

ACEEE

National Best Practices

E SOURCE

Emerging Tech, Programs

POTENTIAL STUDY STAKEHOLDER ENGAGEMENT

Clean Energy Advocates All of the Electric/Nat Gas IOUs

Municipal Distribution Utilities

Consumer Advocates (Res & Bus) POTENTIAL
STUDY
ADVISORY
COMMITTEES

Municipal Power Agencies

Center for Energy and Environment

Distribution Electric Cooperatives

Generation and Transmission Cooperatives

** #2: RESOURCE PLAN "LOADING ORDER"

Efficiency First

MN Stat. 216B.2401

 Cost-effective energy savings are "preferred over all other energy resources" and are "to be procured systematically and aggressively"

Renewable Preference

MN Stat 216B.2422 MN PUC may not approve non-renewable resource unless the utility has demonstrated the renewable resource is not in the public interest

Non-Renewable Resources

 Only after all cost-effective energy savings and all renewable resources that are in the public interest are included are non-renewable resources to be considered



HUGE AMOUNT OF CO2-PRODUCING CAPACITY RETIREABLE IN THE NEXT 20 YEARS

Fuel	Capacity (MW)	% of Total State MW	% of State MWh
Retiring/Retireable Coal	5,287	31.4%	49.1%
Retireable Gas	1,667	9.9%	9.0%
Total	6,954	41.3%	58.1%

EMISSIONS FROM THESE UNITS MAKE UP 95% OF MN 2015 POWER SECTOR CO2 EMISSIONS¹



-ALSO, SIGNIFICANT NUCLEAR CAPACITY

Utility	Plant	Capacity (MW)	% of Total State MW	% of State MWh ⁴	Retireable Date
Xcel	Monticello	671	3.9%	7.1%	2031
Xcel	Prairie Island 1	550	3.2%	6.1%	2033
Xcel	Prairie Island 2	550	3.2%	5.1%	2034
	Total	1,771	10.5%	18.3%	



2019 WILL BE A BIG YEAR

- ALL OF MN'S MAJOR ELECTRIC UTILITIES WILL FILE RESOURCE PLANS IN 2019
 - Xcel Energy February 2019
 - Otter Tail Power June 2019
 - Minnesota Power October 2019
 - Great River Energy December 2019 (projected)



REASONS TO MAXIMIZE ENERGY EFFICIENCY IN RESOURCE PLANNING

HELPS AVOID A "RUSH TO GAS"

MINIMIZES UTILITY
INFRASTRUCTURE
INVESTMENTS

CONTAINS CUSTOMER
COSTS, MAINTAIN
AFFORDABILITY

REDUCES RISK OF POOR INVESTMENTS

DEFERS DECISIONS
UNTIL NECESSARY

REDUCES FUEL
IMPORTS, IMPROVES
LOCAL ECONOMY



FOR ALL OF THIS, STAKEHOLDER COLLABORATION CRITICAL

WORK THROUGH ISSUES IN GOOD FAITH

POOL KNOWLEDGE AND EXPERTISE

CAPTURE GRAND BARGAIN OPPORTUNITIES

IDENTIFY SURPRISING OUTCOMES

Hedge Regulatory Risk of Poor Outcome







Thank you!



