



# Intelligent Efficiency & Utility Programs: Reports from the Midwest

2017 ACEEE National  
Conference on Energy  
Efficiency as a Resource



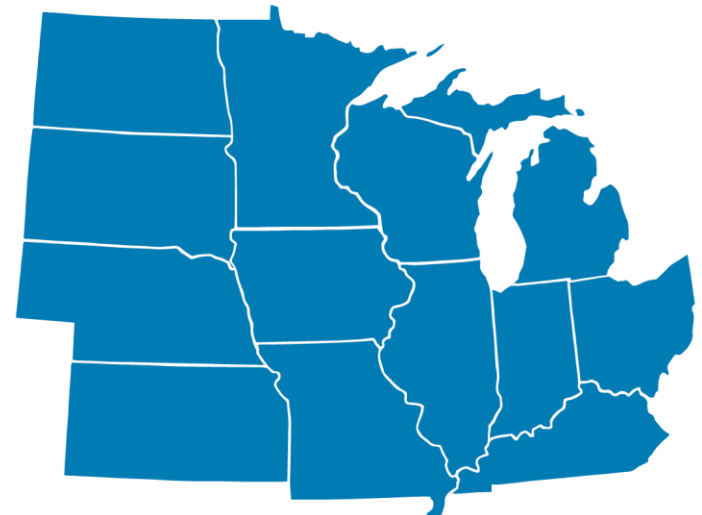
# About MEEA

## *The Trusted Source on Energy Efficiency*

Nonprofit membership organization with 160+ members, including:

- Utilities
- Research institutions
- State and local governments
- Energy efficiency-related businesses

As the key resource and champion for energy efficiency in the Midwest, MEEA helps a diverse range of stakeholders understand and implement cost-effective energy efficiency strategies that provide economic and environmental benefits.



# Acknowledgements

## *Insight for this Research*

Accenture

AEP Ohio

**ACEEE**

Argonne National Laboratory

Cascade Energy

CenterPoint Energy

City of Chicago, Illinois

City of Columbus, Ohio

CLEARResult

ComEd

DTE Energy

ecobee

Edison Foundation Institute

EnergySavvy

FirstFuel Software

General Electric

Kansas City Power & Light

MidAmerican Energy

Nest

Nexant

Nicor Gas

NEEP

Retroficiency

Schneider Electric

Simple Energy

University of Chicago

View Dynamic Glass

Xcel Energy



# What is Intelligent Efficiency?

## *Overview*

# Intelligent Efficiency

## Overview

- ACEEE 2013:
  - “...the deployment of affordable next-generation sensor, control, and communication technologies that help us gather, manage, interpret, communicate, and act upon disparate and often large volumes of data to improve device, process, facility, or organization performance and achieve new levels of energy efficiency.”

*Rogers, E. A., et al. (2013). Intelligent Efficiency: Opportunities, Barriers, and Solutions. American Council for an Energy-Efficient Economy.*

# Intelligent Efficiency

## Overview

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# Intelligent Efficiency

## Overview

- **Information and control technologies**
- **Collect and analyze data**
- **Improve efficiency at many levels**
  
- Adaptive, anticipatory and networked\*

\*ACEEE Elliot, Molina, & Trombley, 2012

# Intelligent Efficiency

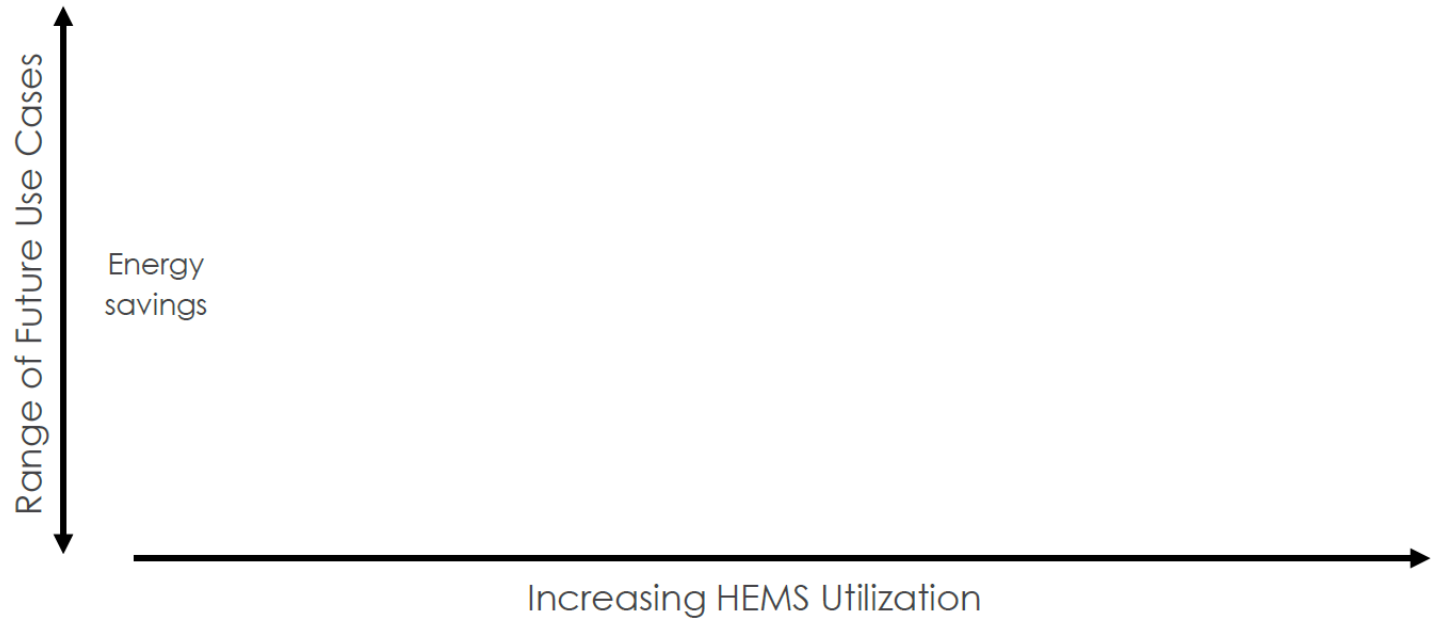
## Overview

- What it enables:
  - Multiple value streams at once
  - New value streams for both customers and program admins
  - Expanded non-energy benefits
  - New gateways to customers
  - More holistic approaches to whole-building energy savings
  - New market adoption strategies



# Intelligent Efficiency

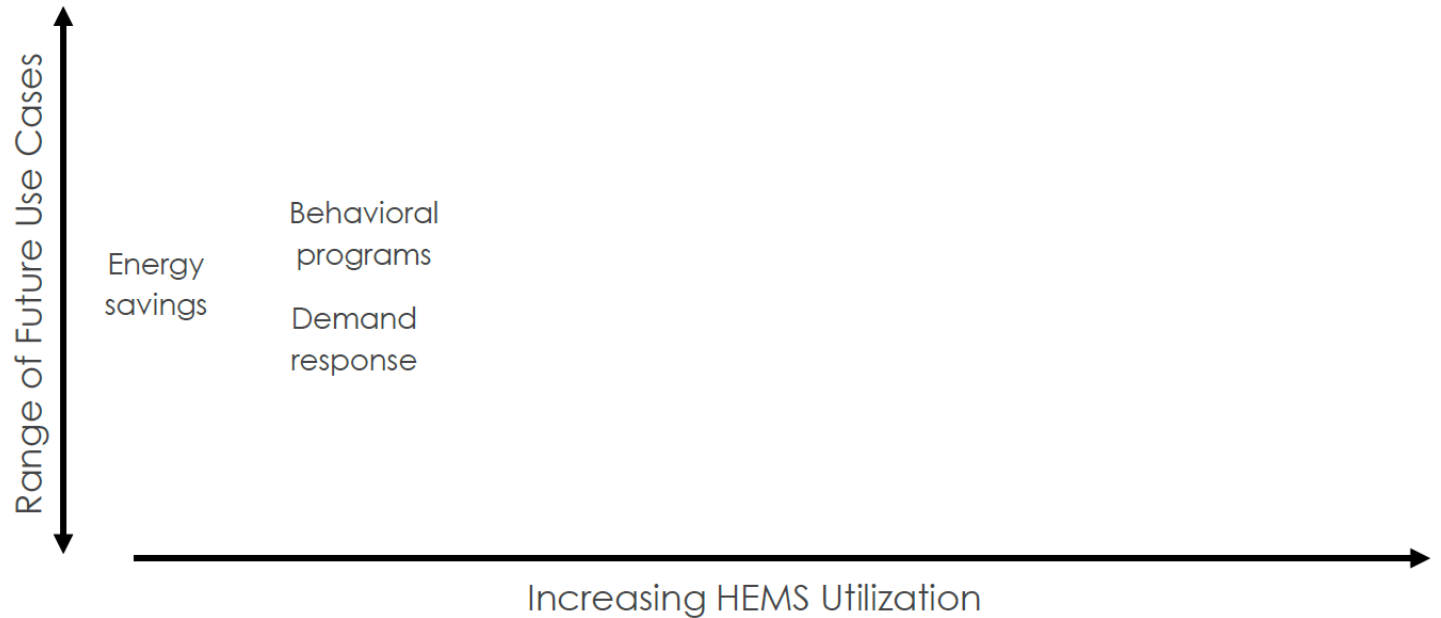
## Overview



**Figure 1: Potential Future Utility HEMS Use Cases**

# Intelligent Efficiency

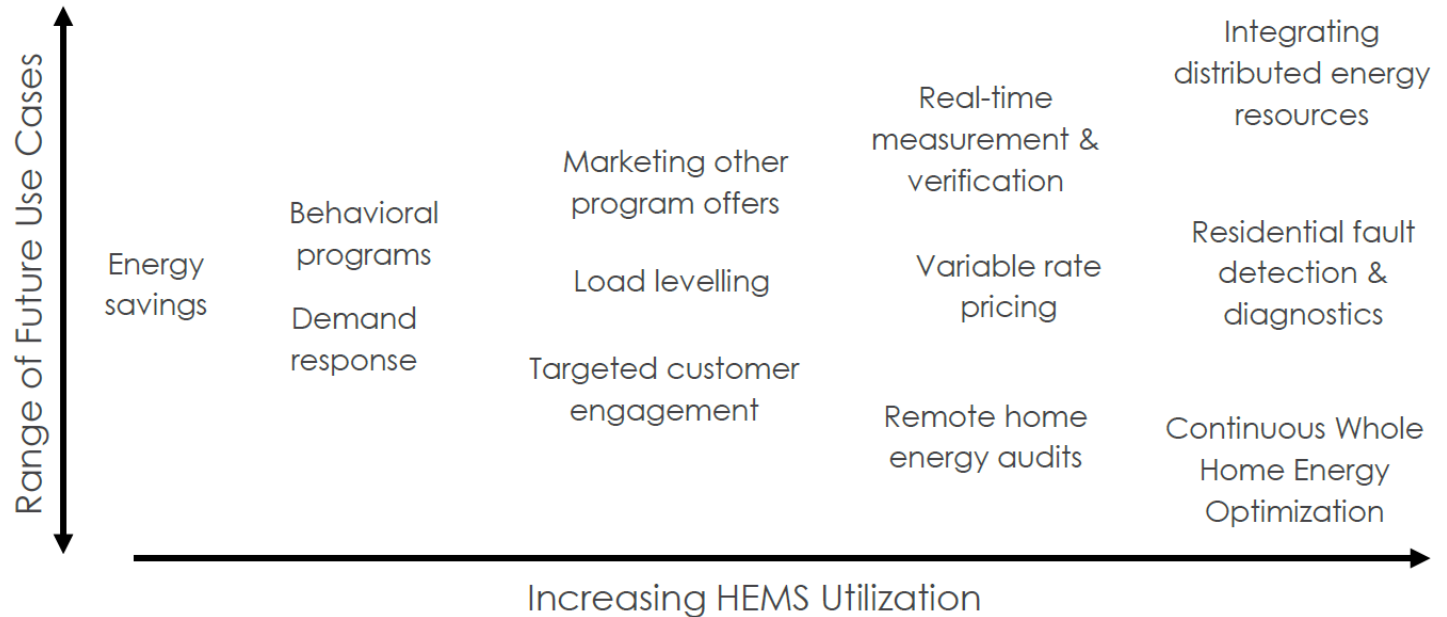
## Overview



**Figure 1: Potential Future Utility HEMS Use Cases**

# Intelligent Efficiency

## Overview



**Figure 1: Potential Future Utility HEMS Use Cases**

# Reports from the Midwest

*Topic Overviews and Examples*

# Reports from the Midwest

*Some types of intelligent efficiency*

1. Home Energy Management Systems
2. Commercial Advanced Lighting Controls
3. Energy Management Information Systems
4. Smart Manufacturing
5. Smart Cities

# Home Energy Management Systems

## *DTE Energy*



[www.newlook.dteenergy.com/wps/wcm/connect/dte-web/insight/insight-app](http://www.newlook.dteenergy.com/wps/wcm/connect/dte-web/insight/insight-app)

# Home Energy Management Systems

KCP&L

- Nearly 20,000 smart thermostats in last year and half
- DIY & BYOT options reduce implementation costs by 40%



# Home Energy Management Systems

## ComEd

- 95,000 device incentives
- ENERGY STAR® certified smart thermostats & qualified products list
- Nest Seasonal Savings and Rush Hour Rewards

## Chicago program aims for 1 million 'smart' thermostats

WRITTEN BY

Kari Lydersen  
October 8, 2015

There will be one million more smart thermostats in the Chicago area in five years if a new public-private program launched today meets its goals.





# Home Energy Management Systems

## New Marketplaces

### CONNECTED HOME PRODUCTS

Sort By:  
Featured



### CONNECTED HOME PRODUCTS

Sort By:  
Featured



WEMO® SWITCH SMART PLUG



WEMO® INSIGHT ENERGY USE MONITOR



WEMO® NETCAM HD+ WI-FI CAMERA



# Comm. Advanced Lighting Controls Overview

- Advanced Lighting Controls (ALC)
- Networked Lighting Controls (NLC)
- Match lighting output to need & curtail or eliminate all other output



# Comm. Advanced Lighting Controls

*AEP Ohio*

- Integrate advanced lighting controls with lighting incentive programs
- 80-90% lighting energy savings associated with LED lights and advanced lighting control packages
- Incentive based on facility square footage
- Complexity & trade allies

# Energy Management Info. Systems Overview

## Smart Energy Analytics Campaign

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[JOIN THE CAMPAIGN »](#) [PARTICIPANT ACTIONS](#) [RECOGNITION »](#) [LOGIN](#)



# Energy Management Info. Systems

## *Xcel Energy*

- Lighting, heating and cooling, ventilation, and equipment scheduling
- Hybrid between custom and prescriptive program
- Trade allies!



# Smart Cities

## *Notable Midwest Projects*

- Smart Columbus
  - US Smart City Challenge, \$40 million US Dept. of Transportation prize & \$90 million additional
  - Transit-focused, EVs & street lighting
  
- Chicago Smart Lighting Project
  - Upgrade 270,000 high pressure sodium street lights to LED for \$10 million/year savings
  - Networked for better maintenance management & integration with city 311 system
  - Future integrations with 911 & police

# Barriers

## *Summary of Market & Regulatory Barriers*



# Summary of Barriers

## *Traditional Market Barriers*

- Higher upfront cost
- Lack of awareness

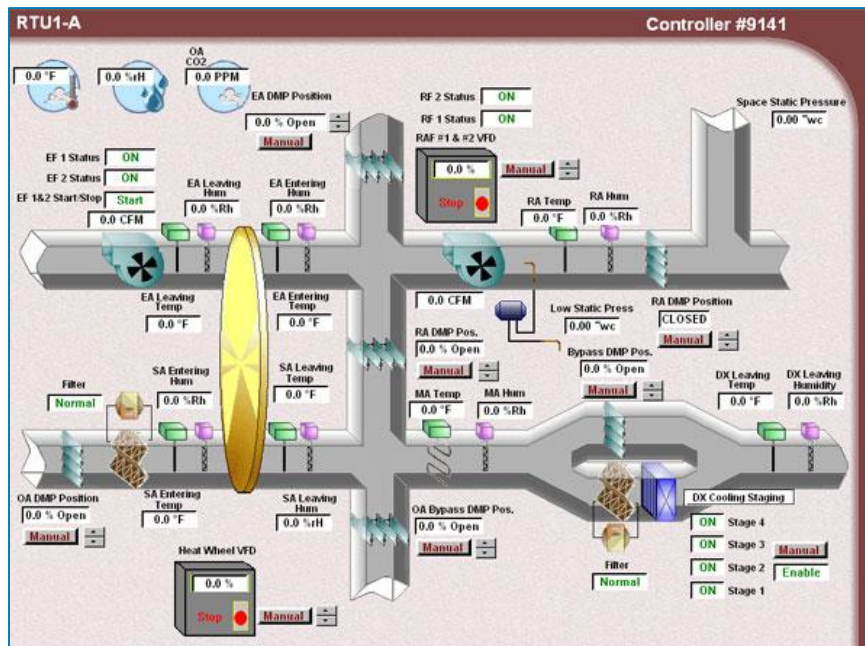




# Summary of Barriers

## *Additional Perceived Risk*

- Product complexity
- Energy savings confidence
- Security/privacy



# Summary of Barriers

## *Data Access and Interoperability*

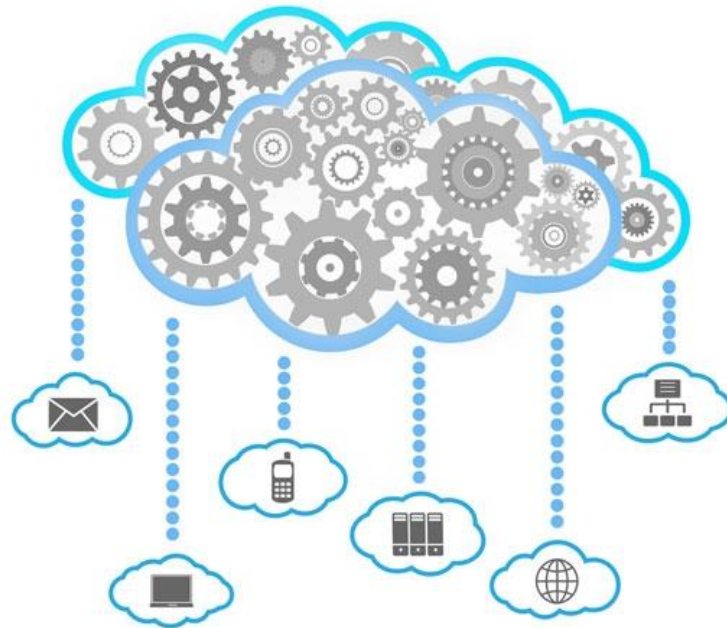
- Data availability
- Data integrity
- Data access
- Communication protocols and interoperability



# Summary of Barriers

## *Utility Structural Barriers*

- Regulatory investment barriers
- The chasm of pilots



# Recommendations

*Summary of Stakeholder Recommendations*

# Recommendations

## *Leverage Non-Energy Benefits*

- Build market share by leveraging attractive non-energy benefits
- Create program efficiencies
- Look to future use cases



# Recommendations

## *Increase Collaboration*

- Recognize product design push-pull between utilities and manufacturers
- De-silo efficiency and demand response program efforts
- Invest in new and existing cross-industry collaborations

# Recommendations

## *Update Program Structures*

- Evolve piloting methods
- Pilot new M&V strategies
- Include connected devices now
- Encourage updated regulatory treatment



Thank you!

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