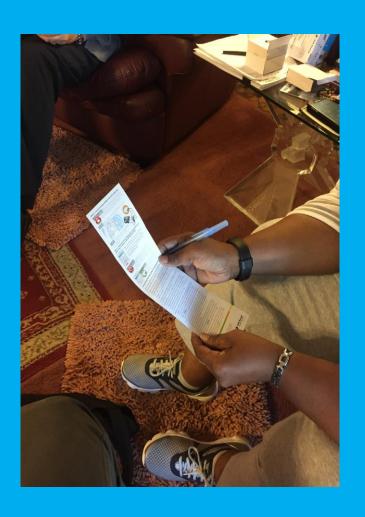


Technology built by first interacting with humans

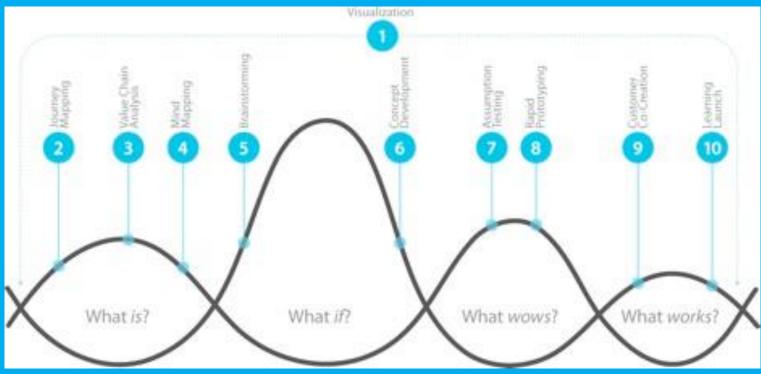
Design thinking helps us to prioritize features to help engage our customers





Ethnographic research gives answers with small sample

sizes





"How can I be more aware of my Energy Use?" DTE Insight:



- DiscoverIdentify
- ExploreSave





Integrated Experience

Leveraging Advanced Meter Technology

DTE Insight links a customer's smartphone to the home's advanced electric meter to help you discover your energy usage.





Historical Tracking

Customers can see how much energy they have used each day, week, month, track usage trends and view progress.



DAILY VIEW

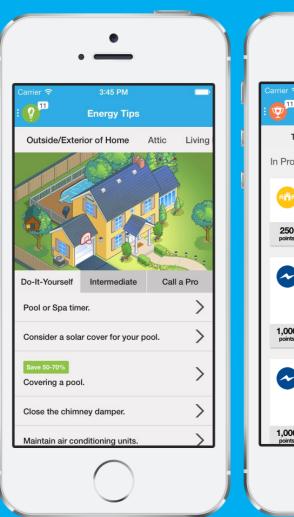
WEEKLY VIEW

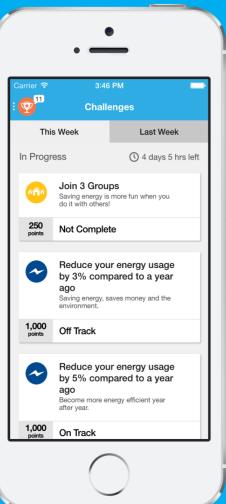
MONTHLY VIEW



Tips and Challenges

Helpful ideas and challenges to inspire energy reduction and savings.

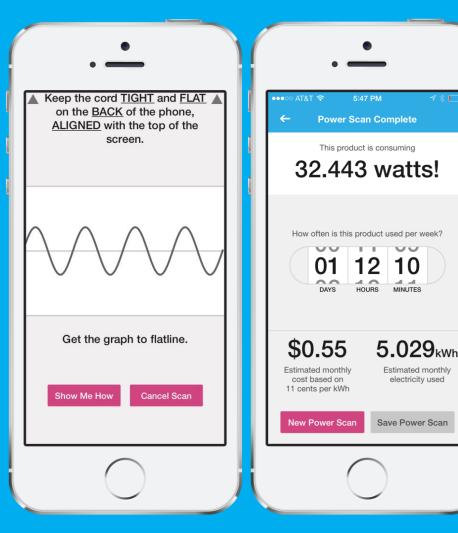






Power Scan

A convenient way to measure the energy consumption of devices by scanning the power cord.



Scan a Power Cord

Estimated Costs



Budget

Visualize energy use in dollars and cents





How has this helped us to increase customer engagement?

We've moved the interaction to the device customers have with them at every moment

We're building notifications to keep customers returning and on track





How will we keep them engaged?

Remember that ICT is the tool, but you have to focus on how it is used by humans

Don't build the coolest thing, think about what job this does for the customer



