

# Integrating Intelligent City Systems with Climate Strategy



**Harvey Michaels, Sloan Lecturer, Research Leader  
Energy Management Strategy**

617-253-2084 [hgm@mit.edu](mailto:hgm@mit.edu)

Presented to:

**ACEEE Intelligent Efficiency Conference**

**Boston, MA December 7, 2015**

# Intelligent Efficiency: So Let's *Solve the Problem*\*



\* - *achieve all of the efficiency we need to preserve our climate.*

## Energy Efficiency *is a Real Solution* for Climate Change

- CO2 emissions need to drop 7% per year to sustain a livable Earth (GDP adj.)
- Efficiency addresses over half of what we need to do by 2050,
- It is impossible to accomplish needed carbon reduction *without energy efficiency.*
- Efficiency opportunities pay for themselves with energy savings

## BUT we need ALL of it:

Achieving deep efficiency gains across all homes, buildings, and communities *has proven to be a challenging objective.*

# Building Energy, Soft Energy, Smart Energy

*At Scale, All Together =*

*Energy Management for a Sustainable Future*



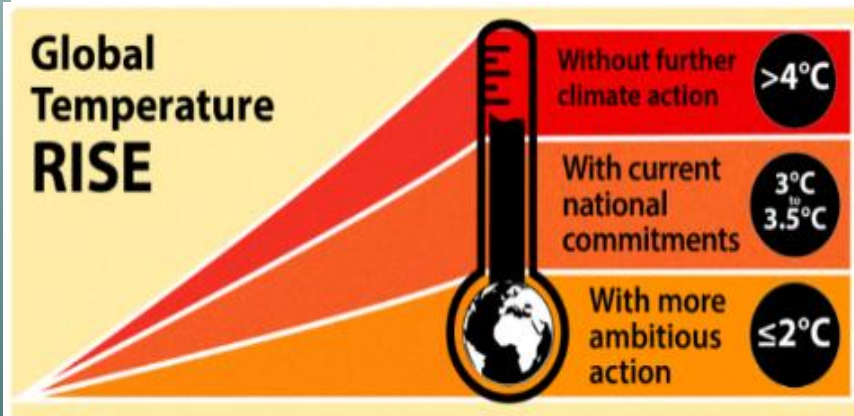
**What is it?** *Science, business, urban planning innovations to optimize building energy use.*

**= Building Energy Efficiency**

**+ Building-to-Grid Systems**

**+ Carbon-free Site Energy**

**+ Smart Cities, People**

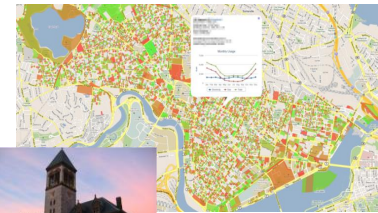


# Emerging City/Community Green Leadership Strategies:

## City-scale energy planning

addresses efficiency barriers with :

- **New community-based models:**
  - Incentives, creative financing, marketing
- **Smart city/transparency:**
  - Energy disclosure, GIS mapping, microgrids



 **CAMBRIDGE**  
ENERGY ALLIANCE



## Democratization:

Policy-driven, long-term open access to savings benefits for consumers, businesses and communities.

- Efficiency, DR, carbon mitigation open to new market innovators.
- Effective framework by which innovations are measured, and then rewarded based on results.

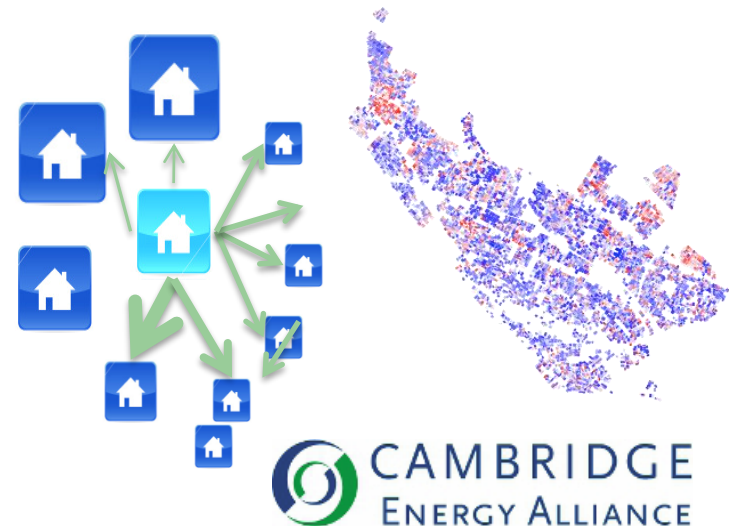
# Connecting EM with People in Groups:

Community scale energy analytics - big-data driven tools to help accomplish objectives such as:

- Community-sponsored diagnostics, feedback, control
- Energy/carbon disclosure and transparency
- City-scale measurement of efficiency potential and achieved
- Neighborhood performance comparisons



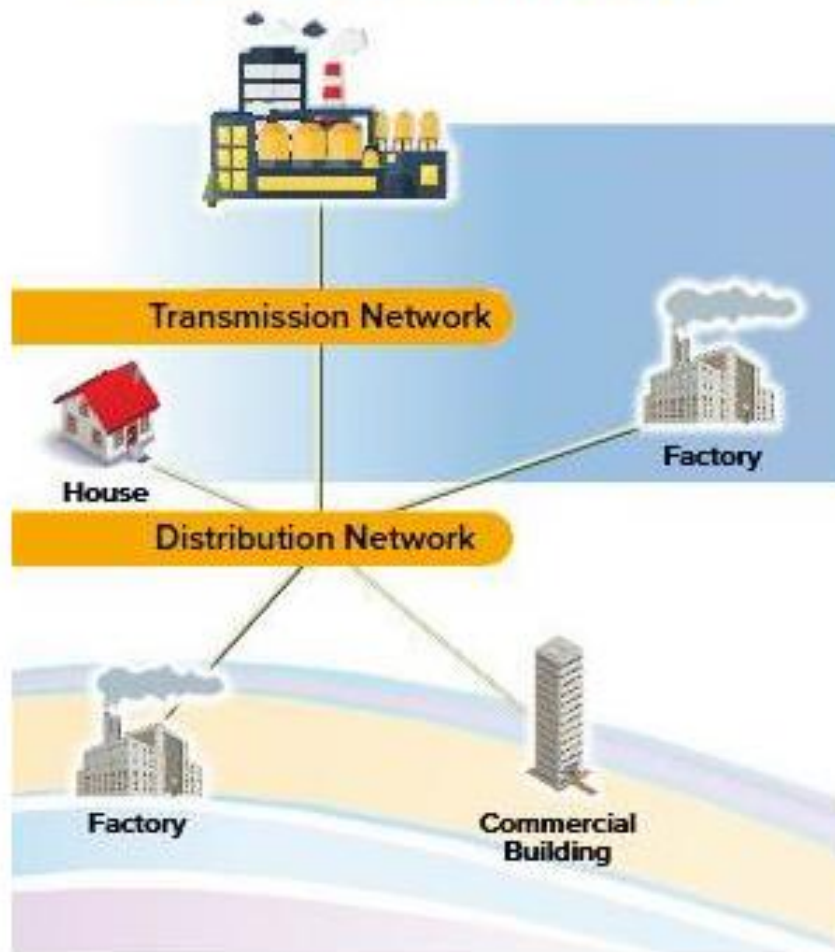
- Similarity:
- Architecture
- Age
- Proximity
- Materials
- Size



# Utility/City Boundary gets fuzzy:

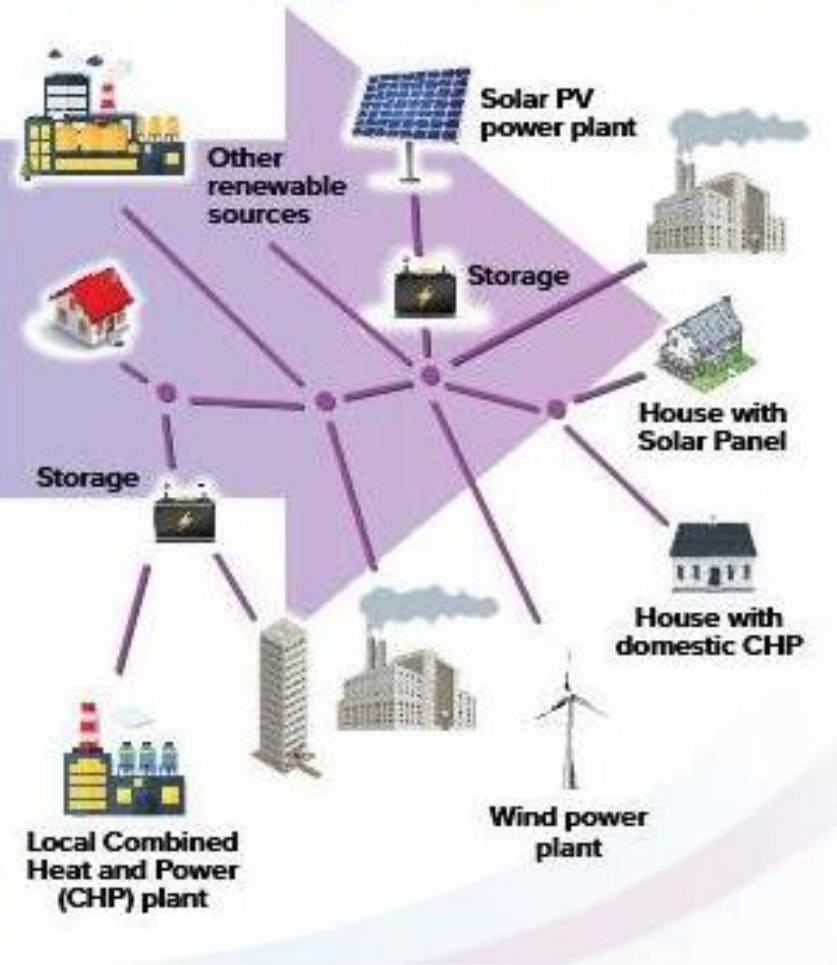
*Yesterday's Energy Model*

## Centralized Power

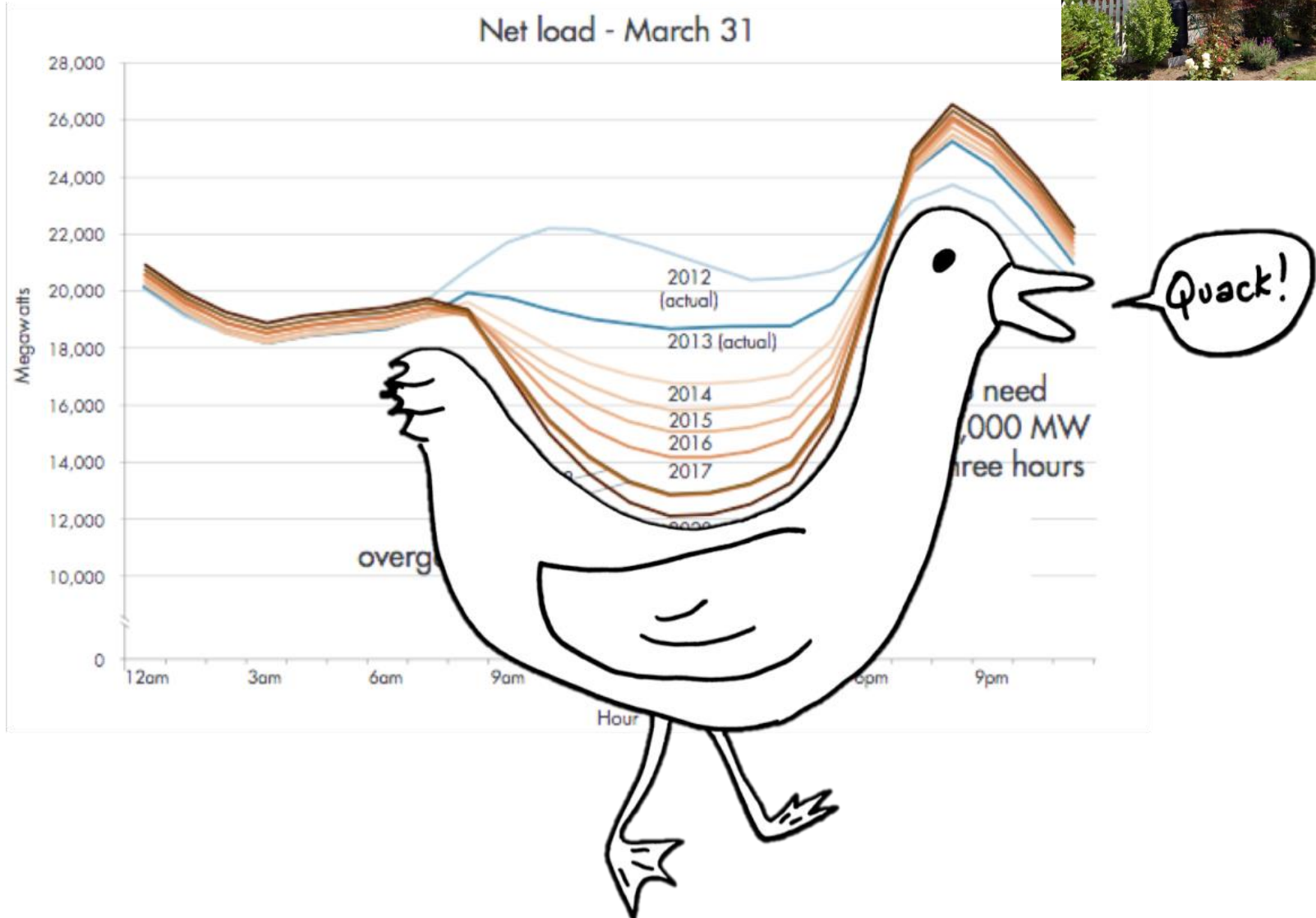


*Tomorrow's Energy Model*

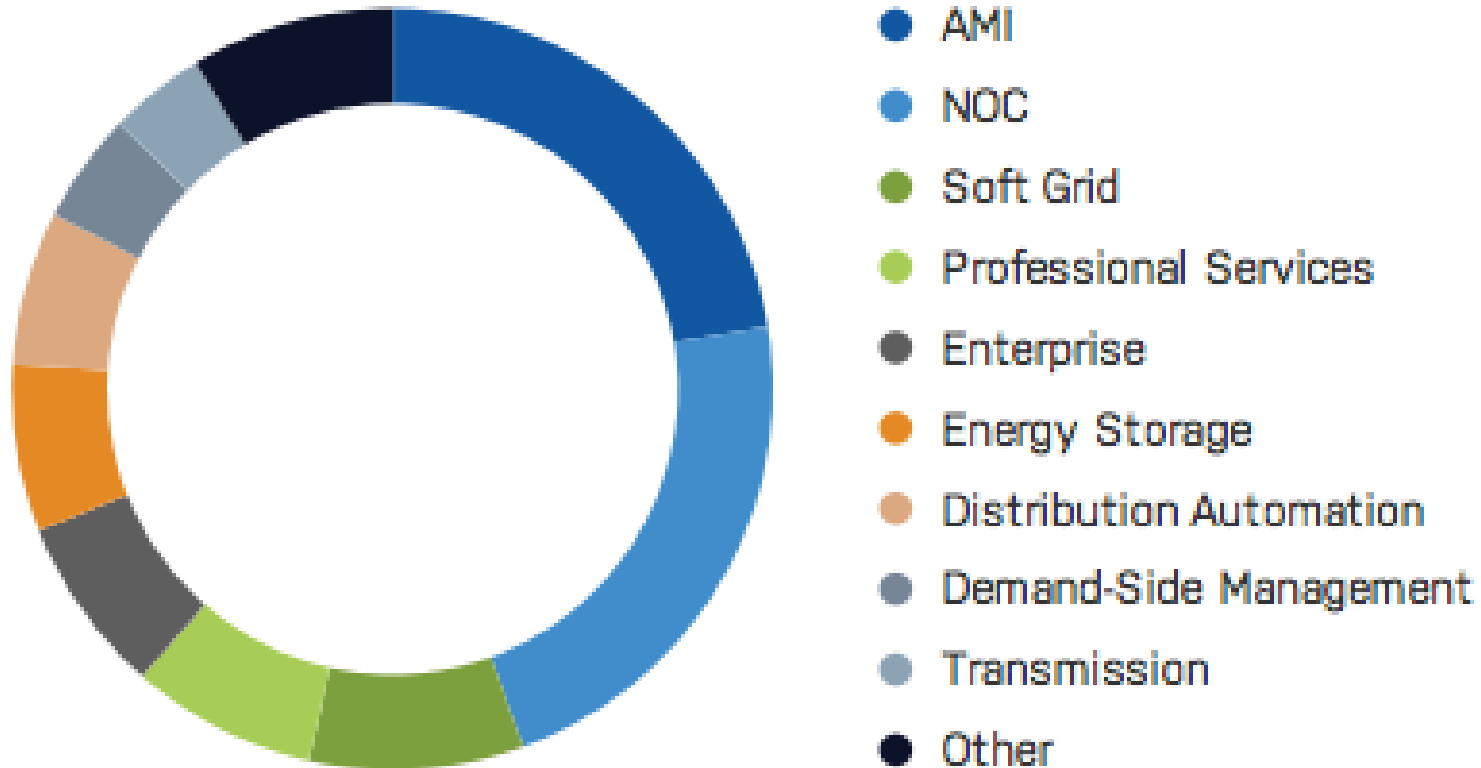
## Cleaner, Local Power



# Future of Building-to-Grid:

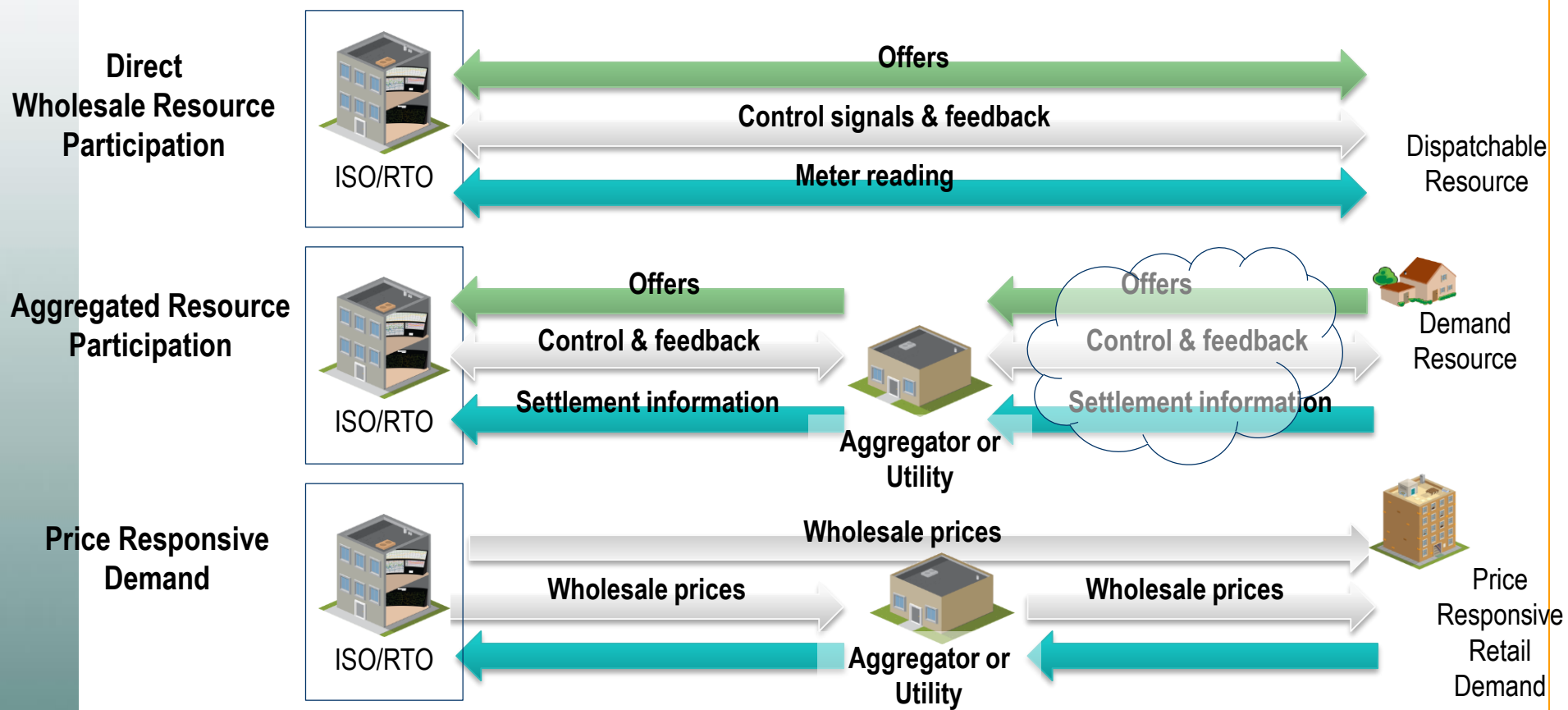


## Smart Cities are applying “Grid Edge” Technologies:





# Market-based ISO Demand Response – Democratization model for cities, carbon, efficiency?



## MassCEC/DOER

Town and Installer RFPs  
Engage tech.  
consultants  
Marketing/Education  
System Rebates/SRECs

## Community

Installer Selection  
Solar Coach  
Volunteers  
Outreach



## Installer

Free Site Assessments  
Tiered Pricing and  
Ownership Options  
Contracting  
Rebate Application  
Installation

## Homeowner

Sign up for a site  
assessment  
Talk to neighbors!

# MIT Proposed Multifamily Breakthrough Strategy:

## Program Design: utility incentives and financing

- Solarize Model – single vendor, fixed time, simplified
- Landlord-tenant expense and financing.

## Recruitment: community-based marketing

- Community vendor selection
- Scoring and relationships



## Treatment: retrofit technology and transparency/disclosure

- Manageable set – responding to conditions on the ground
- Disclosure, benchmarking and GIS mapping

***Make EM Costless, Riskless,  
Timeless, and Visible to all!***