



Smart Manufacturing Controls

Prepared for:

ACEEE Intelligent Efficiency

December 8, 2015

Innovation is
change that
unlocks new
value.

- Jamie Notter

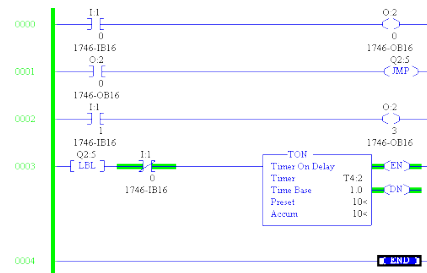
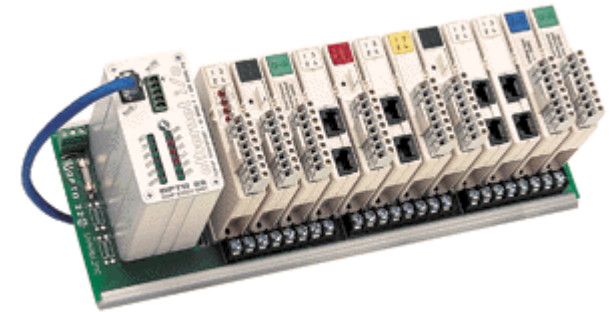
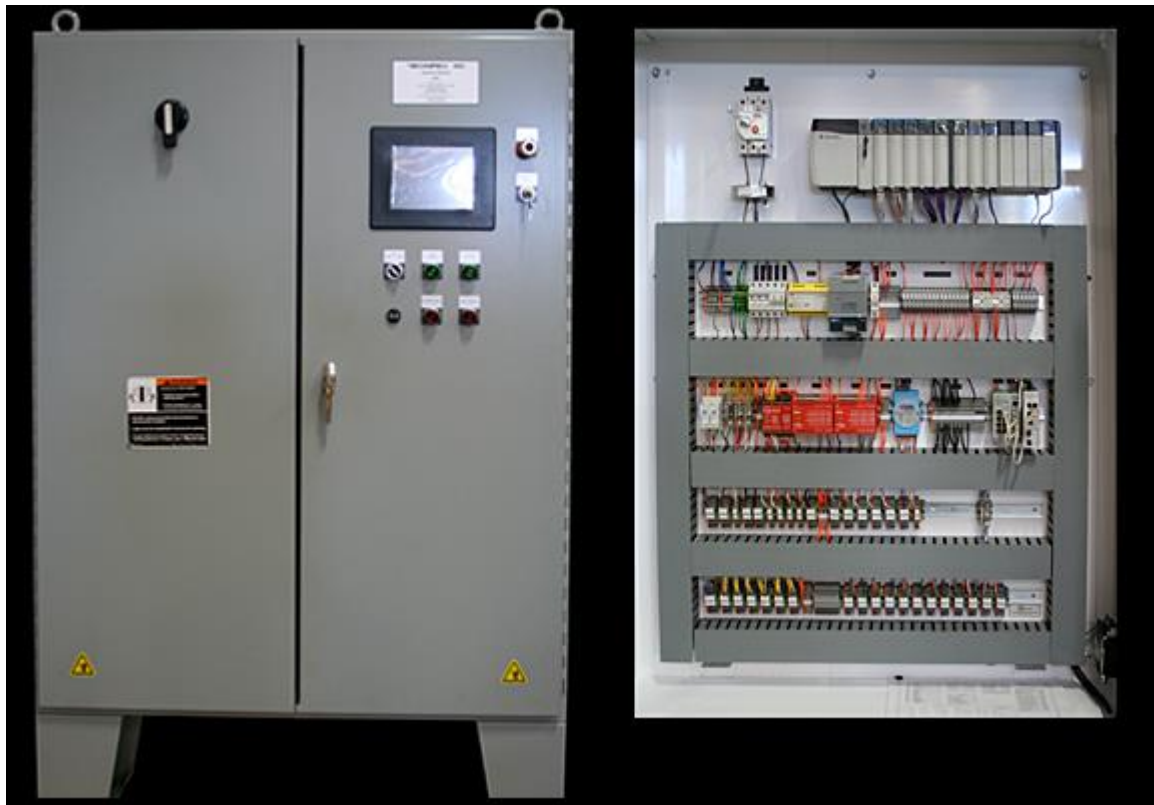
Commercial Building Systems



Manufacturing – Not typical or perfect...



Disparate Control Systems



Time to Integrate & Communicate

Innovation, Continuous Technology Improvement, Simplification

Transformational Technologies Driving Simpler Integration

- **Increase in open architecture platforms/systems - Translators**
 - CAN, Modbus TCP, Serial, HTTP protocol, LON, Industrial BacNet, etc.
 - Equipment shipping with hardware network ready
 - Simpler access to data from existing/new hardware – Network ready
- **Wireless sensors (inexpensive yet accurate)**
 - Temperature, power, vibration, occupancy, etc.
 - WiFi, Zigbee, Bluetooth, NFC, etc.
 - Simple setup via built in webserver with most self configuring
- **Web Enabled Equipment**
 - Most data can be “scraped” from devices allowing simple integration
 - Simple customer and installer interface for setup, daily operations, troubleshooting
- **Internet of Things**
 - The amount of devices is growing daily.....
 - Standardized communication protocols gaining traction
- **Cloud Based Storage**

Path to Success

▪ **Vision and Game Plan**

- Clearly defined holistic vision with a multi year timeline
- Define systems to integrate – not everything is necessary
- Multi phase integration plan – revise control specs to align
- Clear scope of work – deliverables, time lines, implementation plan, data hierarchy
- Start with data collection first – control second

▪ **Data Storage – Plan for a single data repository for all system data**

▪ **Integration Contractor**

- Clear understanding of the objective – Good LEGO builder
- Experienced in the integration of multiple systems w/ varying comm. protocols
- Offers various integration solutions

▪ **Commissioning**

- Point by point checks – Validate the data
- Data is only as good as the points are commissioned correctly

▪ **Flexibility**

- Be ready to adjust time lines as necessary.
- Resolve issues as they arise so as not to create “wish list” after the install

Systems to Address

- **Priority 1 - Utility Meter Data**

- Electric
- Gas
- Water

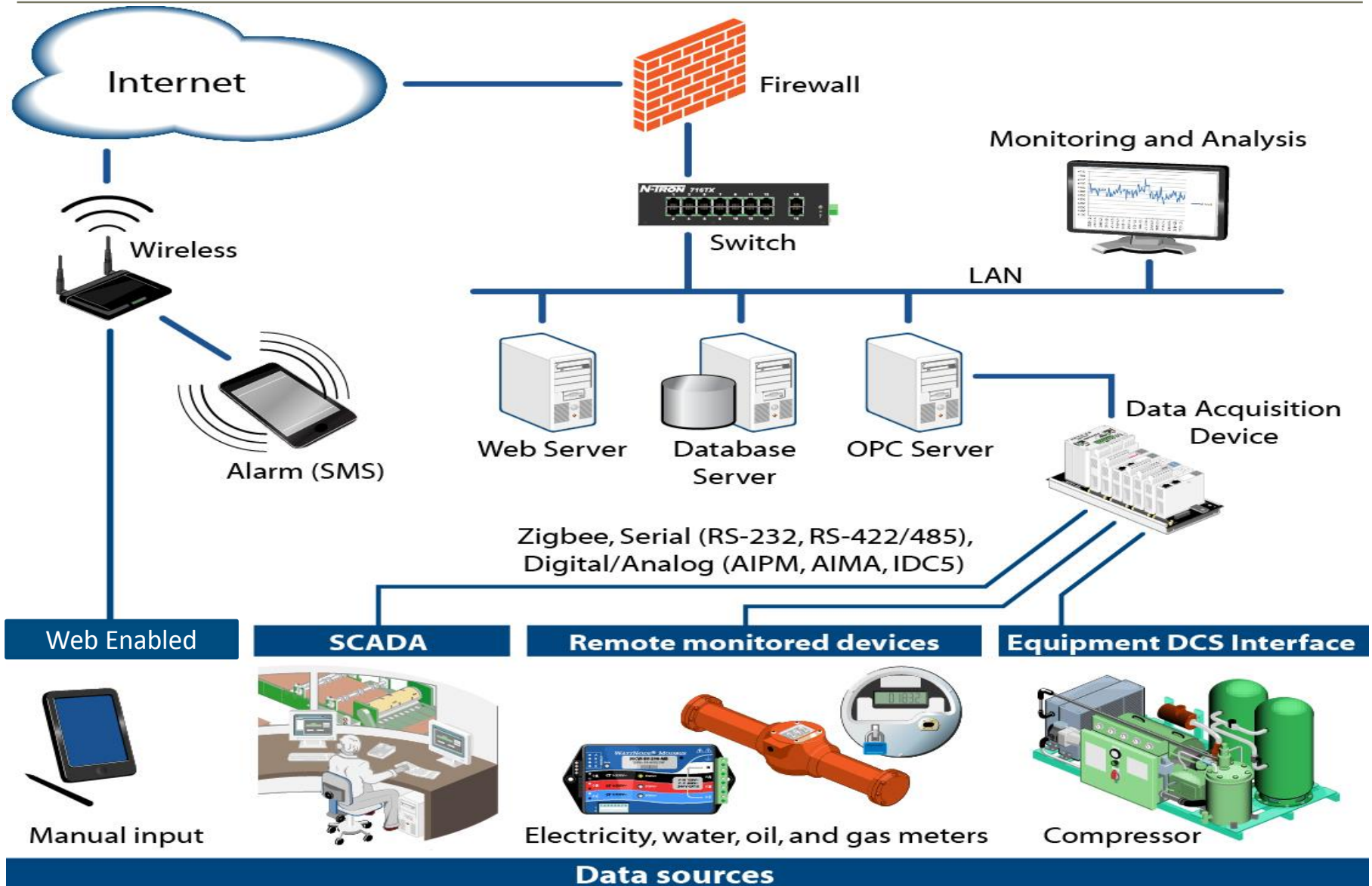
- **Priority 2 – Primary support systems**

- Compressed Air
- Refrigeration
- Chilled Water
- Steam/Hot Water
- Cogen

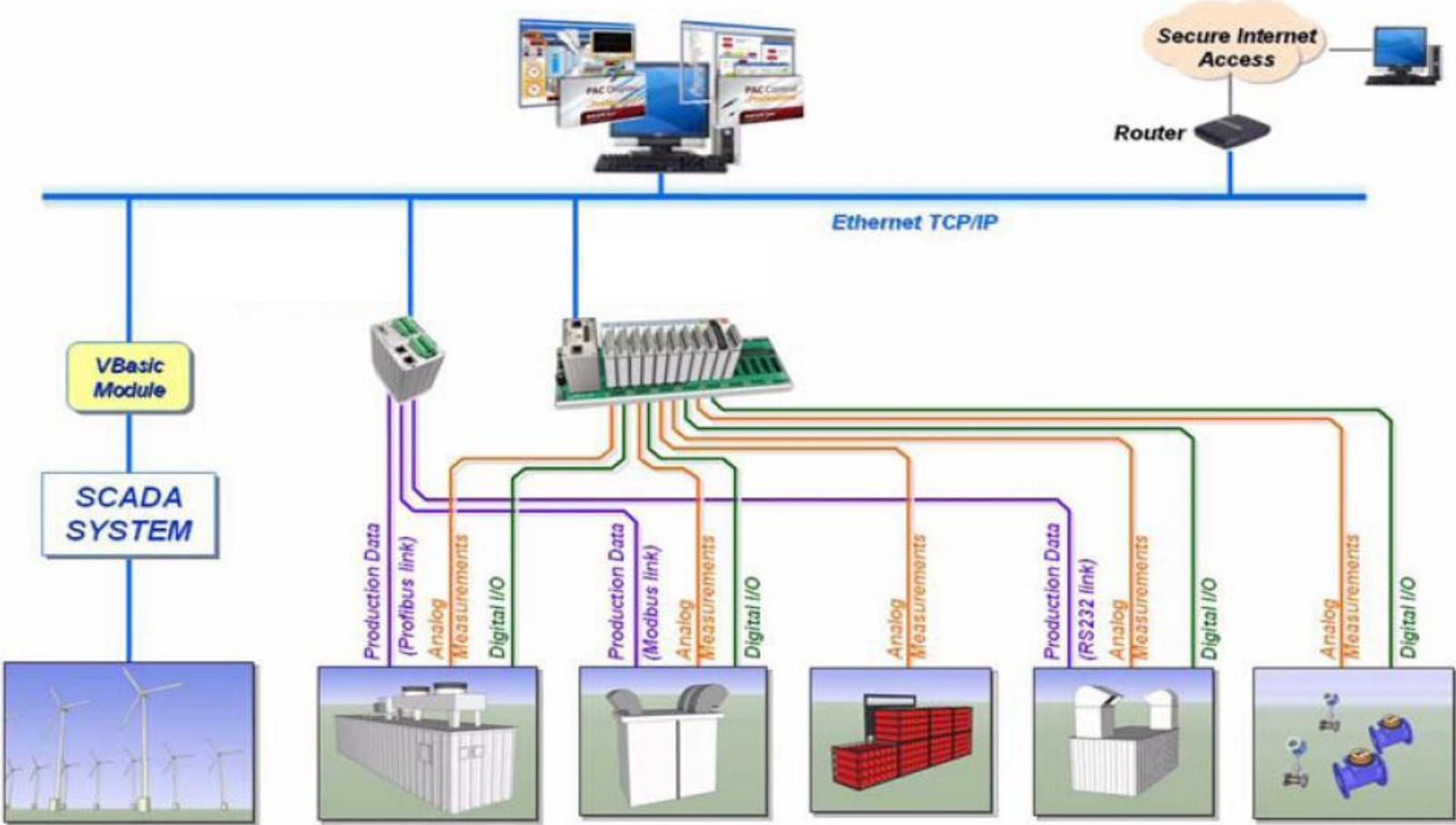
- **Priority 3 – General systems**

- Lighting systems
 - Interior and Exterior
- Building HVAC systems
- Facility offices – tie into existing BMS if available – if not add points of control
- Building access systems

High Level Architecture



System Integration Architecture



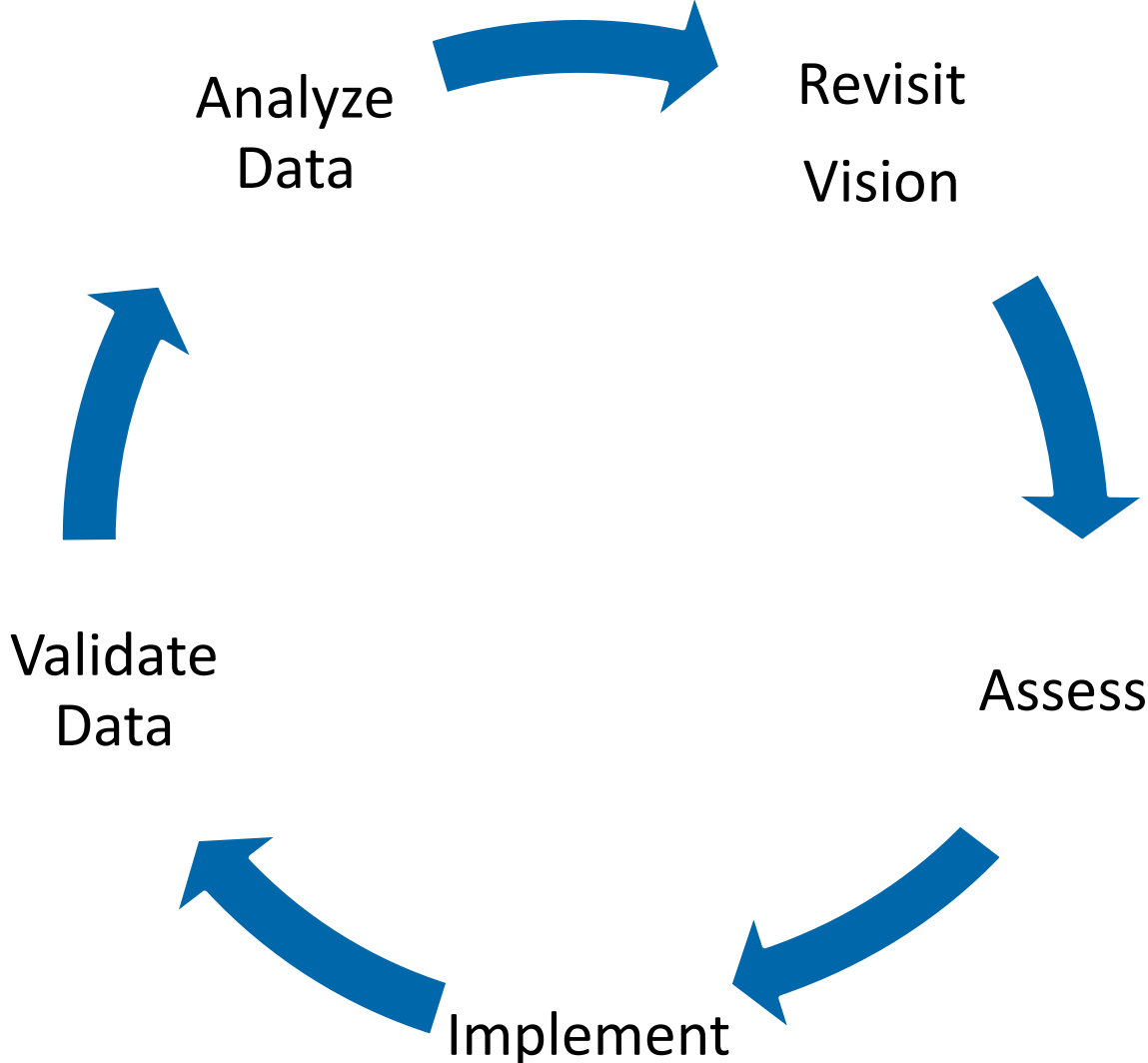
System Integration Benefits

- **Greater insight into energy consumption and load management**
- **Increased energy efficiency, open doors to new revenue streams**
- **New level of equipment interaction/control to drive greater efficiencies**
- **System/equipment optimization based directly on current plant demand**
- **Single dashboard provides a holistic view of operations facility wide**
- **Single command and control platform – stop accessing multiple interfaces**
- **Disparate systems are no longer out of sight, out of mind**
- **Facility maintenance personnel access to systems via remote devices for quicker troubleshooting reducing down time**
- **Single system for Alarms, alerts, etc. resulting in straightforward monitoring**
- **Fault Diagnostic Detection (FDD)**
- **Leverage remote IO - create a cost effective foundation for future control points**

Data Warehouse Benefits

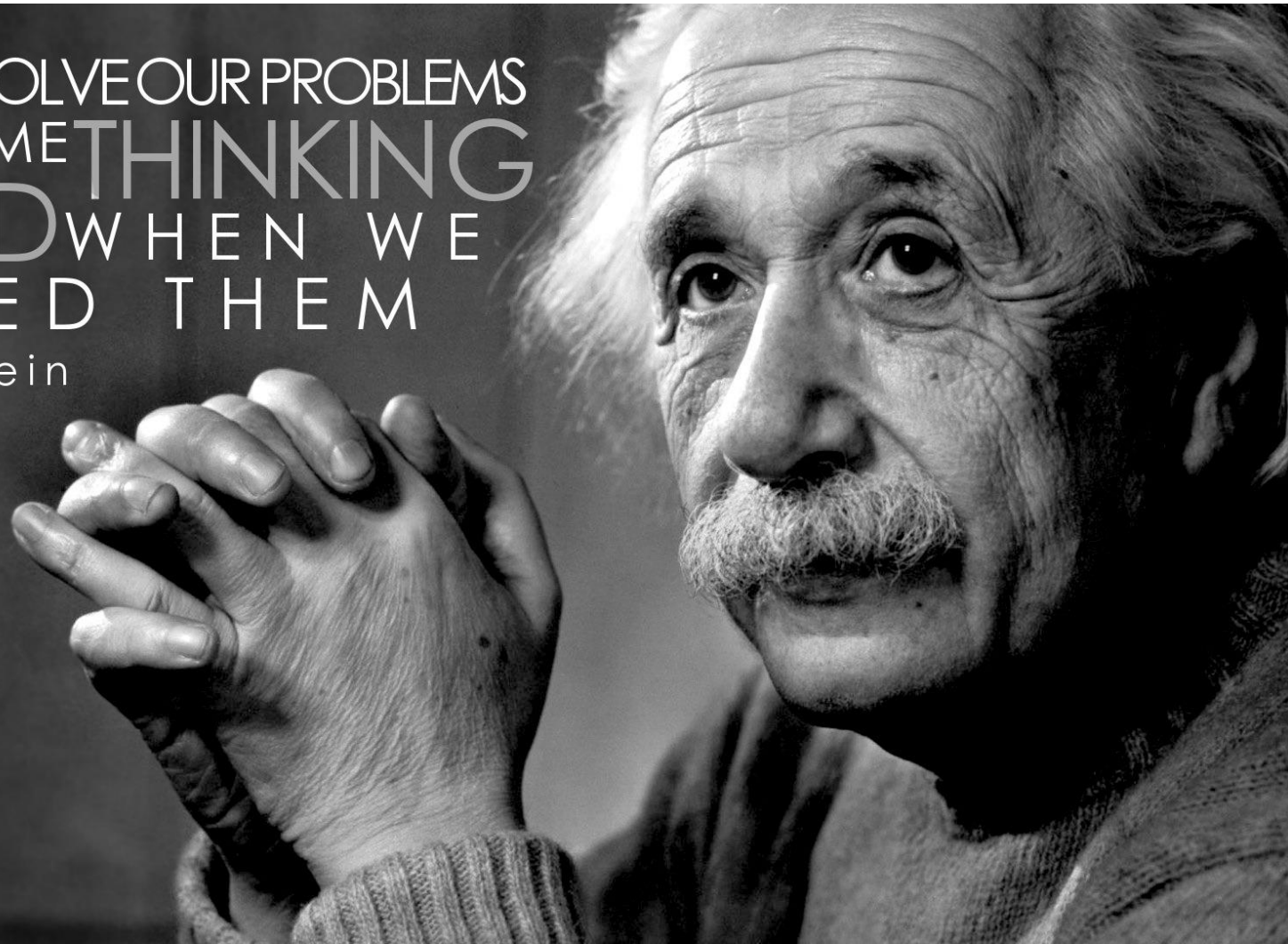
- **Real time performance monitoring – internally and externally**
- **Historical operational data in a common format, one home for all data – slice and dice**
- **Advanced dashboards provide holistic operational view**
- **Feed data into preventative maintenance programs allowing more precise scheduling of maintenance**
- **Advanced Analytics**
 - Benchmark facility against itself – year over year performance
 - Collection of data allows the use of tools to spot inefficiencies in operation and/or behavior
 - Supports the development of new energy efficiency retrofit projects
 - Calibrate program models based on monitored savings
- **M&V – Customer and Utilities**
 - Real time performance data to drive savings persistency
 - System performance is archived for future analysis – EM&V studies
 - Utilities can leverage system data for Pay for Performance program designs
- **Demand Response program lead in – automated DR**

Continuous Improvement



WE CANNOT SOLVE OUR PROBLEMS
WITH THE SAME THINKING
WE USED WHEN WE
CREATED THEM

-Albert Einstein



Other Benefits.....



“I designed a program that allows me to run the entire plant from my computer. By the way, how’s the weather back there?”

This could be you!



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Questions