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Bringing “Customer Convenience” to New York: A National Grid REV Demonstration



Melissa Piper

2016 National Symposium on Market Transformation

Baltimore MD



REV: Reforming the Energy Vision

Transforming the New York electric industry ...

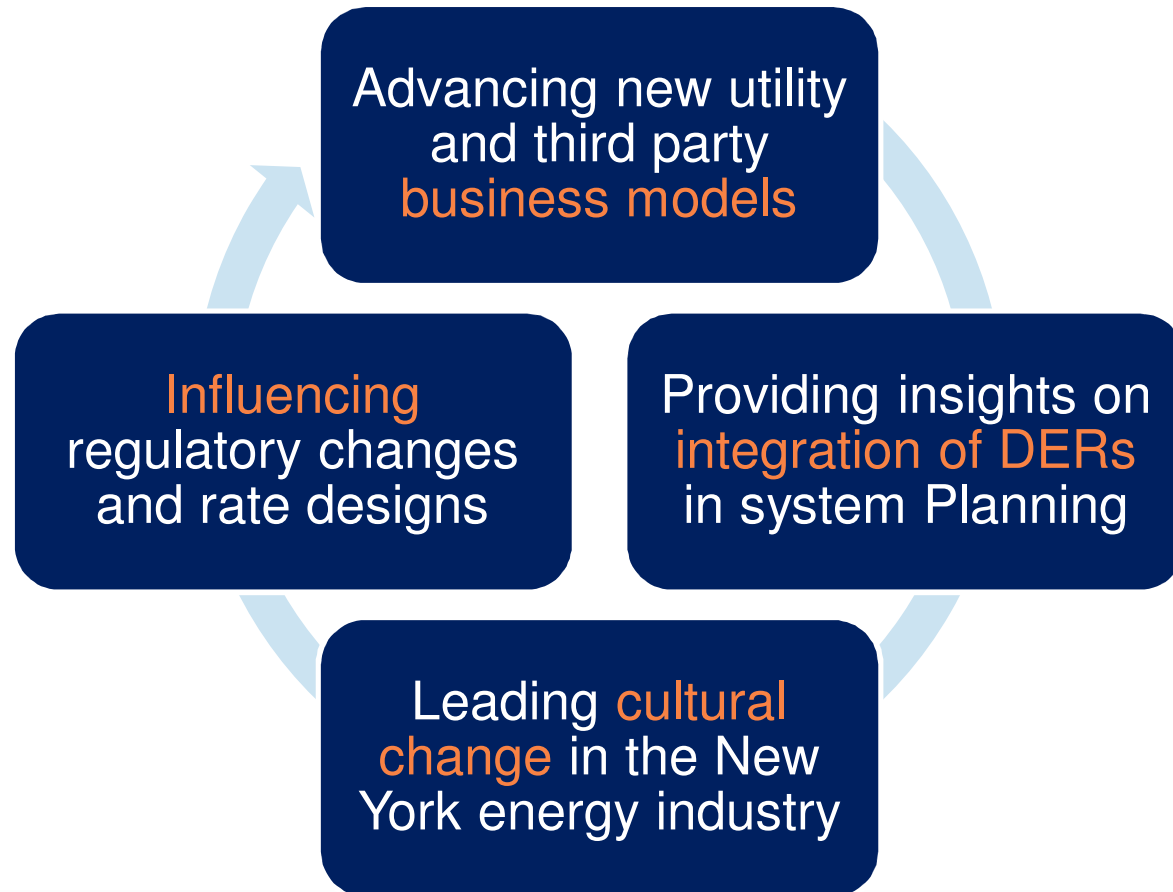
- **Creating** market-based sustainable products & services
- **Optimizing** systems & managing load through Distributed Energy Resources (DERs)
- **Empowering** customers to manage energy use & reduce electric bills



Utility REV Demonstrations

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National Grid REV Demos

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Community
Resiliency
Potsdam
Microgrid
[approved]

Fruit Belt
Community Solar
Partnership
[approved]

Buffalo Niagara
Medical Campus
DSP

Customer
Convenience
Clifton Park

The Customer Convenience Demo in Clifton Park NY

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- The **“Swiss Army Knife”** of Demonstrations
 - Innovative Levelized Billing
 - Analytics, Communications & Alerts
 - DER Adoption with Tiered Energy Plans
 - Robust Demand Response with Connected Devices
 - Technology (AMF, LED Street lighting, VVO)
 - Multiple external and internal partners



The road to approval ...

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Customer
Convenience
July 2015



How to move forward ...

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- Deliver a **comprehensive** REV demonstration
- **Inform** the new regulatory paradigm
- Allow for **growth** and additional learnings



Questions ...

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