

# Regional Roundup – MA and NY



National Symposium on Market Transformation, March 21, 2016  
Carol White, Director, MA Strategic Business, Policy & Evaluation

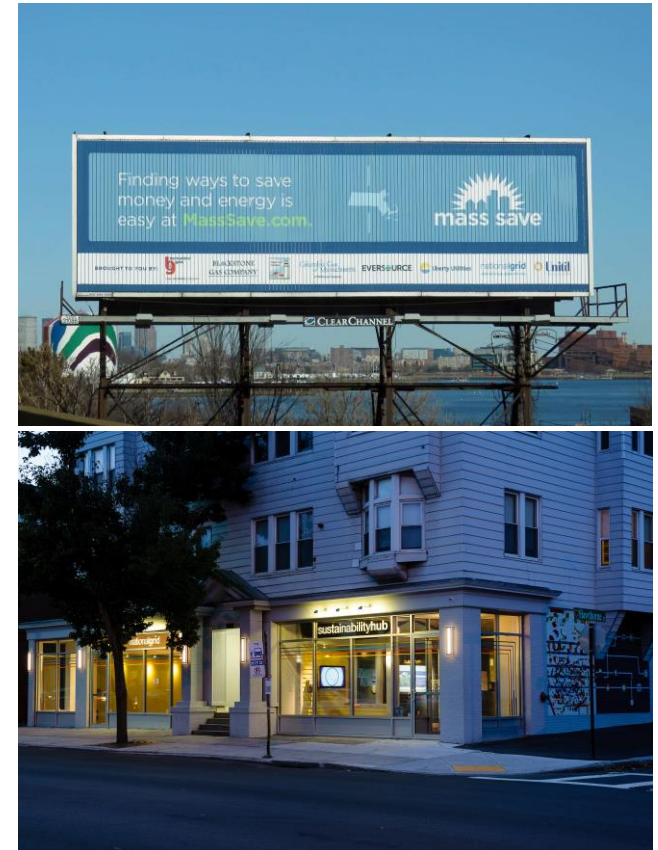


# Massachusetts – Emerging Regulatory Topics and Trends

**nationalgrid**

HERE WITH YOU. HERE FOR YOU.

- Continued focus - all cost-effective EE
  - Electric goals: 2.94% of sales
  - Gas goals: 1.28% of sales
- Renewed focus on demand reduction/DR including geo-targeting
- Innovation
- Grid Mod



# Recent Successes and Challenges - MA

**nationalgrid**

HERE WITH YOU. HERE FOR YOU.

## Successes

- 1. Electric and gas savings in '13 – '15 exceeded goals**
- 2. Plans for '16 – '18 approved**
- 3. Segmentation**
- 4. Community engagement**
- 5. Upstream/midstream efforts**
- 6. Integrated focus on electric and gas opportunities**

## Challenges

- 1. Changing baselines**
- 2. Low gas prices coupled with declining avoided costs**
- 3. Integrated delivery of sustainability services**
- 4. Cost pressures**
- 5. Customer data issues**

# New York – Emerging Regulatory Topics and Trends - REV

**nationalgrid**

HERE WITH YOU. HERE FOR YOU.

- Enabling market driven EE investments
- Focus on EE as a resource
- New ways to interact with and engage customers
- REV Demo projects



## Follow the emerging proceeding:

- Twitter: @REV4NY
- <https://www.ny.gov/programs/reforming-energy-vision-rev>

# Recent Successes and Challenges - NY

**nationalgrid**

HERE WITH YOU. HERE FOR YOU.

## Successes

- 1. Electric and gas savings in '12 –'15 exceeded goals**
- 2. Increased flexibility in program delivery and management**
- 3. Authorized to explore creative new opportunities such as DR, Community partnerships, and innovative rate design**

## Challenges

- 1. Transition from 4 year plan to annual planning cycle – customer and contractor uncertainty**
- 2. Changing baselines**
- 3. Low gas prices coupled with declining avoided costs**
- 4. Short-term customer bill impacts**