| DI | DRAFT - schedule changes weekly | | PANEL: 6 - Utilities and the Future | |
|-----------|--|---|-------------------------------------|---|
| Day | SESSIONS | LEAD AUTHOR/ORGANIZATION | | TITLE |
| Mon 8/22 | Session 1 8:30 am - 10:00 am Ramp Up for Success #1: Customers & Utilities Joining Forces to Succeed | David Moody, Bonneville Power Administration | | The Energy Efficiency Identity Crisis: Finding Balance Between Resource Acquisition and Customer Service |
| | | Ian Finlayson, MA EOEA | | Efficiency 2.9: The Policies and Framework Behind Massachusetts' #1 Energy Efficiency Ranking |
| | | Brendon Baatz, ACEEE | | High Performing Program Administrators |
| | Session 2 10:30 am - 12:00 pm Ramp Up for Success #2 | Marilyn Brown, Georgia Institute of Technology | | Alternative Utility Business Models for Energy Efficiency and Solar Power |
| | | Noel Stevens, DNV GL | | Innovative Tools for Estimating Robust Non-Energy Impacts that Enhance the Cost-Effectiveness Testing and Marketing of Energy Efficiency Programs |
| | | Scudder Parker, VEIC | | The Old Order Changes: Rewarding Utilities for Performance, Not Capital Investment |
| | Session 1 8:30 am - 10:00 am Big Data #1 for Improved Targeting & Tracking of Success | Jonathar Wisconsin Energy Con | · | Small Utilities and Big Data: Cooperative and Municipality Programs in the Digital Future |
| | | Maureen C | Quaid, PNM | Customer Intelligence Development for Energy Efficiency |
| Tues 8/23 | | Philip Mihlmester, ICF International | | The Locational Value of Energy Efficiency on the Distribution Grid |
| | Session 2 | Isaac Wainstein, ERS | | Bring Me the Right Data! An In-Depth Look at What Data is Useful for the Utility of the Future |
| | 10:30 am - 12:00 pm Monisha Shah, | | a Shah, | Streamlining Energy Data Access: How Utilities-Government Partnership |
| | Big Data #2 for Aligning | National Renewable | e Energy Laboratory | Supported the Design of New Solutions |
| | with Grid Edge Changes | Mary Horse | ey, E Source | "Now I'm an expert on the customer": Utility DSM and ET Departments Respond to Industry Disruption. |

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| Day | SESSIONS | LEAD AUTHOR/ORGANIZATION | TITLE |
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| Wed 8/24 | Session 1 8:30 am - 10:00 am | Marisa Uchin, Opower, Inc. | What Will it Take for Customers to Adopt DER: A Case Study from NY REV |
| | Utility of the Future #1: | Jim Parks, SMUD | Preparing for the Utility of the Future |
| | Responding to Grid Edge | Laura Orfanedes, Fiveworx | Charting the Future: How to Use Customer Engagement Strategies To Ensure Energy Savings and Persistence |
| | Session 2 | Steve Kihm, Energy Center of Wisconsin | Considering Risk and Investor Value in EE Business Models |
| | 10:30 am - 12:00 pm Utility of the Future #2: | Meegan Kelly, ACEEE | A Roadmap for Achieving Greater Program Participation from Large Energy Users |
| | Using Big Data to Design Programs | Anthony Davis, DNV GL | Beyond Participation and Savings: Leveraging Quantitative Metrics for Insight into C&I Project and Population Trends |
| | Session 1 8:30 am - 10:00 am | Dan Violette, Navigant Consulting Inc. | Applying Gross Savings and Net Savings in an Integrated Policy Framework Decision Analysis Approach |
| | EM&V #2: Cleaning Out | Alejandra Mejia, California Technical Forum | Technical Reference Manual Best Practices from Across the Nation |
| Thurs 8/25 | the ClosetEvaluation Issues (Dirt Under the | Lisa Skumatz, Skumatz Economic Research Associates, Inc. | Non-energy Benefits / NEBs – Winning at Cost-Effectiveness Dominos: State Progress and TRMs |
| | Session 2 10:30 am - 12:00 pm | Rishi Sondhi, Eversource Energy | Gaining EE Ground: How the Collective Knowledge of Vendors & Channel Partners Can Accelerate Your Successes |
| | EM&V #1: Enhanced | Sue Haselhorst, ERS | It's About Time: Doing Integrated Real-Time Impact Evaluations |
| | Evaluation to Optimize DSM | Erica Cochran, Carnegie Mellon University | Leveraging benchmarking datasets to Identify Energy Efficiency Opportunities in Existing Buildings |
| | Session 1 | Sarah Schneider, Energy Solutions | Water Use Efficiency and the Role for Energy Utilities |
| Fri 8/26 | 8:30 am - 10:00 am Targeted DSM for | A.A.S. Daniel, University of California | Learning by Doing: Valuing Energy Efficiency in Distribution System Planning |
| | Utility Operations Optimization | James Gill, Itron, Inc. | Shedding a Cool New Light on a Heated Topic: Verifying Interactive Effects for Retail Lighting Retrofit Participants Using Monthly and AMI Bills |
| | Session 2 | Jamie Howland, Acadia Center | Residential Load Control: How Efficiency Programs Can Help Integrate Renewables |
| | 10:30 am - 12:00 pm Demand Response | Mitt Jones, Cadmus | Smart Thermostats and the Triple Bottom Line: People, Planet, and Profits |
| | Brian Buckley, NEEP | | Putting More Energy into Peak Savings: Integrating Demand Response and Energy Efficiency Programs |

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| Day | SESSIONS | LEAD AUTHOR/ORGANIZATION | TITLE |
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| | VISUALS | l David Podorson, E Source Companies | Grid Interactive Water Heaters: How Water Heaters Have Evolved Into a Grid Scale Energy Storage Medium |
| | | Kari Binley, PG&E | Move Over Rebates: Influence Beyond Financial Incentives |
| | | I ling (36 (Ornell University | Understanding Urban Residential Electricity Usage Behavior under Time-of- Use Pricing: A Case Study in Jiangsu Province, China |
| | | Janice Berman, PG&E | Perspectives on Doubling Energy Efficiency in California |
| | | Trinity Persful, Twin City Fan Companies, Ltd. | Fans: A Look at the Extended Motor Product Labeling Initiative |

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