ACEEE February 21, 2008

Jamie Derr Derr Farms Inc./ Great Lakes Ag Energy

BioFuels

Challenges & Opportunities

Home Grown Fuel



Energy Independence
Rural Development
Sustainable Agriculture

Energy Efficiency

- Wisconsin Farmers Union Energy Audit Program 2008
- Wisconsin Focus on Energy Program
- Carbon Credit Registration / No-till farming
- Petroleum Diesel Replacement
- Net Zero Farms

On-Farm Oilseed Processing









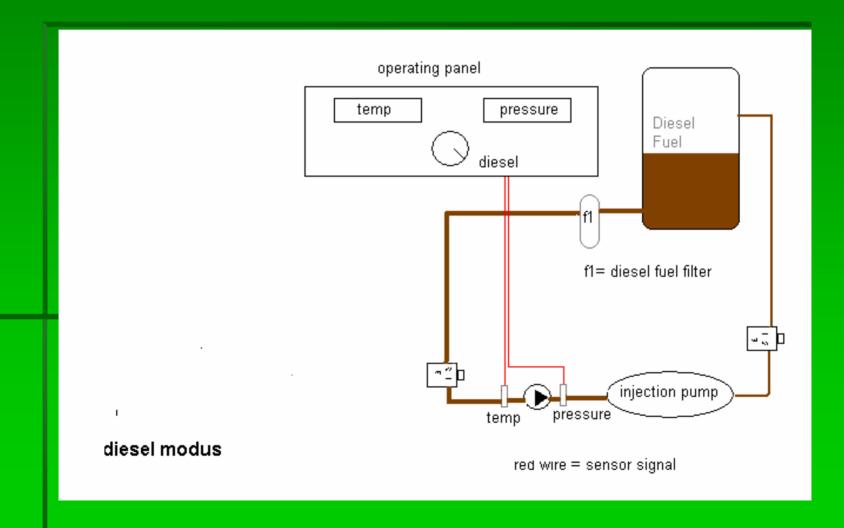
Small Scale Biodiesel Production



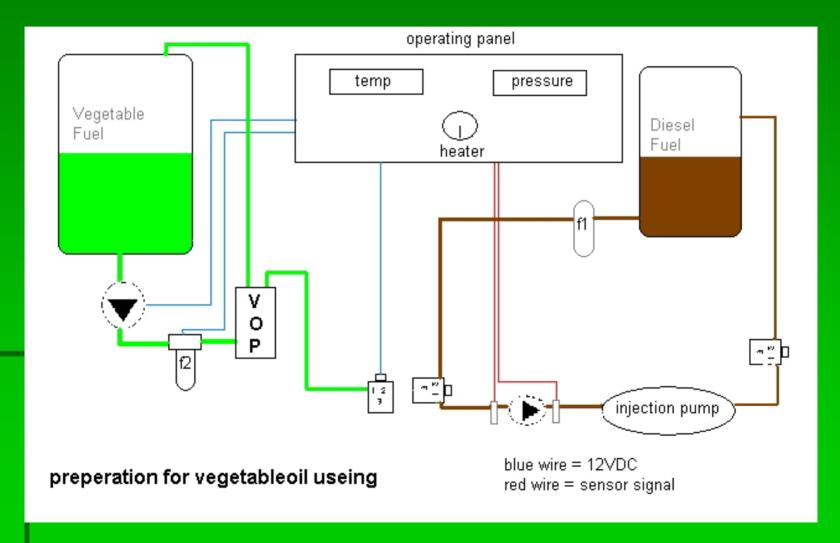
Tractor Conversions



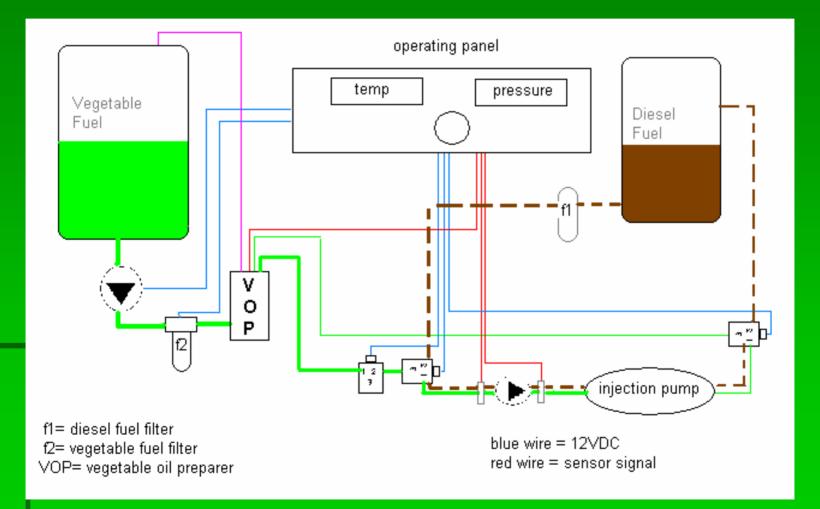
Start the engine on diesel...



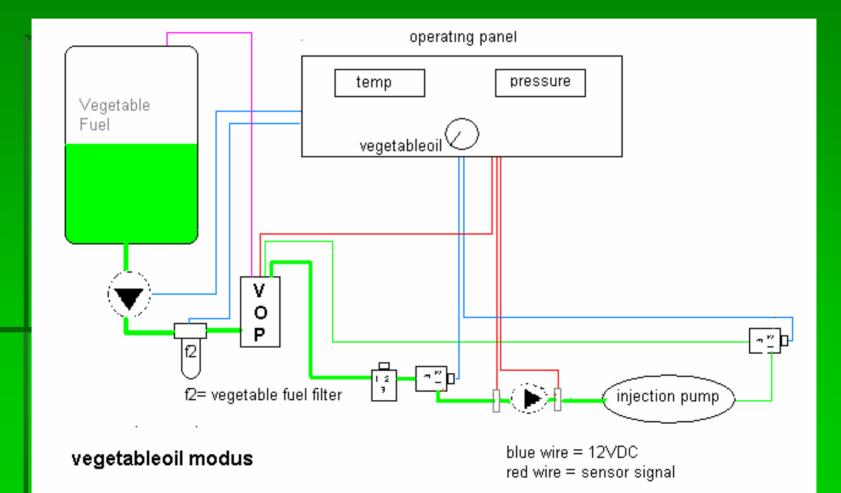
SVO warm up



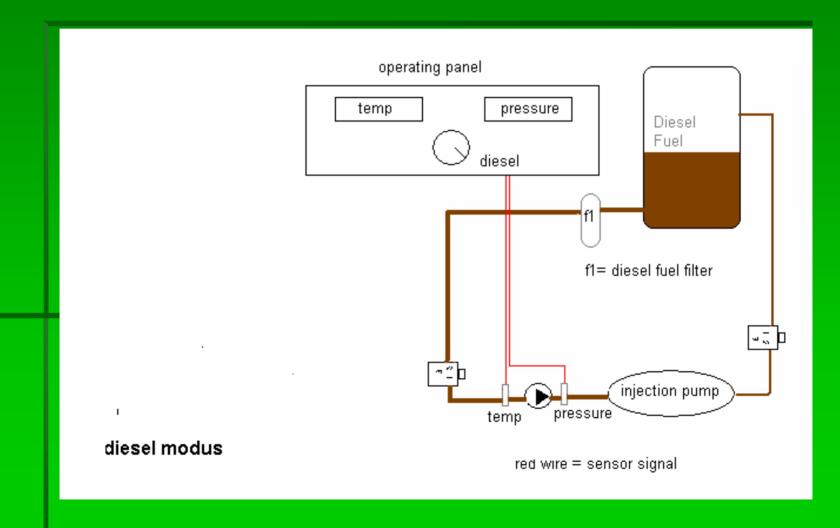
SVO engaged



SVO only mode



Shut back down on diesel (purge)



Derr Farms Canola Test Plot Dane County, June 2006

Feedstock Economics

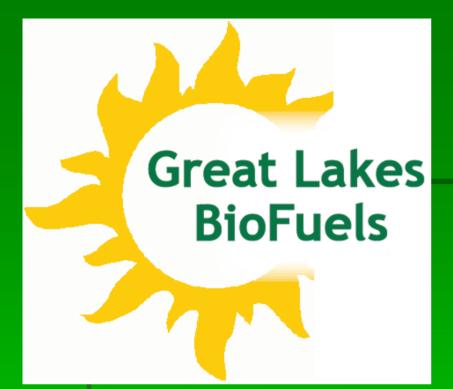
- Current CBOT Value of \$.55 / Ib. makes stand alone RBD refinery UNECONOMIC
- Oil production On-Farm allows grower pricing Flexibility
- Oil value even with Diesel fuel
- On-Farm processing may not be cheaper but far more secure

High Value Co-products

- Soybean meal must be roasted to increase value (\$100/ ton)
- De-gumming necessary for SVO, helpful for Biodiesel
- Canola meal and oil of high quality right off the press
- Sunflower pellets almost at burn value

Prairie Fire BioFuel Coop www.prairiefirebiofuels.org

- Wisconsin-based
- Educational, membership organization
- Discounted fuel & mechanical work
- E. Washington Ave. shop
- \$150/year to join





and tomorrow.

Jamie Derr Derr Farms Inc. 1415 Greenway Rd. Marshall, WI 53559 (608) 333-2463 www.greatlakesbiofuels.com