Rural Cooperatives and Agricultural Energy Efficiency

ACEEE's 2nd Forum on Energy Efficiency in Agriculture Des Moines, Iowa

Paul Gillis, CEM - GEN~SYS Energy

Gen~Sys Energy

- Cooperative formed in 1997 Member G&Ts
 Corn Belt Power Cooperative Humboldt, IA
 Dairyland Power Cooperative La Crosse, WI
- •Energy Marketing Services
- •Technical Services Group •Farm raised and corn fed
 - •Backgrounds in production agriculture, farm mechanization, and agricultural commodities



Staff Photo

Corn Belt Power Cooperative

- 11 Member Cooperatives
- 1 Municipal Electric Cooperative
- 295 MW generation
- 1,675 miles of transmission lines
- 142 substations



Dairyland Power Cooperative



- 25 Member Cooperatives
- 20 Municipal systems
- 1,135 MW generation
- 3,132 miles of transmission
- 325 substations
- 230,000 Class A meters
- 600,000 consumers
- 600,000 dairy cows
- 2,000,000 pigs
- 10's of millions of poultry

DPC's 3-Pronged Approach

- Energy Efficiency
 - ACEEE State Scoring MN 9th, WI 12th, IA 13th
 - Minnesota energy savings requirement 1.5% of retail
 - Iowa debate continues
 - Wisconsin Public Benefits
- Load Management
 - Delays future generation needs
 - Improves efficiency/lowers cost of existing generation
- Renewable Energy
 - Commitment to environmental stewardship
 - Meet or exceed States Renewable Portfolio Standards

DPC Energy Efficiency Programs

- Residential and agricultural water heaters
- Compact fluorescents \$1 million effort
- Air conditioners, air source & geo heat pumps
- Energy Star appliances
- Retrofit HID & fluorescent lighting
- Custom incentives for agriculture and C&I
- Distribution cooperatives use DPC offerings to enhance their own local programs

Residential & Agricultural Water Heaters

- High energy factor electric units
- Incentive based on storage capacity/recovery
- Co-ops offer free service &/or monthly credits
- Includes incentives for dairy heat recovery, HPWHs, and solar units
- Tied to load management programs
 - Dairy water heater schedule evenings only
 - Allows full recharge before the next milking



CFLs - Incandescent Extinction?

- 2007 Energy Independence and Security Act mandates light bulbs be:
 - 25-30% more efficient by 2014
 - 70% more efficient by 2020
- Replacing two lamps per member across the Dairyland system will reduce load by over 12 MW
- CFLS can be used in many agricultural applications



Custom Agricultural Incentives

- Incentives are based on Dairyland's avoided <u>wholesale</u> power costs
- Distribution cooperatives balance their energy efficiency programs to benefit the program participant, their membership as a whole, and the environment
 - SnapShot incentive analysis tool helps distribution cooperatives determine an appropriate level of program enhancement
- Certain limits apply

Custom Incentive Examples

- Dairy heat recovery
- Plate coolers
- Variable frequency drives
- Scroll refrigeration compressors
- Lighting and ventilation retrofits
- Low energy/no energy livestock waterers
- Compressed air upgrades
- Low pressure irrigation
- Environmental controls

Other Agricultural Offerings

- Farm audits/USDA audits
- Thermal imaging
- Farm expansion plans
- Research & demonstration
- Lighting and ventilation design assistance
- Standby generator sizing & procurement
- Power quality investigation
- UPS and surge suppression equipment







Load Management

- Central control of loads
- 90,000 receivers in the field
- Demand Response
 - 70 MW summer
 - 155 MW winter
- Economic dispatch



• Annual savings over \$10.5 million

Class A Winter Full Load Control



Controlled Agricultural Loads

- Water heaters
- Electric space heat
- Grain dryers
- Irrigation systems
- Sawmills & feedmills (voluntary load shed)
- Standby generators





DPC Renewable Plan

- *Evergreen* renewable energy blocks
- Net metering for small scale producers
- Additions
 - Medium-scale anaerobic digester and LFG sites
 - Utility-scale wind and biomass
- Meet or exceed regulatory requirements
- Diversify intermittent and dispatchable resources
- Reduce fuel price risk and volatility
- Couple with efficiency programs to reduce RPS
- Bolster rural economic development

