

## Deep Energy Retrofits

A Search for Commercial Examples of Deep Savings

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ACEEE Energy Efficiency as a Resource

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THE KRESGE FOUNDATION

#### Three Lessons

- 1. 30-60% savings are possible
- 2. Opportunities and approaches differ:
  - a. Retrofits-occupied space needs phases/multiple touches 25-35%
  - Renovations-transitioning spaces,
     where the current action is, 30-60%
- Stories matter it's human nature to compare – Case Studies are a tool



### The Search

Deep = 30%+ savings CBECS, target = 50%+

- NBI Contacted 47 organization/firms
- Researched 28 leading industry websites
- Reviewed over 500 case studies
- Identified 50 Existing building projects

- Very Difficult to get data:
  - Energy bills
  - Measure Descriptions (definition barriers)
  - Cost Information
  - Occupant satisfaction



**Objective:** Find existing buildings that incorporated 2 or more efficiency measures within the past 10 years, with energy savings greater than 30%.

From these select ~10 for a deeper dive

# What about Data? of the 50 buildings found



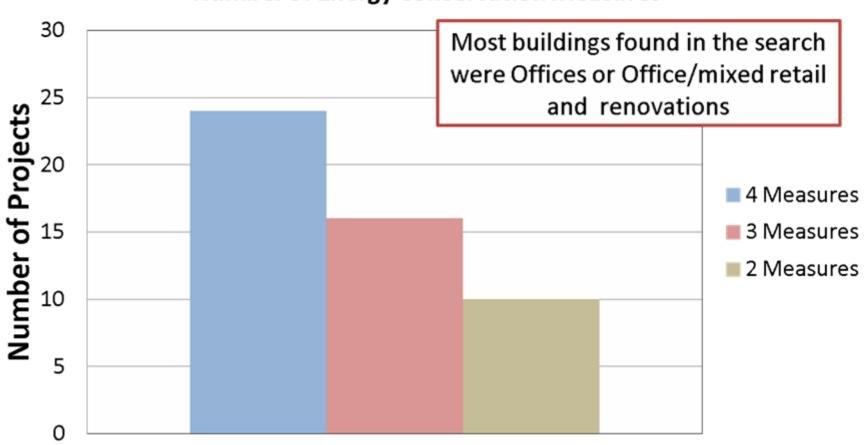
The search is hard and good data is rare, but:

- 40% avg. savings
- •46% had measured performance data
- Almost 50% used 4 or more measures
- Advanced HVAC and lighting most commonly cited, along with controls and daylighting
- •86% were offices 88% were renovations



### EXISTING BUILDINGS

#### **Number of Energy Conservation Measures**





# Initial Search Conclusions: 30-60% is feasible



Offices are the most common building type when searching for examples of green or high performance



**Deep savings** are more likely in deeper building upgrades / renovations, and these projects are more likely to have information or PR available



Measures used are not unusual, but integrated into the upgrade. Advanced HVAC, Lighting, Controls and Daylighting most cited



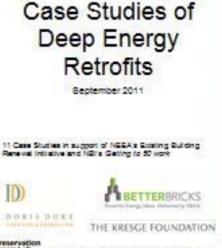
A data collection vocabulary, protocol and repository are badly needed



## 11 Deeper looks at Deep Savings

- > 50% avg. savings\*
- 14 LEED Certifications
- Diverse sizes, locations, vintage, and ownerships
- Includes technical, performance, motivations, business/financial and owner quotes

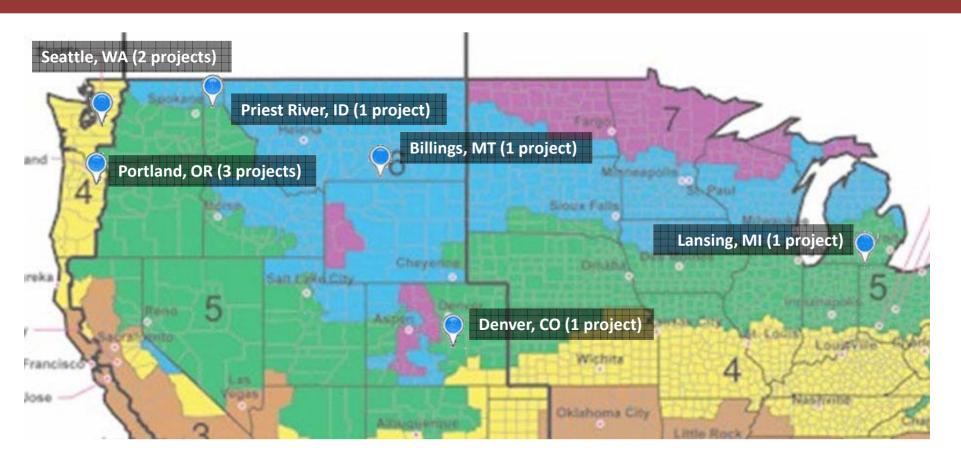








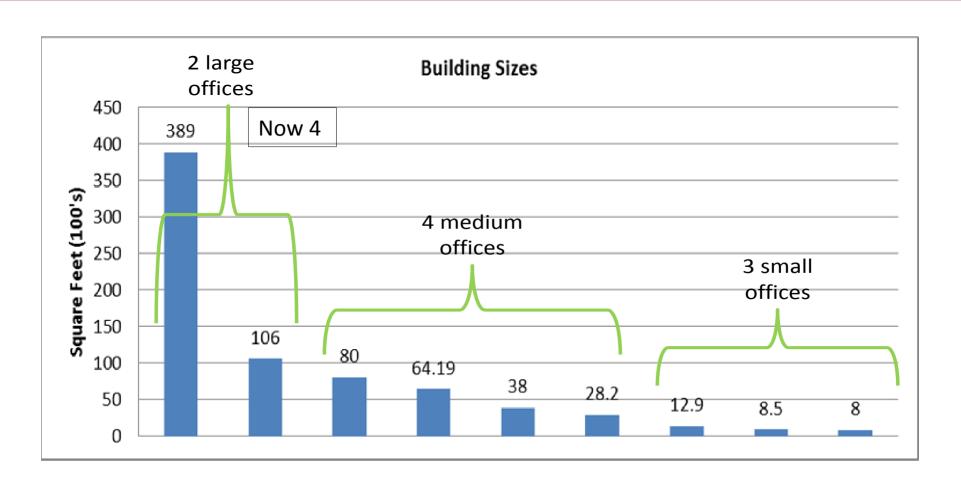
## WA, OR, ID, MT, CA, CO, MI, VA



Plus Southern California and Virginia



# Building Sizes





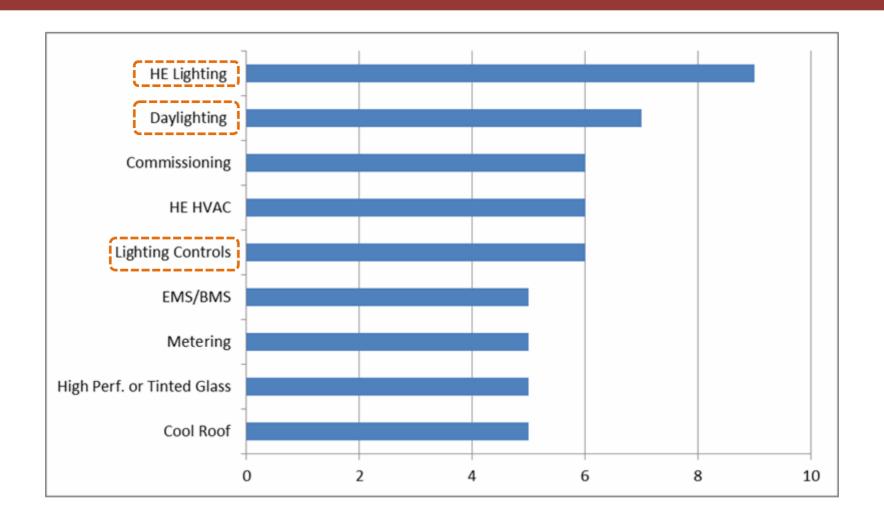
## Ownership & Occupancy

Owner Categories	#
Owner Occupied: Private Green Firm*	3
Owner Occupied: Non profit & with tenants	3
Private Investor: Tenant Occupied	5
Total Projects:	11



<sup>\*</sup>firms in the business of demonstrating and/or recommending green design practices.

# Frequency of Efficiency Measure





# Daylighting

- Daylighting only "counted" when coupled with controls
- Majority applied integrated daylighting controls (auto dimming) in whole or part
- Daylight management was combined with architectural strategies



**Lovejoy Offices** 



### Advanced HVAC Measures

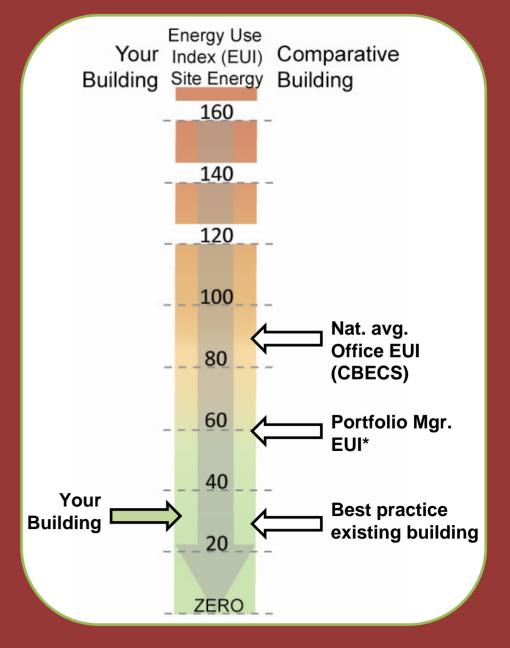
- Two radiant system installations
- One case of evaporative cooling
- Heat recovery or energy recovery installed in three buildings
- One variable refrigerant flow (VRF) installation



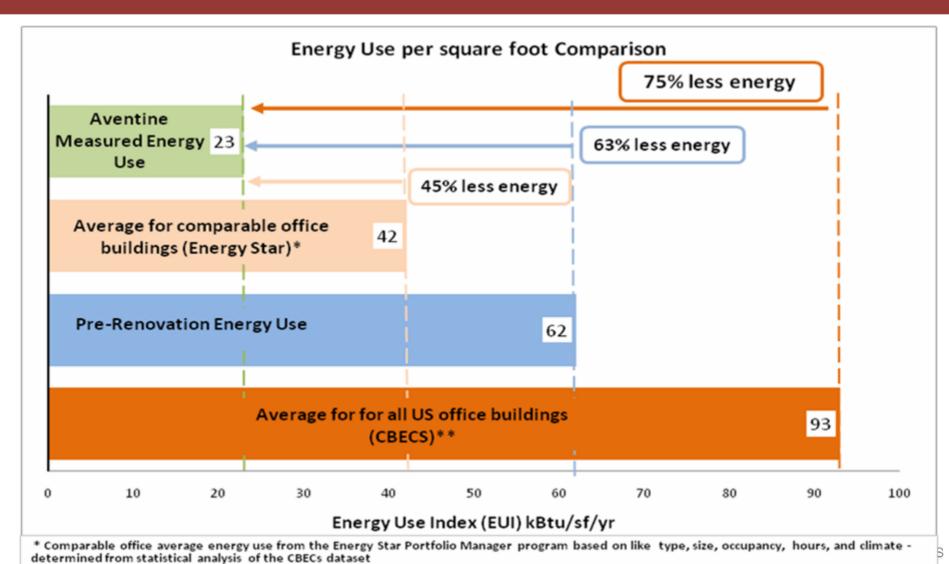


# Compared to what? Baselines:

- Pre data
- ASHRAE 90.1-99, 04 or 07
- CA Title 24
- CBECS
- Portfolio Mgr.
- Other like buildings

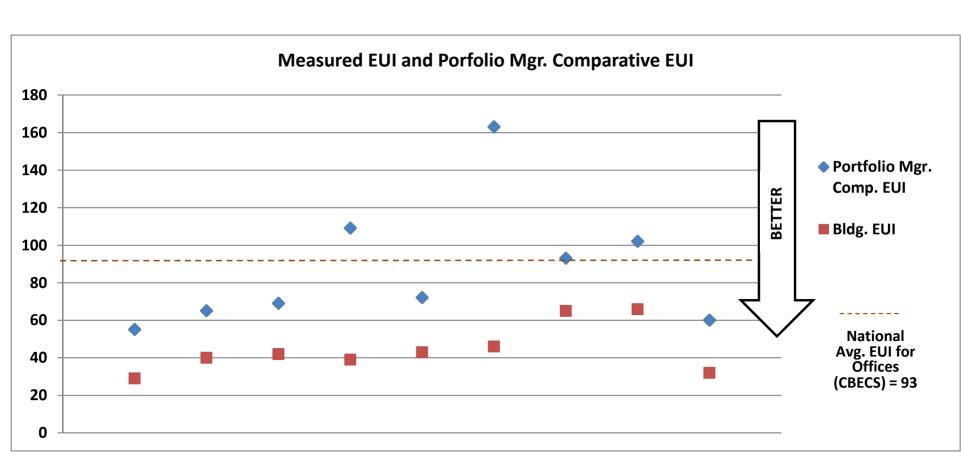


# Percent Savings...



<sup>\*\*</sup> Average energy use for all U.S. Office buildings through the Commercial Building Energy Consumption Survey (CBECS)

## EUI comparison (*n*=9)





#### Market Case

- Increased occupancy: owners cited an increase in occupancy despite the economic downturn
- Ratings & labels: recognition are valuable motivators.
- EnergyStar scores:
   becoming a more visible
   metric required during real
   estate transactions and, in
   some cases, tenant lease
   negotiations



Credit: Cushman & Wakefield



#### What mattered?

- Integrated design of multiple measures is more critical than any given technology
- Creativity and project champions overcome barriers
- Tracking and acting-monitoring and continuous commissioning contributed to savings
- Control strategies to HVAC and lighting systems





# The Beardmore Building | Priest River, ID – Overview

- Multi-Tenant Office
- 2-Story, 28,800 sf
- Constructed in 1922
- Retrofit 2006 2008
- EUI: 32 kBtu/sf/yr
- Energy Star Rating: 90
- LEED Gold and National Historic Registry

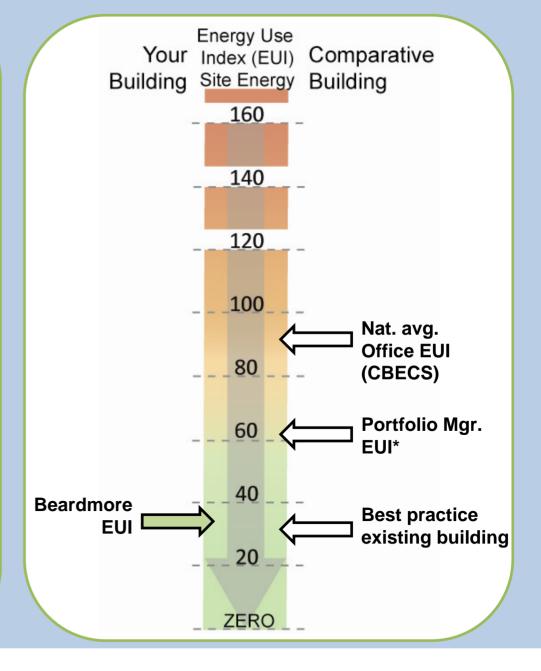


"sparked new economic life into the community, giving it a renewed sense of pride and entrepreneurial spirit. " Brian Runberg, Owner



#### **Efficiency Measures**

- High-efficiency HVAC package units with economizer controls
- DCV with CO<sub>2</sub> sensors
- Increased insulation
- Improved roofing materials with high solar reflectance
- Low e glazing
- Lighting exceeds utility advanced lighting requirements
- Lighting night set-back and occupancy sensors
- Commissioning



# The Beardmore Building | Priest River, ID - Business

- Complete rebuild \$105/sf\*
- ~ \$25,000 yr. energy savings
- Applied cost/benefit analysis to energy measures
- Rents average ~ 35% higher than other local properties.



\*after tax credits and incentives

"The initial investment has proven itself to be financially prudent, with substantially lower operation costs, greater lasting quality, and a healthy environment for its users. Equally important is the preservation of an important historic landmark..." Brian Runberg, Owner



### Commonalities

#### Market Awareness

- Owners
- Leaders
- High Profile
- Trends
- Policies
- Future Proofing

#### Mission Driven

- Green Firms
- Non-Profits
- Corporate Leaders
- Passion
- Fun
- Visionary

#### Money Matters

- Assess the full Value
- Leverage incentives & tax credits
- Trade offs possible
- Go bigger, lose less
- Internal Capital

#### Integrate Technologies

- Controls
- Daylighting
- Reduce loads, then upgrade HVAC
- Monitoring
- Plug Loads
- Document



Share Stories (Self Promote)



### Three (+1) Lessons

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- Stories matter it's human nature to compare – Case Studies are a tool
- Small/medium bldgs. need more help





## Questions

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Reports and Case Studies: www.newbuildings.org







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