

Transmission potential to contribute to CO2 reduction

2020 and beyond line haul perspective

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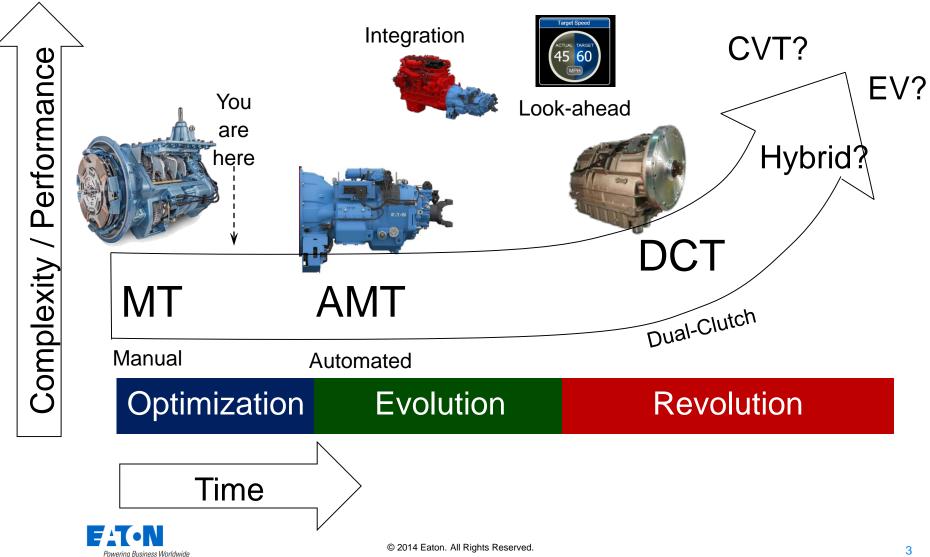
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HD Transmission Technology Trends

Higher performance and complexity and deep integration



Transmission Optimization

Still opportunity to improve component efficiency

- In-Gear efficiency [0.5%-1%]
- Dry sump & lubricants [1%]
- Bearing losses [.25%]

- Light weighting is important: Potential to eliminate 300-500 lbs drives 0.3-0.5% fuel and 1% – 1.5% freight efficiency
 - Architecture
 - Materials (shafts and gears 60% of gearbox weight)



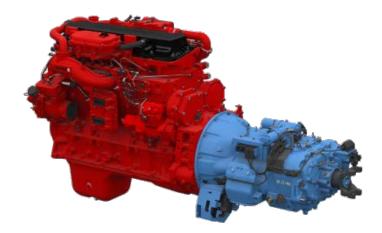
Steel torque carrying elements Lightweight filling (polymer/C-fiber or AI)



Automation Transition from Manual to AMT driven by fuel economy, shift to regional haul and driver demographics

Automated Mechanical Transmissions

- 2-4% fleet average improvement based on average driver skill
- Allows small ratios in high gears [1-2%]
- Effortless shifts allow higher shift density: key enabler to downspeeding
- Rapid adoption in market: SmartAdvantage, Volvo XE, DT-12. 8% in 2010, 15% in 2013, +20% in 2014.
- Expecting 55-60% market penetration of AMT by 2018



Example: Eaton-Cummins SmartAdvantage

- Fully integrated engine & transmission
- 3-6% improvement over base engine (ISX 15L) and base transmission (UtraShiftPLUS LAS)



Powertrain integration

Automated Mechanical Transmissions

- AMT and mild engine downspeeding will be baseline line haul powertrain by 2020
- 3-6% improvement is shared between engine and transmission

Dual Clutch Technology

- reducing the power excursions in engine, eliminating 0-torque condition at shifts [1%-3%]
- Significantly better drivability
- Enable further engine optimization by narrowing operating band (eg turbo optimization)
- Enable aggressive downspeeding due to drivability, eg 900-1000 rpm at cruise, additional 2%
- Lower cruise speed or higher productivity [.5-2%]



Eaton-Cummins SmartAdvantage

- 3-6% improvement
- 1.5-3%: engine downspeeding from 1350 rpm to 1100 rpm at cruise
- **1.5-3%:** special ratios, shift logic and integrated controls



Eaton DCT proof-of-concept transmission

- 11 ratios, progressive gearing
- Eliminate torque interrupt
- Maintains engine at full load during shifts
- 20% faster acceleration

Look-Ahead technologies

Improve driver performance for fuel economy: **3-4%** fleet average improvement

- Unique features: accounts for
 - Driver behavior
 - Real time traffic conditions
 - Non-intrusive in cabin, shaves unnecessary acceleration peaks
- Seamless integration
 - With and without cruise control
 - Terrain and route (GPS, grade)
 - Route specifics (speed limits)
- Compatible with eco-roll type features

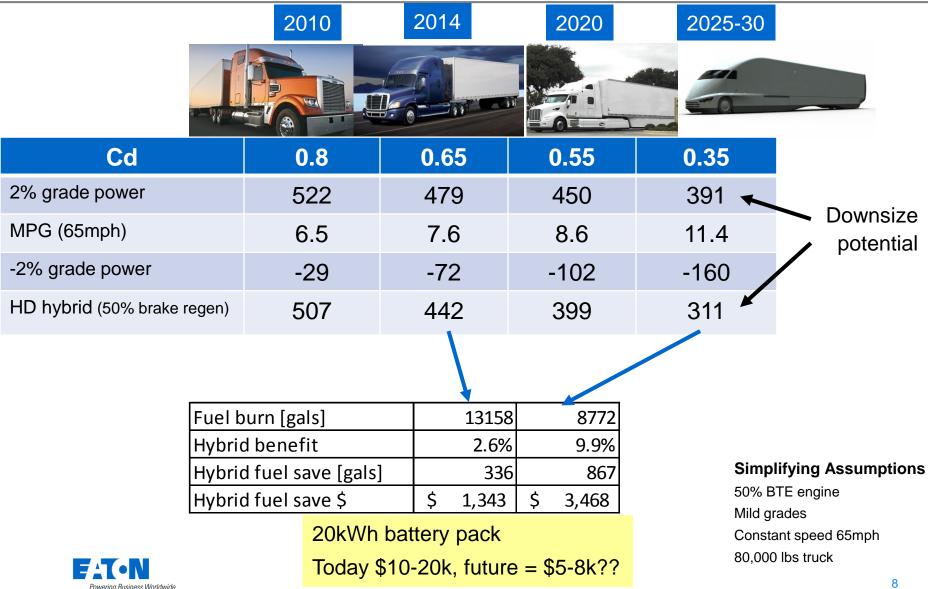






Long-term: Low-CD increases HD hybrid potential

Competing trends: eco-roll, platooning, base engine efficiency



Key points Line haul entitlement: 4.5–8% from advanced transmission, 1.5-5% from engine, 2-4% from driver improvement and 2-10% hybrid

- NRC 2010 study attributed 2% improvement entitlement to driveline, focused on mechanical efficiency of gears in transmissions and axles.
 - SuperTruck and other developments relevant to 2020 timeframe go well beyond that number.
 - Preliminary 2014 NRC report recognizes potential of transmission and engine-transmission integration but does not quantify it.
- Four sources of CO2 reduction associated with transmissions
 - More efficient transmissions, minimizing mechanical losses and light weighting. [2%-3%]
 - Optimized gear rations and automation that reduces driver variability and misuse [1.5%-3%]
 - Transmission integrated with engine: enabling downsizing, downsizing, reduced engine transients, excursions **[1.5%-5%]**
 - Transmission integrated with the vehicle: reducing power loss [1%-2%], hybrids [2%-10%], shifting based on driving environment (aka making average drivers better) [2%-4%]
- Key transmission technologies
 - Gearbox enhancements
 - Transition from manual to automation to dual clutch
 - Deep integration with engine enabling powertrain optimization: downspeeding and narrow-banding engine operations
 - Integration with the driving environment: Look-Ahead
 - Hybridization and related technologies



