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# Considering Non-Energy Benefits in Cost-Effectiveness Tests

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# Common cost-benefit tests (1)

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*Tests that do NOT incorporate NEBs*

## **Utility Test**

- costs and energy benefits to the utility, shareholders, ratepayers

## **Participant Test**

- costs and energy benefits to program participants

## **Total Resource Cost Test (TRC)**

- costs and benefits to the utility, shareholders, ratepayers, participants, society at large

## **Societal Test**

- like TRC, but includes externalities

## **Ratepayer Impact Measure (RIM) test**

- *Designed to measure rate changes*



# Common cost-benefit tests (2)

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*Tests that DO incorporate NEBs*

## **Public Purpose Test**

- based on TRC, but seeks to incorporate broad range of NEBs

## **Total Market Effects Test (TMET)**

- Lifecycle costs and benefits (incl. NEBs) to participants and non-participants (spillover)

## **Program Efficiency Test**

- like TMET, but only program implementer costs

*In practice, inclusion of NEBs has been limited due to lack of agreed upon method for valuation*



# Current Practice

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- TRC most common, used by approximately half of the states
- Utility Cost, RIM, Participant Cost and Societal Tests often used along with TRC
- Public Purpose Test used for low-income programs in a few states
- Others used largely for program evaluation, not for cost-effectiveness determination

# Modifying Cost-Benefit Tests

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- Need to agree on rigorous method
- Incorporate value of NEBs by:
  - Adding value of NEBs to benefits side
  - Discounting participant costs by set %
- Allow multi-year program costs and lifecycle savings
  - Many MT programs have high ramp-up costs in early years



# Incorporating NEBs

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- TRC

Cost-effectiveness = Energy Benefits/Costs

- Add value of NEBs (Public Purpose Test)

CE = Energy + Non-energy Benefits/Costs

- Discount NEBs from cost side

CE = Energy Benefits/Program Cost +  
(x%) Participant Cost



# Example: HPwES Program

Program cost \$ 20M

Participant cost \$ 39M  
(~5900 jobs @ ~\$6,800 each)

Benefits \$ 53M

NEB value(76%) \$ 40M

NEB cost (75%) \$ 30M

- TRC

$$\$53M/\$59M = \mathbf{0.89}$$

- TRC + NEB value

$$\$93M/\$59M = \mathbf{1.6}$$

- TRC – NEB cost

$$\$53M/\$29M = \mathbf{1.8}$$



# Other Methods: NY

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- Cumulative Program Costs and Benefits
  - HPwES 2006: TMET 1.4 and PET 2.2
  - HPwES 2001-06: TMET 2.24 and PET 3.28
- Additional benefit scenarios add value of:
  - NEBs
  - Price effects
  - Macro-economic impacts to tests



# Other Methods (ME)

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- Non-Quantifiable Cost Effectiveness Test:
  - Allow programs that don't pass cost tests but clearly demonstrate other benefits
  - Requires program to meet statutory goals
    - increase consumer awareness
    - create more favorable market conditions
    - promote sustainable development)
  - Requires portfolio to pass Modified Societal Test

