Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

2017 Open to Public Inspection

OMB No. 1545-0047

Go to www.irs.gov/Form990 for instructions and the latest information. A For the 2017 calendar year, or tax year beginning and ending C Name of organization Check if applicable: D Employer identification number AMERICAN COUNCIL FOR AN ENERGY-Address EFFICIENT ECONOMY Name change 94-2711707 Doing business as Initial Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number 529 14TH STREET, NW 202-507-4007 9,217,392. City or town, state or province, country, and ZIP or foreign postal code G Gross receipts \$ Amended WASHINGTON, DC 20045 H(a) Is this a group return Applica-tion F Name and address of principal officer: STEVEN M. NADEL for subordinates? Yes X No pending SAME AS C ABOVE H(b) Are all subordinates included? Yes Tax-exempt status: X 501(c)(3) 527 501(c) () ◀ (insert no.) 4947(a)(1) or If "No." attach a list. (see instructions) J Website: ► WWW.ACEEE.ORG H(c) Group exemption number ▶ Form of organization: X Corporation Trust Association Other > Year of formation: 1980 M State of legal domicile: CA Part I Summary Briefly describe the organization's mission or most significant activities: THE OBJECTIVES OF THE COUNCIL Governance ARE TO GATHER, EVALUATE, AND DISSEMINATE INFORMATION TO STIMULATE if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 21 Number of independent voting members of the governing body (Part VI, line 1b) 21 4 Activities & 70 Total number of individuals employed in calendar year 2017 (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) 23 6 0. 7 a Total unrelated business revenue from Part VIII, column (C), line 12 7a 0. 7b b Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** 6,377,114. 4,694,440. Contributions and grants (Part VIII, line 1h) Revenue 3,640,902. 3,171,249. Program service revenue (Part VIII, line 2g) 569,119. 272,619. Investment income (Part VIII, column (A), lines 3, 4, and 7d) 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 291 5,798. 10 587 426. 8,144,106. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. Benefits paid to or for members (Part IX, column (A), line 4) 0 0. 5,719,065. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 5,956,965. 16a Professional fundraising fees (Part IX, column (A), line 11e) 0 0. **b** Total fundraising expenses (Part IX, column (D), line 25) 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 3,432,685 3,443,107. 9,151,750. 9,400,072. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 1,435,676. -1,255,966. Revenue less expenses. Subtract line 18 from line 12 **Beginning of Current Year End of Year** Assets (9,765,740. 8,944,287. Total assets (Part X, line 16) 835,219. 847,056. 21 Total liabilities (Part X, line 26) Net assets or fund balances. Subtract line 21 from line 20 8,930,521. 8,097,231. Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Designation of prepare vother (fan office) is based on all information of which preparer has any knowledge Signature of officer Sign STEVEN M. NADEL, EXECUTIVE DIRECTOR Here Type or print name and title Prezager's signature Date PTIN Print/Type preparer's name 9/7/2018 R MICHAEL SORRELLS P00001737 Paid Firm's name TATE & TRYON Preparer Firm's EIN 52-1855942 Firm's address 2021 L ST NW Use Only

May the IRS discuss this return with the preparer shown above? (see instructions)

No

X Yes

Phone no. (202) 293-2200

PUBLIC INSPECTION COPY AMERICAN COUNCIL FOR AN ENERGY-EFFICIENT ECONOMY 94-2711707 Page 2 Form 990 (2017) Part III Statement of Program Service Accomplishments Check if Schedule O contains a response or note to any line in this Part III Briefly describe the organization's mission: THE OBJECTIVES OF THE COUNCIL ARE TO GATHER, EVALUATE, AND DISSEMINATE INFORMATION TO STIMULATE GREATER EFFICIENCY OF ENERGY USE. THE COUNCIL PRODUCES PUBLICATIONS ON ENERGY EFFICIENCY FROM RESEARCH PERFORMED AND ORGANIZES CONFERENCES FOR PROFESSIONALS IN THIS FIELD. Did the organization undertake any significant program services during the year which were not listed on the Yes X No prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O. If "Yes," describe these changes on Schedule O. Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. 7,033,188. including grants of \$ (Code: _____) (Expenses \$ ____) (Revenue \$ RESEARCH PROGRAMS - TO IMPROVE ENERGY EFFICIENCY THROUGH LOWERING ENERGY COSTS, IMPROVING ECONOMIC PRODUCTIVITY, AND DECREASING ENVIRONMENTAL POLLUTION. 1,905,822. including grants of \$ CONFERENCES - DISSEMINATE INFORMATION TO STIMULATE THE EFFICIENCY OF ENERGY USE IN THE ECONOMY. 37,739. including grants of \$) (Revenue \$ LOBBYING - LOBBY CONGRESS ON BEHALF OF APPLIANCE ENERGY EFFICIENCY STANDARDS, FEDERAL APPROPRIATIONS FOR ENERGY EFFICIENCY RESEARCH AND DEVELOPMENT AND FEDERAL PROGRAMS TO PROMOTE ENERGY EFFICIENCY.

4d Other program services (Describe in Schedule O.)

Total program service expenses ► 8,976,749.

Form 990 (2017)

EFFICIENT ECONOMY 94-2711707 <u> Page</u> **3** Form 990 (2017) Part IV | Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? Х If "Yes," complete Schedule A 2 Х Is the organization required to complete Schedule B, Schedule of Contributors? Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for Х public office? If "Yes," complete Schedule C, Part I 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect Х during the tax year? If "Yes," complete Schedule C, Part II 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or X similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to Х provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, Х the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Х 8 Schedule D, Part III Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? Х If "Yes." complete Schedule D. Part IV 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent Х endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 10 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Х 11a Part VI Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII Х 11b Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total Х assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 11c d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in X 11d Part X, line 16? If "Yes," complete Schedule D, Part IX X 11e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses Х the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes." complete Schedule D. Part X 11f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes." complete 12a Schedule D. Parts XI and XII b Was the organization included in consolidated, independent audited financial statements for the tax year? Х 12b If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional Х Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13 14a Did the organization maintain an office, employees, or agents outside of the United States? 14a Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,

Form **990** (2017)

Х

Х

Х

Х

Х

14b

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16

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investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes."

or more? If "Yes," complete Schedule F, Parts I and IV

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I

1c and 8a? If "Yes," complete Schedule G, Part II

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines

complete Schedule G. Part III

Form 990 (2017) EFFICIENT ECONOMY

Part IV | Checklist of Required Schedules (c

94-2711707

Page 4

_			Yes	-
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		2
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		L
	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		L
	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		L
	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	L
а	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25a	24a		L
)	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
•	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		Г
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			Г
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and	200		H
,	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	, , ,	25b		
	Schedule L, Part I	250		H
	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? // "Yes,"			
	complete Schedule L, Part II	26		L
	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		L
	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		L
)	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		L
•	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		L
	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		
	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		
	Did the organization liquidate, terminate, or dissolve and cease operations?			Г
	If "Yes," complete Schedule N, Part I	31		
	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			Г
	Schedule N, Part II	32		
	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			H
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		
		33		H
	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	04		
	Part V, line 1	34		⊢
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		L
)	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		L
	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		L
	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		L
	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38	Х	

EFFICIENT ECONOMY 94-2711707

orm 990				94-2/11/0/	Page
Part V	St	atements Regarding O	ther IRS Filings and Tax Compliance		

	Check if Schedule O contains a response or note to any line in this Part V					
					Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	27			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and re					
	(gambling) winnings to prize winners?			1c	Х	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,					
	filed for the calendar year ending with or within the year covered by this return	2a	70			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax return			2b	Х	
_	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	5)				v
				3a		X
	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule			3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other a			40		x
h	financial account in a foreign country (such as a bank account, securities account, or other financial a If "Yes," enter the name of the foreign country:	ccount)	4a		21
D	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Ad	count				
52			` ′	5a		х
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction at any time during the tax year?			5b		X
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the					
	any contributions that were not tax deductible as charitable contributions?	_		6a		х
b	If "Yes," did the organization include with every solicitation an express statement that such contribution					
	were not tax deductible?			6b		
7	Organizations that may receive deductible contributions under section 170(c).					
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and contribution	vices pr	ovided to the payor?	7a		Х
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	s requ	ired			
	to file Form 8282?			7с		Х
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d				
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co	ontract	?	7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra			7f	/-	X
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo			7g	N/A	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization			7h	N/A	
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained	by the	N/A			
_	sponsoring organization have excess business holdings at any time during the year?			8		
9	Sponsoring organizations maintaining donor advised funds.		N/A	0-		
a	Did the sponsoring organization make any taxable distributions under section 4966? Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		N/A	9a 9b		
10	Section 501(c)(7) organizations. Enter:			an		
	Initiation fees and capital contributions included on Part VIII, line 12 N/A	10a				
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	Section 501(c)(12) organizations. Enter:					
 а	Gross income from members or shareholders N/A	11a				
	Gross income from other sources (Do not net amounts due or paid to other sources against					
	amounts due or received from them.)	11b				
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	1041?		12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
13	Section 501(c)(29) qualified nonprofit health insurance issuers.					
а	Is the organization licensed to issue qualified health plans in more than one state?		N/A	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.					
b	Enter the amount of reserves the organization is required to maintain by the states in which the					
	organization is licensed to issue qualified health plans	13b				
	Enter the amount of reserves on hand	13c				
	· · · · · · · · · · · · · · · · · · ·			14a		Х
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule	0		14b	990	(00.17)

Form **990** (2017)

Page 6 EFFICIENT ECONOMY 94 - 2711707Form 990 (2017)

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 21			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6		Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		х
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or	7 4		
	persons other than the governing body?	7b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:	15		
а	The governing body?	8a	Х	
a h	Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the	OD		
3	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
	11 In Section B requests information about policies not required by the internal nevertie Code.)		Yes	No
102	Did the organization have local chapters, branches, or affiliates?	10a	163	X
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,	ioa		
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.	114		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe	120		
ŭ	in Schedule O how this was done	12c	х	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent	••		
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
	Other officers or key employees of the organization	15b	Х	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).	100		
162	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
iou	taxable entity during the year?	16a		х
h	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation	ioa		
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure	100		
17	List the states with which a copy of this Form 990 is required to be filed ▶CA			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) av	ailahle	<u> </u>	
.5	for public inspection. Indicate how you made these available. Check all that apply.	anabic	•	
	X Own website Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and the conflict of interest policy, and the conflict of interest policy.	inanci	al	
13	statements available to the public during the tax year.	ıı ıaı IUI	uı	
20	State the name, address, and telephone number of the person who possesses the organization's books and records:			
20	THE ORGANIZATION - 202-507-4000			
	529 14TH STREET, NW NO. 600, WASHINGTON, DC 20045			

Form **990** (2017)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)	J. 94	<u>.</u>	((C)			(D)	(E)	(F)
Name and Title	Average hours per week	box	, unle	heck ss pe	rson i	than of s both or/trus	n an	Reportable compensation from	Reportable compensation from related	Estimated amount of other
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
CARL BLUMSTEIN	2.00									
CHAIRMAN		Х		Х				0.	0.	0.
PENELOPE MCLEAN-CONNER	2.00									
PRESIDENT		Х		Х				0.	0.	0.
ALISON SILVERSTEIN	2.00									
SECRETARY		Х		Х				0.	0.	0.
TIMOTHY M. STOUT	2.00									
TREASURER		Х		Х				0.	0.	0.
CLAY NESLER	2.00									
DIRECTOR		Х						0.	0.	0.
DAN REICHER	2.00									
DIRECTOR		Х						0.	0.	0.
DENISE FAIRCHILD	2.00									
DIRECTOR		Х						0.	0.	0.
FRANCIS J. MURRAY, JR.	2.00									
DIRECTOR		Х						0.	0.	0.
GENE E. RODRIGUES	2.00									
DIRECTOR		Х						0.	0.	0.
JANICE BERMAN	2.00									
DIRECTOR		Х						0.	0.	0.
KATHRIN WINKLER	2.00									
DIRECTOR		Х						0.	0.	0.
MICHAEL SACHSE	2.00									
DIRECTOR		Х						0.	0.	0.
PETER R. SMITH	2.00									
DIRECTOR (THRU AUG '17)		Х						0.	0.	0.
ROBERT M. BALZAR	2.00									
DIRECTOR (THRU AUG '17)		Х						0.	0.	0.
SCOTT BERNSTEIN	2.00									
DIRECTOR		Х						0.	0.	0.
STEPHEN WIEL	2.00									
DIRECTOR		Х	L	L		L		0.	0.	0.
STEVE MORGAN	2.00									
DIRECTOR		Х	L			L		0.	0.	0.
732007 11-28-17										Form 990 (2017)

732007 11-28-17 Form **990** (2017)

Form 990 (2017) EFFICIENT ECONOMY 94-2711707 Page **8**

FORM 990 (2017)	HCONOMI								J4 Z71170	raye o
Part VII Section A. Officers, Directors,	Trustees, Key Emp	oloy	ees,	and	Hiç	ghes	t C	ompensated Employee	s (continued)	
(A)	(B)			(C				(D)	(E)	(F)
Name and title	Average hours per week	box	Position (do not check more than one box, unless person is both an officer and a director/trustee)					Reportable compensation from	Reportable compensation from related	Estimated amount of other
	(list any hours for related organizations below line)	Individual trustee or director	In stitutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
SUSAN E. STRATTON	2.00									
DIRECTOR		Х						0.	0.	0.
JUD VIRDEN	2.00									
DIRECTOR		Х						0.	0.	0.
MANDY MAHONEY	2.00									
DIRECTOR		Х						0.	0.	0.
DAVID PAREKH	2.00									
DIRECTOR		Х						0.	0.	0.
MONICA MARTINEZ	2.00									
DIRECTOR (AS OF AUG '17)		Х						0.	0.	0.
MITCHELL B. SIMPSON, JR.	2.00									
DIRECTOR (AS OF AUG '17)		Х						0.	0.	0.
STEVE NADEL	40.00									
EXECUTIVE DIRECTOR				х				232,330.	0.	24,893.
NAOMI BAUM	40.00									
CHIEF OPERATING OFFICER				х				195,104.	0.	12,426.
R. NEAL ELLIOTT	40.00									
SENIOR DIRECTOR, RESEARCH					Х			150,793.	0.	21,907.
1b Sub-total							▶	578,227.	0.	59,226.
c Total from continuation sheets to Pa								677,718.	0.	54,985.
d Total (add lines 1b and 1c)			<u></u>					1,255,945.	0.	114,211.
2 Total number of individuals (including b	out not limited to th	ose	liste	d abo	ove) wh	o re	ceived more than \$100,	000 of reportable	

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization

Programment of the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual

For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes." complete Schedule J for such person

5 X

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

the organization. Report compensation for the calendar year ending with or within	the organization's tax year.				
(A)	(B)	(C)			
Name and business address	Description of services	Compensation			
ALLIANCE FOR AN ENERGY EFFICIENT ECONOMY					
SN-161A, GULMOHAR ENCLAVE, NEW DELHI, INDIA	RESEARCH	149,960.			
CHRISTENSEN ASSOC. ENERGY CONSULTING, 800					
UNIV. BAY DR, STE 400, MADISON, WI 53705	CONFERENCES & CONSULTING	102,907.			

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

SEE PART VII, SECTION A CONTINUATION SHEETS

Form 990 (2017)

17

EFFICIENT ECONOMY 94-2711707 Form 990

Form 990 EFFICIENT ECC	YMONC								94-27117	707		
	ıstees, Key En	nployees, and Highest (Compensated Employees (continued)				
(A)	(B)				C)			(D)	(E)	(F)		
Name and title	Average hours	(c		Pos	ition	app	LΛ	Reportable compensation	Reportable compensation	Estimated amount of		
	per week (list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key em ployee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensatior from the organization and related organizations		
THOMAS COX	40.00											
FINANCE DIRECTOR						х		140,602.	0.	20,90		
ANDREW DELASKI	40.00											
EXEC DIR, APPLIANCE STANDARDS AWARE						Х		140,273.	0.	7,40		
WENDY KOCH	40.00											
SENIOR DIRECTOR, MARKETING & COMM						Х		133,026.	0.	6,568		
MARTIN KUSHLER	40.00											
SENIOR FELLOW						Х		130,815.	0.	8,249		
THERESE LANGER	40.00											
TRANSPORTATION PROGRAM DIRECTOR						Х		133,002.	0.	11,85		
	-					_						
		ł										
Total to Part VII, Section A, line 1c								677,718.		54,98		

Form 990 (2017) EFFICIENT :
Part VIII | Statement of Revenue

EFFICIENT ECONOMY

94-2711707

Page 9

-		Check if Schedule O contr	ains a resnonse	or note to any line	a in this Part VIII			
		Officer if Schedule O Cont.	ан з а тезропзе	of flote to arry life	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
इ इ	1 a	Federated campaigns	1a					
ran		Membership dues	4.					
Ω.		Fundraising events						
ifts ar A			1d					
s, G nik		Government grants (contributi						
Sis		All other contributions, gifts, gran						
outi ther		similar amounts not included above		4,694,440.				
o ţi	q	Noncash contributions included in lines						
Contributions, Gifts, Grants and Other Similar Amounts	_	Total. Add lines 1a-1f		>	4,694,440.			
				Business Code				
ø	2 a	CONFERENCE REVENUE		900099	1,558,514.	1,558,514.		
r vic	b	CONTRACTS		900099	1,171,878.	1,171,878.		
Se	С	ALLY PROGRAM		900099	440,857.	440,857.		
am eve	d	l <u></u>						
Program Service Revenue	е	·						
Ā		All other program service reve						
	g	Total. Add lines 2a-2f		II	3,171,249.			
	3	Investment income (including	•	· .				
		other similar amounts)			170,054.			170,054.
	4	Income from investment of tax		Г				
	5	Royalties	1					
	6 -	Cross rents	(i) Real	(ii) Personal				
		Gross rents Less: rental expenses						
		Rental income or (loss)						
		Net rental income or (loss)						
		Gross amount from sales of	(i) Securities	(ii) Other				
	, "	assets other than inventory	1,175,851.					
	b	Less: cost or other basis	, ,					
		and sales expenses	1,073,286.	.				
	С	Gain or (loss)	102,565.	,				
		Net gain or (loss)			102,565.			102,565.
ω	8 a	Gross income from fundraising	g events (not					
ňué		including \$	of					
eve		contributions reported on line	1c). See					
Other Revenu		Part IV, line 18						
ξ		Less: direct expenses)				
		Net income or (loss) from fund	-	>				
	9 a	Gross income from gaming ac						
		Part IV, line 19						
		Less: direct expenses						
		Net income or (loss) from gam Gross sales of inventory, less	-	P				
	10 a	and allowances		.				
	h	Less: cost of goods sold						
		Net income or (loss) from sale						
		Miscellaneous Revenue		Business Code				
	11 a	MISCELLANEOUS INCOME		900099	5,798.			5,798.
	b							
	С							
		All other revenue						
	е	Total. Add lines 11a-11d			5,798.	-		
	12	Total revenue. See instructions.			8,144,106.	3,171,249.	0.	278,417.

732009 11-28-17

Form **990** (2017)

94-2711707 Page **10**

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) Х Check if Schedule O contains a response or note to any line in this Part IX (D) Do not include amounts reported on lines 6b. Total expenses Management and general expenses Program service Fundraising 7b, 8b, 9b, and 10b of Part VIII. expenses expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals. See Part IV, line 22 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees 639,997 473,640. 142,478 23,879. Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 4,460,802. Other salaries and wages 3,297,891. 996,871. 166,040. 7 Pension plan accruals and contributions (include 44,673 section 401(k) and 403(b) employer contributions) 208,113 155,502. 7,938. 286,512 214,081, 61,502 10,929. Other employee benefits 9 361,541 270,143. 77,608 13,790. 10 Payroll taxes Fees for services (non-employees): Management 7,439 7,439 Legal 27,300 27,300. Accounting 25,950 25,950. Lobbying Professional fundraising services. See Part IV, line 17 Investment management fees Other. (If line 11g amount exceeds 10% of line 25, 970,097 803,185 154,996 11,916. column (A) amount, list line 11g expenses on Sch O.) 12 Advertising and promotion 346,063. 176,596. 167,109 2,358. 13 Office expenses Information technology 14 Royalties 15 627,559 466,381. 137,689 23,489. 16 Occupancy 303,551 23,400 262,226, 17,925. 17 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 38,913. 898,800. 854,088. 5,799. Conferences, conventions, and meetings 19 20 Payments to affiliates 21 152,708 101,465. 46,131 5,112. 22 Depreciation, depletion, and amortization 17,058 17,058 23 Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) STAFF DEVELOPMENT 38,508, 665. 37,843 DUES & SUBSCRIPTIONS 17,470 11,276 6,194 6,949. TAXES 6,949. С G&A ALLOCATION 0 1,868,742. -1,962,690 93,948. 3,655. 3,055 600. All other expenses е 8,976,749 9,400,072. 39,600 383,723. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)

Form 990 (2017)

Form 990 (2017)
Part X Balance Sheet

EFFICIENT ECONOMY

94-2711707

Page **11**

rai	rt X	Balance Sheet					
		Check if Schedule O contains a response or not	e to an	line in this Part X	(A)		(B)
					Beginning of year		End of year
	1	Cash - non-interest-bearing			291,310.	1	417,04
	2	Savings and temporary cash investments			2,033,400.	2	1,183,15
	3	Pledges and grants receivable, net			1,378,343.	3	190,00
	4	Accounts receivable, net	108,430.	4	474,43		
	5	Loans and other receivables from current and fo					
		trustees, key employees, and highest compensa	ated em	plovees. Complete			
		Part II of Schedule L		·		5	
	6	Loans and other receivables from other disqualit					
s		section 4958(f)(1)), persons described in section	-	·			
		employers and sponsoring organizations of sect					
		employees' beneficiary organizations (see instr).		6			
Assets	7	Notes and loans receivable, net			7		
AS	8	Inventories for sale or use				8	
	9	Donatal company and defended because			82,794.	9	108,50
		Land, buildings, and equipment: cost or other	 		, -		,
	104	basis. Complete Part VI of Schedule D	10a	765,947.			
	h			430,418.	383,130.	10c	335,52
	11				5,450,579.	11	6,197,85
	12	Investments - publicly traded securities Investments - other securities. See Part IV, line 1	3,130,373,	12	0,151,03		
	13				13		
		Investments - program-related. See Part IV, line			14		
	14	Intangible assets		37,754.		37,75	
	15	Other assets. See Part IV, line 11			9,765,740.	15	8,944,28
	16	Total assets. Add lines 1 through 15 (must equa			311,709.	16	357,65
	17	Accounts payable and accrued expenses			311,709.	17	337,03.
	18	Grants payable	169,751.	18	223,18		
	19	Deferred revenue	109,731.	19	223,10		
	20	Tax-exempt bond liabilities	1		20		
	21	Escrow or custodial account liability. Complete I				21	
es	22	Loans and other payables to current and former					
Liabilities		key employees, highest compensated employee					
-iak				······		22	
_	23	Secured mortgages and notes payable to unrela		· · · · · · · · · · · · · · · · · · ·		23	
	24	Unsecured notes and loans payable to unrelated				24	
	25	Other liabilities (including federal income tax, pa					
		parties, and other liabilities not included on lines	3 17-24)	Complete Part X of	252 550		0.55 044
		Schedule D			353,759.	25	266,212
	26			. [835,219.	26	847,050
		Organizations that follow SFAS 117 (ASC 958		there \(\times \) and			
es		complete lines 27 through 29, and lines 33 an			4 456 854		4 60 7 44
Net Assets or Fund Balances	27	Unrestricted net assets			4,456,754.	27	4,687,413
Sale	28	Temporarily restricted net assets	4,473,767.	28	3,409,81		
ם	29	•				29	
ב		Organizations that do not follow SFAS 117 (A	SC 958	, check here			
ō		and complete lines 30 through 34.					
212	30	Capital stock or trust principal, or current funds				30	
252	31	Paid-in or capital surplus, or land, building, or ed	quipmer	t fund		31	
et/	32	Retained earnings, endowment, accumulated in				32	
Z	33	Total net assets or fund balances			8,930,521.	33	8,097,23
	34	Total liabilities and net assets/fund balances			9,765,740.	34	8,944,287

AMERICAN COUNCIL FOR AN ENERGY-

or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Page 12 EFFICIENT ECONOMY 94-2711707 Form 990 (2017) Part XI Reconciliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI 8,144,106. Total revenue (must equal Part VIII, column (A), line 12) Total expenses (must equal Part IX, column (A), line 25) 2 9,400,072. 2 -1,255,966. Revenue less expenses. Subtract line 2 from line 1 3 3 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) 4 8,930,521. 4 422,676. 5 5 Net unrealized gains (losses) on investments 6 6 Donated services and use of facilities 7 7 Investment expenses 8 8 Prior period adjustments Other changes in net assets or fund balances (explain in Schedule O) 0. 9 9 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, 10 8,097,231. column (B)) Part XII Financial Statements and Reporting Х Check if Schedule O contains a response or note to any line in this Part XII Yes No X Accrual Accounting method used to prepare the Form 990: Cash Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O. Х 2a Were the organization's financial statements compiled or reviewed by an independent accountant? 2a If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: Both consolidated and separate basis Separate basis Consolidated basis Х **b** Were the organization's financial statements audited by an independent accountant? 2b If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: X Separate basis Consolidated basis Both consolidated and separate basis c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, Х review, or compilation of its financial statements and selection of an independent accountant? 2c If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? Х За b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

Form 990 (2017)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2017

Open to Public Inspection

AMERICAN COUNCIL FOR AN ENERGY-Name of the organization **Employer identification number** EFFICIENT ECONOMY 94-2711707 Reason for Public Charity Status (All organizations must complete this part.) See instructions Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s) (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other n your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) No above (see instructions))

Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	4,657,741.	4,867,901.	5,087,816.	6,377,114.	4,694,440.	25,685,012.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	4,657,741.	4,867,901.	5,087,816.	6,377,114.	4,694,440.	25,685,012.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						14,383,610.
	Public support. Subtract line 5 from line 4.						11,301,402.
Sec	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
7	Amounts from line 4	4,657,741.	4,867,901.	5,087,816.	6,377,114.	4,694,440.	25,685,012.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	81,439.	114,378.	102,491.	128,034.	170,054.	596,396.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)		15,151.	1,262.	291.	5,798.	22,502.
11	Total support. Add lines 7 through 10						26,303,910.
12	Gross receipts from related activities,	•	,			12	16,543,185.
13	First five years. If the Form 990 is for	-			-		
800	organization, check this box and stop	here Der	contage				>
	ction C. Computation of Publi			. (6)			42.96 %
	Public support percentage for 2017 (li		•	* * * * * * * * * * * * * * * * * * * *		14	
15	Public support percentage from 2016					15	
10a	33 1/3% support test - 2017. If the castop here. The organization qualifies						
h	33 1/3% support test - 2016. If the co	. ,	Ü			or more, check thi	
U	and stop here. The organization quali						
173	10% -facts-and-circumstances test		•				
17 a	and if the organization meets the "fac	_					
	meets the "facts-and-circumstances"		•	-		9	
h	10% -facts-and-circumstances test	ū	•	,			
,	more, and if the organization meets th	_					
	organization meets the "facts-and-circ		•		•		. .
18	Private foundation. If the organization			•		***************************************	
	ato roundation, ii the organizatio	ala not oncon a l	55A 5H III 10 10, 10a	., . o., 17a, 01 17D	, chook this box at	ila occinistractions	

Page 3

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support	slow, please comp	Diete Fait II.)				
Cale	ndar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5						
78	Amounts included on lines 1, 2, and 3 received from disqualified persons						
ŀ	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
(Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
Cale	ndar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
	Amounts from line 6	(=,) = = : =	(-,	X=7 =	(,		(-)
	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
k	Unrelated business taxable income (less section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Add lines 10a and 10b						
	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for	Ü		, ,	•	(/ (/)	· —
<u> </u>	check this box and stop here	a Cump and Da					>
	ction C. Computation of Publi					T I	
	Public support percentage for 2017 (li					15	<u>%</u>
	Public support percentage from 2016 ction D. Computation of Inves					16	%
	•			10 1 (0)		11	
	Investment income percentage for 20					17	%
	Investment income percentage from 2					18	7 is not
198	a 33 1/3% support tests - 2017. If the						▶ □
ı	more than 33 1/3%, check this box ar 33 1/3% support tests - 2016. If the	=	-				
	line 18 is not more than 33 1/3%, che	•			•	•	
20	Private foundation. If the organization						

732023 10-06-17

Page 4

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
1		
2		
3a		
3b		
3с		
4a		
4b		
4c		
5a		
5b		
5c		
6		
7		
8		
9a		
9b		
9c		
30		
100		
10a		
10b		
	n-F7)	2017

a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.

- **b** Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in **Part VI** the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.
- 3 Parent of Supported Organizations. Answer (a) and (b) below.
- a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.
- **b** Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? *If* "Yes." describe in **Part VI** the role played by the organization in this regard.

2a 2b 3a 3b

732025 10-06-17

Schedule A (Form 990 or 990-EZ) 2017 EFFICIENT ECONOMY

94-2711707

Page 6

_					
1	Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instruction				
	other Type III non-functionally integrated supporting organizations must co	mplete Sec	tions A through E.		
Sect	Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)	
1	Net short-term capital gain	1			
2	Recoveries of prior-year distributions	2			
_3	Other gross income (see instructions)	3			
4	Add lines 1 through 3	4			
5	Depreciation and depletion	5			
6	Portion of operating expenses paid or incurred for production or				
	collection of gross income or for management, conservation, or				
	maintenance of property held for production of income (see instructions)	6			
7	Other expenses (see instructions)	7			
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8			
Sect	on B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)	
1	Aggregate fair market value of all non-exempt-use assets (see				
	instructions for short tax year or assets held for part of year):				
а	Average monthly value of securities	1a			
b	Average monthly cash balances	1b			
С	Fair market value of other non-exempt-use assets	1c			
d	Total (add lines 1a, 1b, and 1c)	1d			
е	Discount claimed for blockage or other				
	factors (explain in detail in Part VI):				
2	Acquisition indebtedness applicable to non-exempt-use assets	2			
3	Subtract line 2 from line 1d	3			
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,				
	see instructions)	4			
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5			
6	Multiply line 5 by .035	6			
7	Recoveries of prior-year distributions	7			
8	Minimum Asset Amount (add line 7 to line 6)	8			
Sect	on C - Distributable Amount			Current Year	
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1			
2	Enter 85% of line 1	2			
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3			
4	Enter greater of line 2 or line 3	4			
5	Income tax imposed in prior year	5			
6	Distributable Amount. Subtract line 5 from line 4, unless subject to				
	emergency temporary reduction (see instructions)	6			
7	Check here if the current year is the organization's first as a non-functional instructions).	ly integrated	d Type III supporting orga	anization (see	

Schedule A (Form 990 or 990-EZ) 2017 EFFICIENT ECONOMY

Part V Type III Non-Eurotionally Integrated 50

94-2711707

Page 7

Par	t V Type III Non-Functionally Integrated 509(a)(3) Supporting Orga	nizations (continued)	
Secti	on D - Distributions	Current Year		
1	Amounts paid to supported organizations to accomplish exer			
2	Amounts paid to perform activity that directly furthers exemp	t purposes of supported		
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpose			
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the	e organization is responsive		
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2017 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Secti	on E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
1	Distributable amount for 2017 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2017 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2017			
a				
b	From 2013			
С	From 2014			
	From 2015			
	From 2016			
	Total of lines 3a through e			
	Applied to underdistributions of prior years			
	Applied to 2017 distributable amount			
<u>i_</u>	Carryover from 2012 not applied (see instructions)			
	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2017 from Section D,			
	line 7: \$			
	Applied to underdistributions of prior years Applied to 2017 distributable amount			
	Remainder. Subtract lines 4a and 4b from 4.			
	Remaining underdistributions for years prior to 2017, if			
•	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2017. Subtract lines 3h			
•	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2018. Add lines 3j			
	and 4c.			
8	Breakdown of line 7:			
а	Excess from 2013			
b	Excess from 2014			
С	Excess from 2015			
d	Excess from 2016			
е	Excess from 2017			

Schedule A

Identification of Excess Contributions Included on Part II, Line 5

2017

** Do Not File **

*** Not Open to Public Inspection ***

Contributor's Name	Total Contributions	Excess Contributions
	1,400,000.	873,922
May 100	1,375,000.	848,922
	7,250,000.	6,723,922
	1,000,000.	473,922
	5,989,000.	5,462,922
		30000
		· ·
	ii .	
tal Excess Contributions to Schedule A, Part II, Line 5		14,383,61

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

AMERICAN COUNCIL FOR AN ENERGY-

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Employer identification number

Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

2017

	EFFICIENT ECONOMY 94-2711707					
Organiz	ation type (check o	ne):				
Filers of	f:	Section:				
Form 99	0 or 990-EZ	X 501(c)(³) (enter number) organization				
		4947(a)(1) nonexempt charitable trust not treated as a private foundation				
		527 political organization				
Form 99	00-PF	501(c)(3) exempt private foundation				
		4947(a)(1) nonexempt charitable trust treated as a private foundation				
		501(c)(3) taxable private foundation				
	nly a section 501(c)	s covered by the General Rule or a Special Rule. (7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule	e. See instructions.			
	-	n filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling one contributor. Complete Parts I and II. See instructions for determining a contributor's	· · · · · · · · · · · · · · · · · · ·			
Special	Rules					
X	sections 509(a)(1) any one contributo	n described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support to and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, cor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount, line 1. Complete Parts I and II.	or 16b, and that received from			
	For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.					
	For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year \ \bigsim \text{\tex{					
but it m	ust answer "No" on	nat isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (For Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its For the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).				

Page 2

	91
Name of organization	Employer identification number
AMERICAN COUNCIL FOR AN ENERGY-	
EFFICIENT ECONOMY	94-2711707
-	

Part I	Contributors (see instructions). Use duplicate copies of Part I if additi	onal space is needed.
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution
1		Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c) (d)
No.	Name, address, and ZIP + 4	Total contributions Type of contribution
2		Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c) (d)
No.	Name, address, and ZIP + 4	Total contributions Type of contribution
3		Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c) (d)
No. <u>4</u>	Name, address, and ZIP + 4	Total contributions Type of contribution Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution
5	Humo, audi 655, and £if T T	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c) (d)
No.	Name, address, and ZIP + 4	Total contributions Person Payroll Noncash (Complete Part II for noncash contributions.)

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Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

Name of organization	Employer identification number
AMERICAN COUNCIL FOR AN ENERGY-	
EFFICIENT ECONOMY	94-2711707

Part II	Noncash Property (see instructions). Use duplicate copies of Part II	if additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received

e of organiza	tion		Employer identification number			
	NCIL FOR AN ENERGY-					
CIENT EC		ributione to organizations described in se	94–2711707 ction 501(c)(7), (8), or (10) that total more than \$1,000 for			
t	he vear from any one contributor. Complete	columns (a) through (e) and the following	line entry, For organizations			
c I	completing Part III, enter the total of exclusively religious Jse duplicate copies of Part III if addition	s, charitable, etc., contributions of \$1,000 or less for	or the year. (Enter this info. once.)			
No.						
om irt I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
			_			
			-			
—	_		- -			
		(e) Transfer of gift				
		(5, 114,121,121,121,121,121,121,121,121,121,				
	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee			
		<u></u>				
—						
No.		1				
rt I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
			_			
_ _			-			
	-		- -			
	(e) Transfer of gift					
	(e) transier of gift					
	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee			
	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee			
	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee			
	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee			
No.						
om	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee (d) Description of how gift is held			
No. om art I						
om						
om						
om						
om		(c) Use of gift				
om		(c) Use of gift (e) Transfer of gift				
om	(b) Purpose of gift	(c) Use of gift (e) Transfer of gift	(d) Description of how gift is held			
om	(b) Purpose of gift	(c) Use of gift (e) Transfer of gift	(d) Description of how gift is held			
om	(b) Purpose of gift	(c) Use of gift (e) Transfer of gift	(d) Description of how gift is held			
om rt I	(b) Purpose of gift Transferee's name, address, a	(c) Use of gift (e) Transfer of gift nd ZIP + 4	(d) Description of how gift is held Relationship of transferor to transferee			
No.	(b) Purpose of gift	(c) Use of gift (e) Transfer of gift	(d) Description of how gift is held			
om rrt I	(b) Purpose of gift Transferee's name, address, a	(c) Use of gift (e) Transfer of gift nd ZIP + 4	(d) Description of how gift is held Relationship of transferor to transferee			
om	(b) Purpose of gift Transferee's name, address, a	(c) Use of gift (e) Transfer of gift nd ZIP + 4	(d) Description of how gift is held Relationship of transferor to transferee			
om rrt I	(b) Purpose of gift Transferee's name, address, a	(c) Use of gift (e) Transfer of gift nd ZIP + 4	(d) Description of how gift is held Relationship of transferor to transferee			
No.	(b) Purpose of gift Transferee's name, address, a	(c) Use of gift (e) Transfer of gift nd ZIP + 4	(d) Description of how gift is held Relationship of transferor to transferee			
m rt I	(b) Purpose of gift Transferee's name, address, a	(c) Use of gift (e) Transfer of gift nd ZIP + 4 (c) Use of gift	(d) Description of how gift is held Relationship of transferor to transferee			

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Open to Public

OMB No. 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

• Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C. • Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.

• Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

Tax) (see se	parate instructions), then	11 of 111 990, Falt IV, line 5 (Flox	y Tax) (See Separate	instructions, or 1 orm 990-	LZ, Part V, line 350 (Froxy
Section & Name of orga	501(c)(4), (5), or (6) organization AMERICAN CORRESTIONERS	OUNCIL FOR AN ENERGY-		Emp	loyer identification number
Part I-A		janization is exempt unde	er section 501(c)	or is a section 527 or	
2 Political	a description of the organiz campaign activity expendit er hours for political campa				8
Part I-B	Complete if the org	janization is exempt und	er section 501(c)(3).	
2 Enter th 3 If the or 4a Was a c	e amount of any excise tax ganization incurred a section rection made?	incurred by the organization und incurred by organization manage n 4955 tax, did it file Form 4720	ers under section 4955 for this year?	▶ \$	Yes No
1 Enter th 2 Enter th	e amount directly expended the amount of the filing organ	d by the filing organization for sec sization's funds contributed to oth	ction 527 exempt func	tion activities \$	S
3 Total ex line 17b4 Did the5 Enter the made p contribution	tempt function expenditures filing organization file Form the names, addresses and er ayments. For each organiza tions received that were pr	s. Add lines 1 and 2. Enter here a 1120-POL for this year? nployer identification number (EII tion listed, enter the amount paid omptly and directly delivered to a	nd on Form 1120-POL N) of all section 527 pod from the filing organiza separate political org	olitical organizations to which zation's funds. Also enter the anization, such as a separate	Yes No h the filing organization e amount of political
political	action committee (PAC). If (a) Name	additional space is needed, prov	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2017

LHA

732041 11-09-17

Schedule C (Form 990 or 990-EZ) 2017 EFFICIENT ECONOMY

94-2711707

Page 2

Part II-A Complete if the org section 501(h)).	anization is exem	pt under section	501(c)(3) and file	d Form 5768 (ele	ction under
A Check ► if the filing organizar expenses, and shar	tion belongs to an affiliate of excess lobbying extion checked box A and	(penditures).		group member's name	e, address, EIN,
Limit	s on Lobbying Expenditures" means amoun	ditures	visions арріу.	(a) Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to influ	ence public opinion (ar	rass roots lobbying)			
b Total lobbying expenditures to influ				37,739.	
c Total lobbying expenditures (add lin				37,739.	
d Other exempt purpose expenditure				8,978,610.	
e Total exempt purpose expenditures			[9,016,349.	
f Lobbying nontaxable amount. Ente	r the amount from the	following table in both	n columns.	600,817.	
If the amount on line 1e, column (a) o	r (b) is: The lobb	ying nontaxable amo	ount is:		
Not over \$500,000	20% of th	ne amount on line 1e.			
Over \$500,000 but not over \$1,000	,000 \$100,000) plus 15% of the exce	ess over \$500,000.		
Over \$1,000,000 but not over \$1,50	00,000 \$175,000	plus 10% of the exce	ess over \$1,000,000.		
Over \$1,500,000 but not over \$17,	000,000 \$225,000) plus 5% of the exces	ss over \$1,500,000.		
Over \$17,000,000	\$1,000,0	00.			
g Grassroots nontaxable amount (en	tor 25% of line 1f			150,204.	
h Subtract line 1g from line 1a. If zero	,			0.	
i Subtract line 1f from line 1c. If zero	or loss onter O			0.	
j If there is an amount other than zer		ne 1i did the organiza		<u>-</u>	
reporting section 4911 tax for this		-		Г	Yes No
(Some organizations th	4-Year Aver nat made a section 50	raging Period Under	section 501(h) nave to complete all o		low.
	Lobbying Expend	ditures During 4-Yea	r Averaging Period		Г
Calendar year (or fiscal year beginning in)	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) Total
2a Lobbying nontaxable amount	548,549.	544,399.	596,834.	600,817.	2,290,599.
b Lobbying ceiling amount (150% of line 2a, column(e))					3,435,899.
c Total lobbying expenditures	62,605.	71,043.	57,570.	37,739.	228,957.
d Grassroots nontaxable amount	137,137.	136,100.	149,209.	150,204.	572,650.
e Grassroots ceiling amount (150% of line 2d, column (e))					858,975.
f Grassroots lobbying expenditures					

Page 3

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

The lobbying activity. 1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes?	, r	No	Amo	
local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes?				ount
local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes?				
a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes?				
a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes?				
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes?				
c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes?				
d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes?				
e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes?				
f Grants to other organizations for lobbying purposes?				
g Direct contact with legislators, their staffs, government officials, or a legislative body?				
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i Other activities?				
j Total. Add lines 1c through 1i				
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b If "Yes," enter the amount of any tax incurred under section 4912				
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
art III-A Complete if the organization is exempt under section 501(c)(4), section 501	c)(5), o	r sec	tion	
501(c)(6).				
			Yes	N
Were substantially all (90% or more) dues received nondeductible by members?		1		
Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		
Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior art III-B Complete if the organization is exempt under section 501(c)(4), section 501	/ear?	3		
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No,"			III-A, line	3, i
answered "Yes."		1	III-A, lin€	e 3, i
answered "Yes."		1	III-A, line	e 3, i
answered "Yes." Dues, assessments and similar amounts from members		1	III-A, line	e 3, i
answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		1 2a	III-A, line	e 3, i
answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year			III-A, line	e 3, i
answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year		2a	III-A, line	9 3, i
answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total		2a 2b	III-A, line	9 3, i
answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total		2a 2b 2c	III-A, line	9 3, i
answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		2a 2b 2c	III-A, line	9 3, i
answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). Current year Carryover from last year Carryover from last year Carryover from last year If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political		2a 2b 2c	III-A, line	9 3, i
answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political		2a 2b 2c 3	III-A, line	9 3, i

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

OMB No. 1545-0047

Name of the organization

AMERICAN COUNCIL FOR AN ENERGY-

EFFICIENT ECONOMY

Employer identification number 94-2711707

Pai	t I Organizations Maintaining Donor Advised Fu	nds or Other Similar Funds or <i>I</i>	Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, line 6.		
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in writin	g that the assets held in donor advised fu	ınds
	are the organization's property, subject to the organization's exclu	sive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor advisor	rs in writing that grant funds can be used	i only
	for charitable purposes and not for the benefit of the donor or don	or advisor, or for any other purpose confe	erring
Pai	t II Conservation Easements. Complete if the organize	ation answered "Yes" on Form 990, Part	IV, line 7.
1	Purpose(s) of conservation easements held by the organization (ch	neck all that apply).	
	Preservation of land for public use (e.g., recreation or educa	tion) Preservation of a historica	ally important land area
	Protection of natural habitat	Preservation of a certified	historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualified c	onservation contribution in the form of a	conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		
b			
С	Number of conservation easements on a certified historic structure		. 2c
d	Number of conservation easements included in (c) acquired after 7		
	listed in the National Register		
3	Number of conservation easements modified, transferred, released	d, extinguished, or terminated by the orga	anization during the tax
	year ▶		
4	Number of states where property subject to conservation easeme	· · · · · · · · · · · · · · · · · · ·	
5	Does the organization have a written policy regarding the periodic		
	violations, and enforcement of the conservation easements it hold		
6	Staff and volunteer hours devoted to monitoring, inspecting, hand	ling of violations, and enforcing conserva	tion easements during the year
_	<u> </u>		
7	Amount of expenses incurred in monitoring, inspecting, handling of	of violations, and enforcing conservation e	easements during the year
•		470/5/4	(D)(i)
8	Does each conservation easement reported on line 2(d) above sat		
0	and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation ea	coments in its revenue and expense state	
9	include, if applicable, the text of the footnote to the organization's	· ·	,
	conservation easements.	ilitariciai staterrierits triat describes trie o	rganization's accounting for
Pai	t III Organizations Maintaining Collections of Art	. Historical Treasures. or Other	Similar Assets.
	Complete if the organization answered "Yes" on Form 990,	•	
	If the organization elected, as permitted under SFAS 116 (ASC 95		and halance sheet works of art
··u	historical treasures, or other similar assets held for public exhibition		
	the text of the footnote to its financial statements that describes the	,	or public dervice, provide, in rait xiii,
h	If the organization elected, as permitted under SFAS 116 (ASC 95		balance sheet works of art historical
-	treasures, or other similar assets held for public exhibition, educat		
	relating to these items:	ion, or recourse in factorial to or public o	or vice, previde the fellenning amedities
	(i) Revenue included on Form 990, Part VIII, line 1		• \$
2	If the organization received or held works of art, historical treasure		
_	the following amounts required to be reported under SFAS 116 (A	,	., I
а	Revenue included on Form 990, Part VIII, line 1	-	> \$
	Assets included in Form 990, Part X		
	For Paperwork Reduction Act Notice, see the Instructions for		Schedule D (Form 990) 2017

EFFICIENT ECONOMY 94-2711707

	rt III Organizations Maintaining C		t. Histo	rical Tre	asures, or	Othe	r Simila	Assets	(contin		age Z
3	Using the organization's acquisition, accessi								,		
•	(check all that apply):	on, and other record	o, onoon (uny or the l	onowing that	410 4 01	grimodini	00 01 110 0	0110011011	1101110	
а	Public exhibition	d		oan or exc	hange progra	ms					
b	Scholarly research	e									
С	Preservation for future generations	_									
4	Provide a description of the organization's co	ollections and explain	n how the	v further th	ne organizatio	n's exer	not purpo	se in Part	XIII.		
5	During the year, did the organization solicit of										
	to be sold to raise funds rather than to be ma								Yes		No
Par	rt IV Escrow and Custodial Arran								ine 9, or		
	reported an amount on Form 990, Pa			Ü					,		
1a	Is the organization an agent, trustee, custodi	an or other intermed	iary for co	ontribution	s or other ass	ets not	included				
	on Form 990, Part X?								Yes		No
b	If "Yes," explain the arrangement in Part XIII										
									Amount	t	
С	Beginning balance						. 1c				
d	Additions during the year						. 1d				
е	Distributions during the year										
f	Ending balance										
2a	Did the organization include an amount on F								Yes		No
	If "Yes," explain the arrangement in Part XIII.										
Par	rt V Endowment Funds. Complete	f the organization an	swered "	Yes" on Fo	rm 990, Part	IV, line	10.				
		(a) Current year	(b) Pr	ior year	(c) Two year	s back	(d) Three y	ears back	(e) Four	years	back
1a	Beginning of year balance										
b	Contributions										
С	Net investment earnings, gains, and losses										
d	Grants or scholarships										
е	Other expenditures for facilities										
	and programs										
f	Administrative expenses										
g	End of year balance										
2	Provide the estimated percentage of the curr	ent year end balance	e (line 1g,	column (a))) held as:						
а	Board designated or quasi-endowment		_%								
b	Permanent endowment	%									
С	Temporarily restricted endowment	%									
	The percentages on lines 2a, 2b, and 2c sho										
За	Are there endowment funds not in the posse	ssion of the organiza	tion that	are held ar	nd administere	ed for th	ne organiza	ation	Г		
	by:									Yes	No
	(i) unrelated organizations								3a(i)		
_									3a(ii)		
	If "Yes" on line 3a(ii), are the related organiza								3b		
4 Dar	Describe in Part XIII the intended uses of the rt VI Land, Buildings, and Equipm		wment fu	nds.							
ı aı			Do: 4 11/	line dda C	F 000	David V	line 10				
	Complete if the organization answere								(d) Daal		
	Description of property	(a) Cost or o basis (investre			or other (other)		ccumulate preciation	ea	(d) Bool	k valu	е
	Land	<u> </u>		Dasis	(301101)	ue	PICOIGUOII				
	Land										
	Buildings				325,700.		128,	796		196,	904
		I			188,374.		135,				233.
	Equipment Other				251,873.		166,				392.
	I. Add lines 1a through 1e. (Column (d) must e		Y colum	n (R) line 1			,	I		_	529.

Schedule D (Form 990) 2017

Page 3 EFFICIENT ECONOMY 94-2711707 Schedule D (Form 990) 2017

rart VII	Investments - Other Securities.				
	Complete if the organization answered "Yes"				
(a) Descrip	ption of security or category (including name of security)	(b) Book value	(c) Method of v	aluation: Cost or end	d-of-year market value
	al derivatives				
	-held equity interests				
3) Other					
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)	(1) 15 000 B 11/1 1/B 11/1 10 b				
	(b) must equal Form 990, Part X, col. (B) line 12.)				
Part VIII	I Investments - Program Related.				
	Complete if the organization answered "Yes"				d of voor morket value
	(a) Description of investment	(b) Book value	(c) Method of V	aiuation. Cost or end	d-of-year market value
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9) Tatal (0al ((b)t				
Part IX	(b) must equal Form 990, Part X, col. (B) line 13.) Other Assets.				
T GIT IX	Complete if the organization answered "Yes"	on Form 990 Part IV	line 11d See Form 990	Part V lina 15	
		Description	ille 11d. See Form 990, i	rait A, iiile 15.	(b) Book value
(1)	(4)	Bootipaon			(b) Book value
(2)					
(3)					
(4)					
(5)					
INI					
(6) (7)					
(7)					
(7) (8)					
(7) (8) (9)	ump (b) must squal Form 000. Part V. col. (P) line	15)			
(7) (8) (9) Total. _{(Coll}	umn (b) must equal Form 990, Part X, col. (B) line Other Liabilities.	÷ 15.)		>	
(7) (8) (9)	Other Liabilities.	,	line 11e or 11f See Form	1990. Part X line 25	
(7) (8) (9) Total. (Colu Part X	Other Liabilities. Complete if the organization answered "Yes"	,		990, Part X, line 25	
(7) (8) (9) Total. (Colu Part X	Other Liabilities. Complete if the organization answered "Yes" (a) Description of liability	,	line 11e or 11f. See Form		
(7) (8) (9) Total. (Column Part X 1. (1) Fec	Other Liabilities. Complete if the organization answered "Yes" (a) Description of liability deral income taxes	,	(b) Book value	990, Part X, line 25	
(7) (8) (9) Fotal. (Col. Part X 1. (1) Fec (2) DEI	Other Liabilities. Complete if the organization answered "Yes" (a) Description of liability	,		990, Part X, line 25	
(7) (8) (9) Total. (Col. Part X 1. (1) Fec (2) DEI (3)	Other Liabilities. Complete if the organization answered "Yes" (a) Description of liability deral income taxes	,	(b) Book value	990, Part X, line 25	
(7) (8) (9) Total. (Col. Part X 1. (1) Fec (2) DEI (3) (4)	Other Liabilities. Complete if the organization answered "Yes" (a) Description of liability deral income taxes	,	(b) Book value	990, Part X, line 25	
(7) (8) (9) Total. (Column 1) 1. (1) Fec (2) DEI (3) (4) (5)	Other Liabilities. Complete if the organization answered "Yes" (a) Description of liability deral income taxes	,	(b) Book value	990, Part X, line 25	
(7) (8) (9) Total. (Column 1) (1) Fec (2) DEI (3) (4) (5) (6)	Other Liabilities. Complete if the organization answered "Yes" (a) Description of liability deral income taxes	,	(b) Book value	990, Part X, line 25	
(7) (8) (9) Total. (Column Part X 1. (1) Fec (2) DEI (3) (4) (5) (6) (7)	Other Liabilities. Complete if the organization answered "Yes" (a) Description of liability deral income taxes	,	(b) Book value	990, Part X, line 25	
(7) (8) (9) Total. (Column of the column of	Other Liabilities. Complete if the organization answered "Yes" (a) Description of liability deral income taxes	,	(b) Book value	990, Part X, line 25	
(7) (8) (9) Total. (Column Part X 1. (1) Fecc (2) DEI (3) (4) (5) (6) (7) (8) (9)	Other Liabilities. Complete if the organization answered "Yes" (a) Description of liability deral income taxes	on Form 990, Part IV,	(b) Book value	990, Part X, line 25	

Schedule D (Form 990) 2017

Sche	dule D (Form 990) 2017	EFFICIENT ECONOMY				94-2711707	Page 4
Par	t XI Reconciliation o	f Revenue per Audite	d Financial Statem	ents With Re	evenue per Ret	urn.	
	Complete if the organ	nization answered "Yes" on F	Form 990, Part IV, line 12	2a.			
1	Total revenue, gains, and oth	ner support per audited finar	ncial statements			1	8,566,782.
2	Amounts included on line 1 k	but not on Form 990, Part VI	III, line 12:				
а	Net unrealized gains (losses)	on investments		2a	422,676.		
b	Donated services and use of	f facilities		2b			
С	Recoveries of prior year gran			1 1			
d	Other (Describe in Part XIII.)						
е	Add lines 2a through 2d					2e	422,676.
3	Subtract line 2e from line 1					3	8,144,106.
4	Amounts included on Form 9						
а	Investment expenses not inc	cluded on Form 990, Part VII	I, line 7b	4a			
b	Other (Describe in Part XIII.)			4b			
С						4c	0.
5	Total revenue. Add lines 3 ar					5	8,144,106.
Par	t XII Reconciliation o	f Expenses per Audit	ed Financial Stater	ments With E	xpenses per R	eturn.	
	Complete if the organ	nization answered "Yes" on F	Form 990, Part IV, line 12	2a.			
1	Total expenses and losses p	er audited financial stateme	nts			1	9,400,072.
2	Amounts included on line 1 k						
а	Donated services and use of	facilities		2a			
b	Prior year adjustments						
С	a			1 _ 1			
d	Other (Describe in Part XIII.)						
е				·		2e	0.
3	Subtract line 2e from line 1					3	9,400,072.
4	Amounts included on Form 9						
а	Investment expenses not inc	cluded on Form 990, Part VII	I, line 7b	4a			
b	Other (Describe in Part XIII.)						
С						4c	0.
5	Total expenses. Add lines 3					5	9,400,072.
Par	t XIII Supplemental In	formation.				•	
	de the descriptions required food						

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990.

Open to Public

OMB No. 1545-0047

Inspection

Department of the Treasury Internal Revenue Service Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest information. AMERICAN COUNCIL FOR AN ENERGY-

Employer identification number EFFICIENT ECONOMY 94 - 2711707

Pa	art I Questions Regarding Compensation	711707		
	mer Cassisine Hogalanig Compensation		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,		100	110
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	☐ Travel for companions ☐ Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as, maid, chauffeur, chef)			
	Procedurary operating account			
h	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
-	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
_	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
	trustices, and officers, moldaling the OLO/Exceditive Director, regarding the terms officered of line 12:			
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
Ü	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee Written employment contract			
	Independent compensation consultant X Compensation survey or study			
	Three pendent compensation consultant Three pendent compensation consultant Three pendent compensation consultant Three pendent compensation committee Three pendent committee Three pe			
	Approval by the board of compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
7	organization or a related organization:			
		40		х
a				x
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?			x
С		40		
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
3	contingent on the revenues of:			
_		Fo		х
d L	The organization?			x
b	Any related organization?	30		
_	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:	0-		х
a	•	<u>6a</u>		X
b	Any related organization?	6b		
_	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments	_		v
_	not described on lines 5 and 6? If "Yes," describe in Part III	7		Х
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the	_		v
_	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		Х
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		Щ

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2017

Schedule J (Form 990) 2017

EFFICIENT ECONOMY

94-2711707

Page 2

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)	
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Derients	(6)(1)-(0)	reported as deferred on prior Form 990	
STEVE NADEL	(i)	231,459.	0.	871.	11,847.	13,711.	257,888.	0.	
	(ii)	0.	0.	0.	0.	0.	0.	0.	
	(i)	194,800.	0.	304.	9,826.	3,778.	208,708.	0.	
	(ii)	0.	0.	0.	0.	0.	0.	0.	
	(i)	149,922.	0.	871.	7,842.	14,765.	173,400.	0.	
	ii)	0.	0.	0.	0.	0.	0.	0.	
THOMAS COX	(i)	140,340.	0.	262.	7,218.	14,861.	162,681.	0.	
	(ii)	0.	0.	0.	0.	0.	0.	0.	
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Schedule J (Form 990) 2017

Schedule J (Form 990) 2017

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.
 Go to www.irs.gov/Form990 for the latest information.

2017 Open to Public

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service

Name of the organization

AMERICAN COUNCIL FOR AN ENERGY-

EFFICIENT ECONOMY

Employer identification number 94-2711707

PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: GREATER EFFICIENCY OF ENERGY USE. THE COUNCIL PRODUCES PUBLICATIONS ON ENERGY EFFICIENCY FROM RESEARCH PERFORMED. AND ORGANIZES CONFERENCES FOR PROFESSIONALS IN THIS FIELD FORM 990, PART VI, SECTION A, LINE 1: THE MEMBERS OF THE EXECUTIVE COMMITTEE SHALL BE THE CHAIRMAN OF THE BOARD THE PRESIDENT, THE SECRETARY, AND THE TREASURER OF THIS CORPORATION. THE BOARD MAY APPOINT ADDITIONAL DIRECTORS TO BE MEMBERS OF THE EXECUTIVE COMMITTEE. THE EXECUTIVE COMMITTEE SHALL PROVIDE OVERSIGHT AND ADVISE THE EXECUTIVE DIRECTOR ON LONG-TERM ISSUES THAT NEED DECISIONS BETWEEN THE BOARD MEETINGS SUCH AS MAJOR UNDERTAKINGS, MAJOR STAFFING CHANGES, CONTROVERSIAL ISSUES IN ORGANIZATIONAL CONDUCT AND SHALL TAKE SUCH OTHER ACTIONS AS MAY BE NECESSARY FOR THE PROPER SUPERVISION OF THE CORPORATION'S AFFAIRS WHEN THE BOARD IS NOT IN SESSION. THE EXECUTIVE COMMITTEE SHALL HAVE ALL THE AUTHORITY OF THE BOARD. EXCEPT THAT THE EXECUTIVE COMMITTEE REGARDLESS OF BOARD RESOLUTION, MAY NOT: (A) FILL VACANCIES ON THE BOARD OF DIRECTORS OR ON ANY COMMITTEE; (B) FIX COMPENSATION OF DIRECTORS FOR SERVING ON THE BOARD OR ON ANY COMMITTEE; (C) DISSOLVE THE CORPORATION; (D) AMEND OR REPEAL BY-LAWS OR ADOPT NEW BY-LAWS; (E) AMEND OR REPEAL ANY RESOLUTION OF THE BOARD OF DIRECTORS OR OF ANY OTHER COMMITTEES; (F) APPOINT ANY OTHER COMMITTEES OF THE BOARD OF DIRECTORS OR THE MEMBERS THEREOF:

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2017)