



Energy solutions
for a changing world

Grid-Integrated Water Heating for the Multi-Family Sector

ACEEE Water Heat Forum
February 22, 2016

Jim Lazar, Senior Advisor

The Regulatory Assistance Project

50 State Street, Suite 3
Montpelier, VT 05602

Phone: 802-223-8199
www.raponline.org

Context: Strategy 4

Teaching the Duck to Fly

Targeted energy
efficiency

Peak-oriented
renewables

Water pumping

Water heating

Air conditioning

- Rate design
- Battery storage
- Demand Response
- Inter-regional power exchanges
- Retire older inflexible generating units

Teaching the Duck to Fly

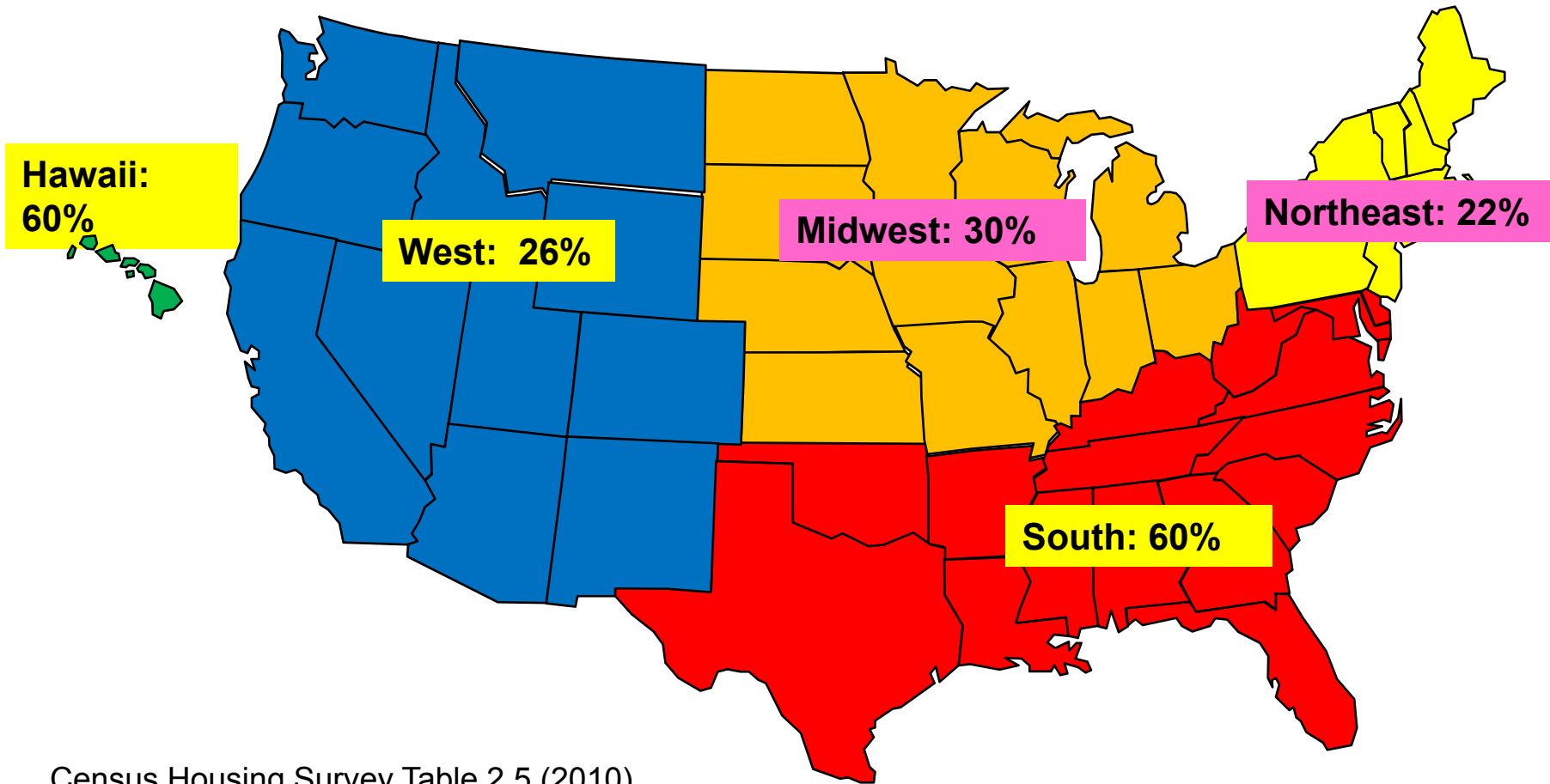


Requesting Permission for Take-Off

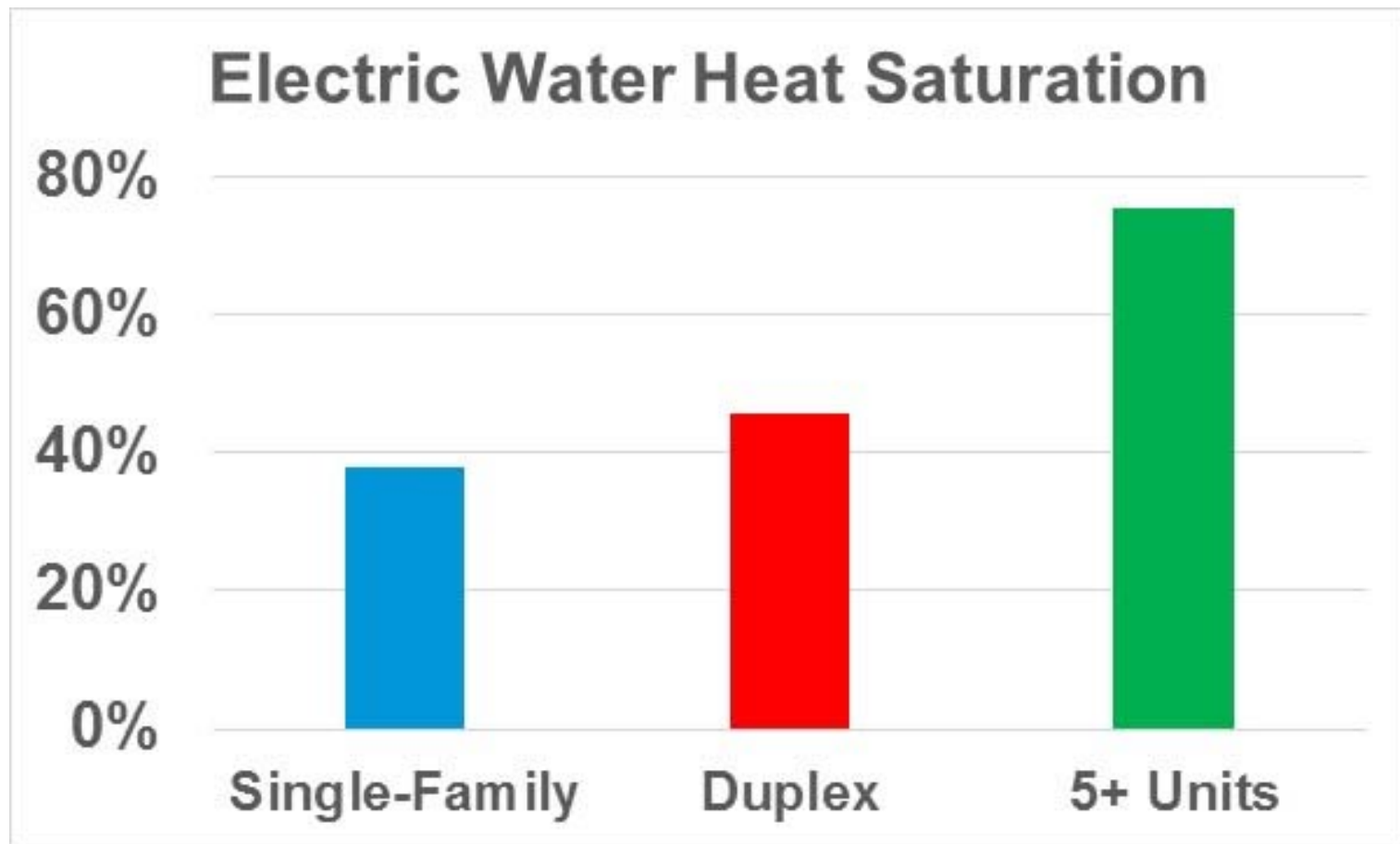
Overview

- Why Multi-Family?
- Magnitude of the Opportunity
- Maui as a Laboratory
- **NOT addressing fast-response ancillary services.**
- Larger report on Low-Cost Storage
 - Water Heating
 - Ice-storage air-conditioning
 - Water pumping controls
- Forthcoming 2nd Quarter 2016

41% Electric Water Heat Saturation

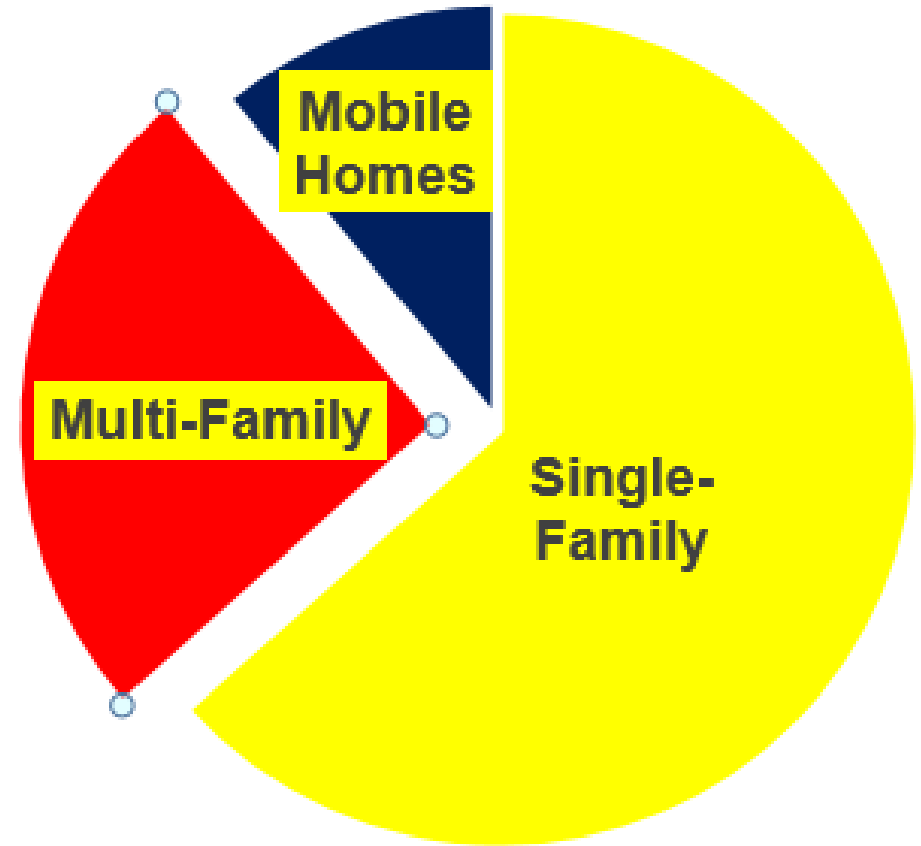


Most Apartments Have Electric Water Heaters



Magnitude of the Potential

- 45 million electric water heaters
 - 12 million in multi-family
 - ~3,800 kWh/year/water heater in single-family
 - ~2,600 kWh/year in multi-family
- ~36 TWh/year



Why Multi-Family

- Fewer Options

- **Gas:** No gas piping and venting
- **Solar:** Cold water only plumbing
- **HPWH:** Space limitations; indoor installs




Why Multi-Family








- Access and Crew Efficiency
- Communications and Controls
- Renters with few money-saving options



Why Multi-Family

52 gallon tank
= 24 hours storage

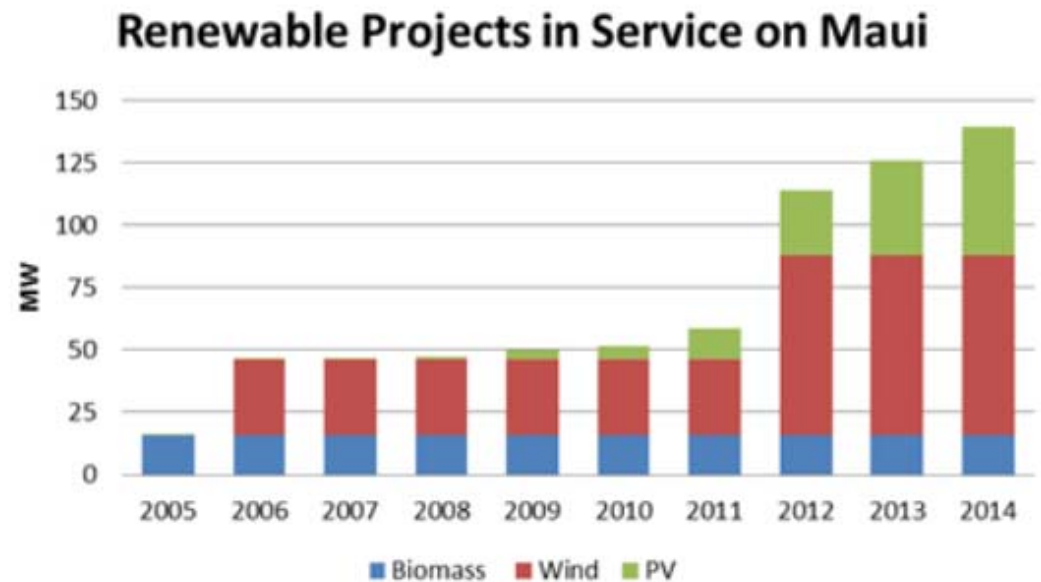


Family Size	Minimum Gallon Capacity Recommended		
	 Electric	 Natural Gas	 Propane Gas
 5+	80		50
 3-4	50		40
 2-3	40		40
 1-2	30		30

Lowe's

Illustrative Deployment: Maui

- Maui Electric
 - 68,000 customers
 - ~200 MW peak
 - 1.2 TWh total sales
 - 62 MW wind
 - 50 MW PV



Low-Rise Tourist Condos



How Big Is The Potential Fleet?

THE HAWAII STATE CONDO GUIDE.COM



Home

County Zoning Links

HawaiiTaxMaps.com

Kauai

Oahu

Molokai

Maui

Lanai

Hawaii

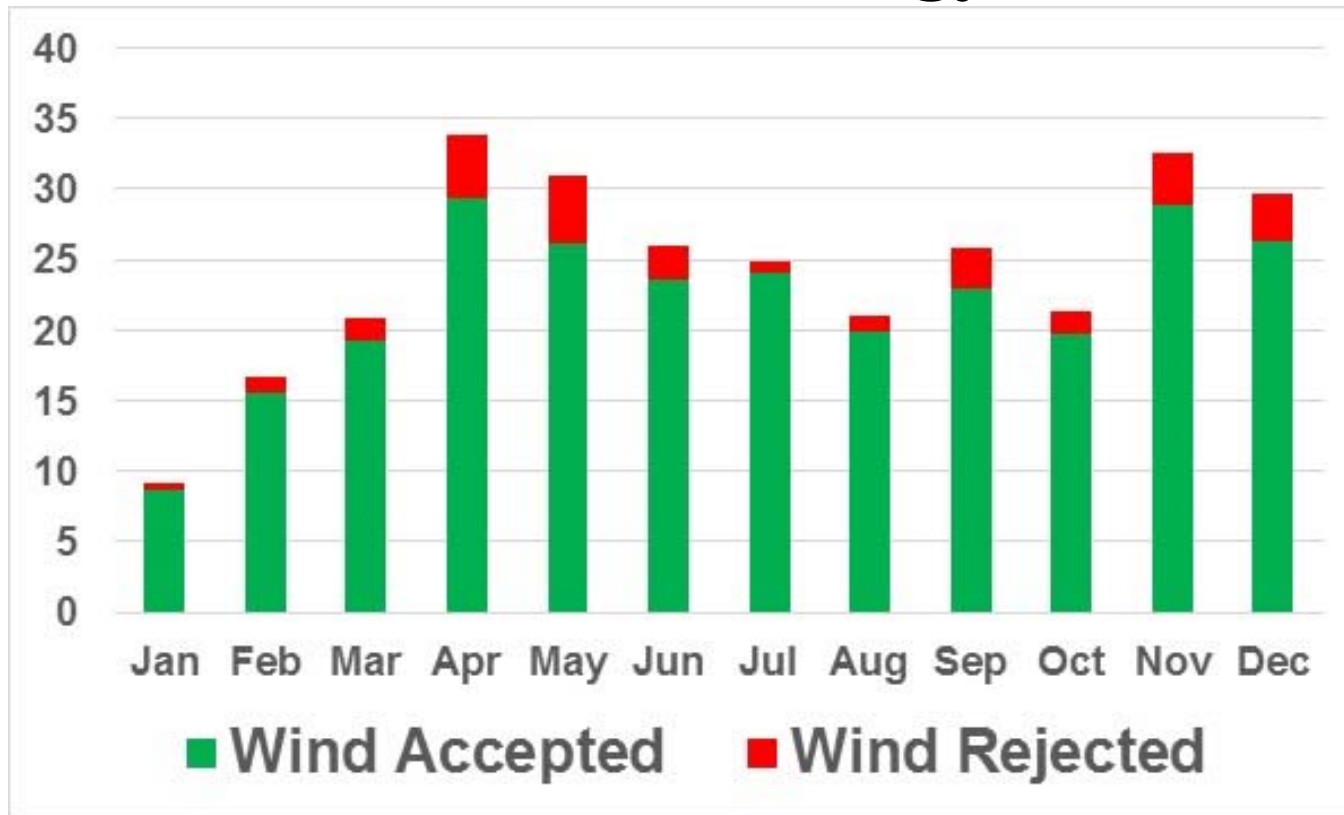


	Total Condos	Estimated Low-Rise
Honokowai / Kapalua	4,352	3,348
Kaanapali / Lahaina	5,016	2,523
North Kihei / Maalaea	3,776	3,228
South Kihei / Wailea	4,442	3,885
Total:	17,586	12,984



Maui's Challenge #1: Wind Curtailment

- 28 GWh of wind rejected
- 10% of total wind energy



Maui: Fast Response Is Valuable

Table 3: Net Benefits Summary (\$ per Customer per Year)

Water Heater	Strategy	PJM East (2014)	MISO (2014)	MISO (2028)
ERWH 50-gal	Peak Shaving	13	-15	29
	Thermal Storage	15	-20	25
	Fast Response	162	39	195

Brattle/NRECA/NRDC/PLMA 2016

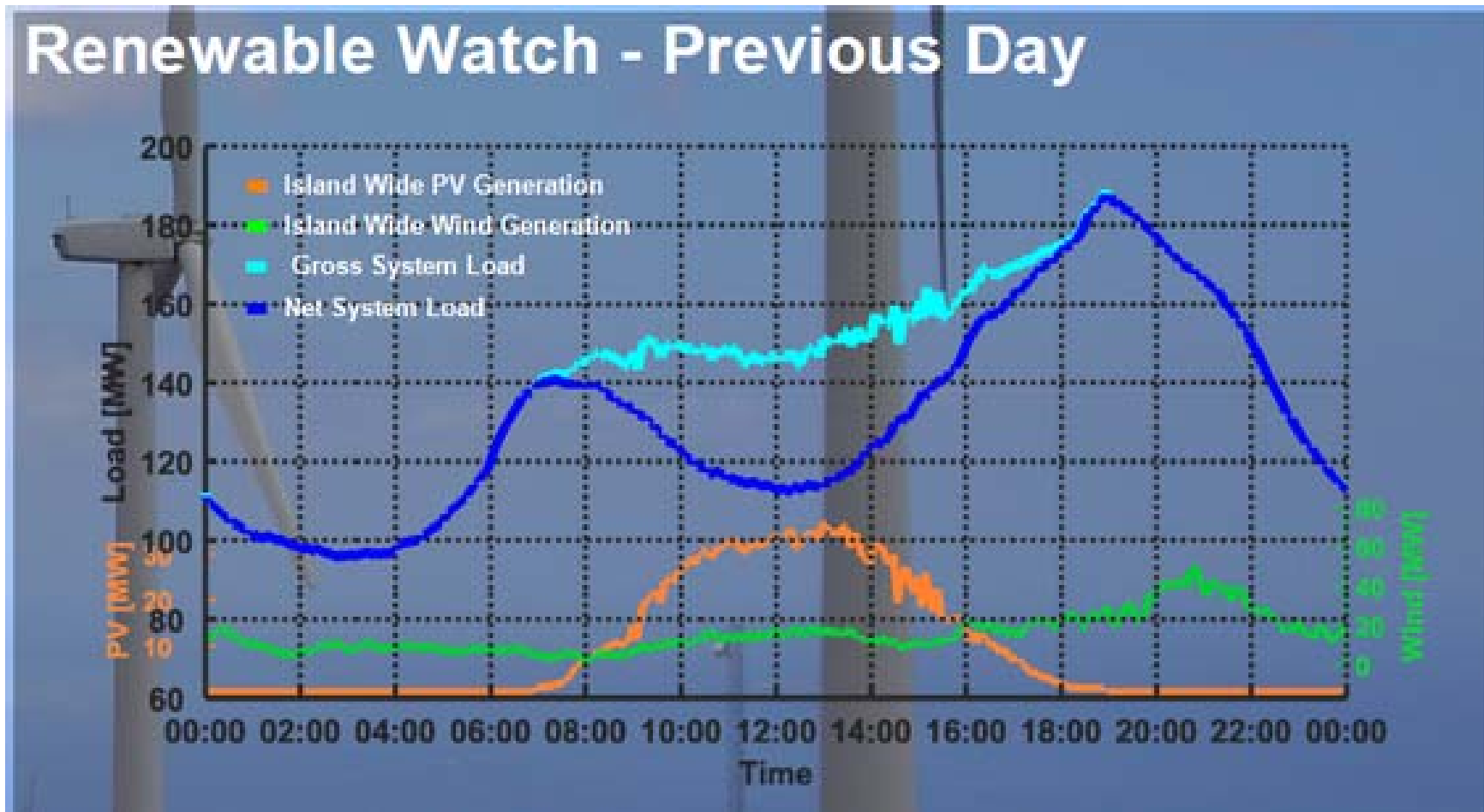
Maui:

13,000 MF water heaters potential

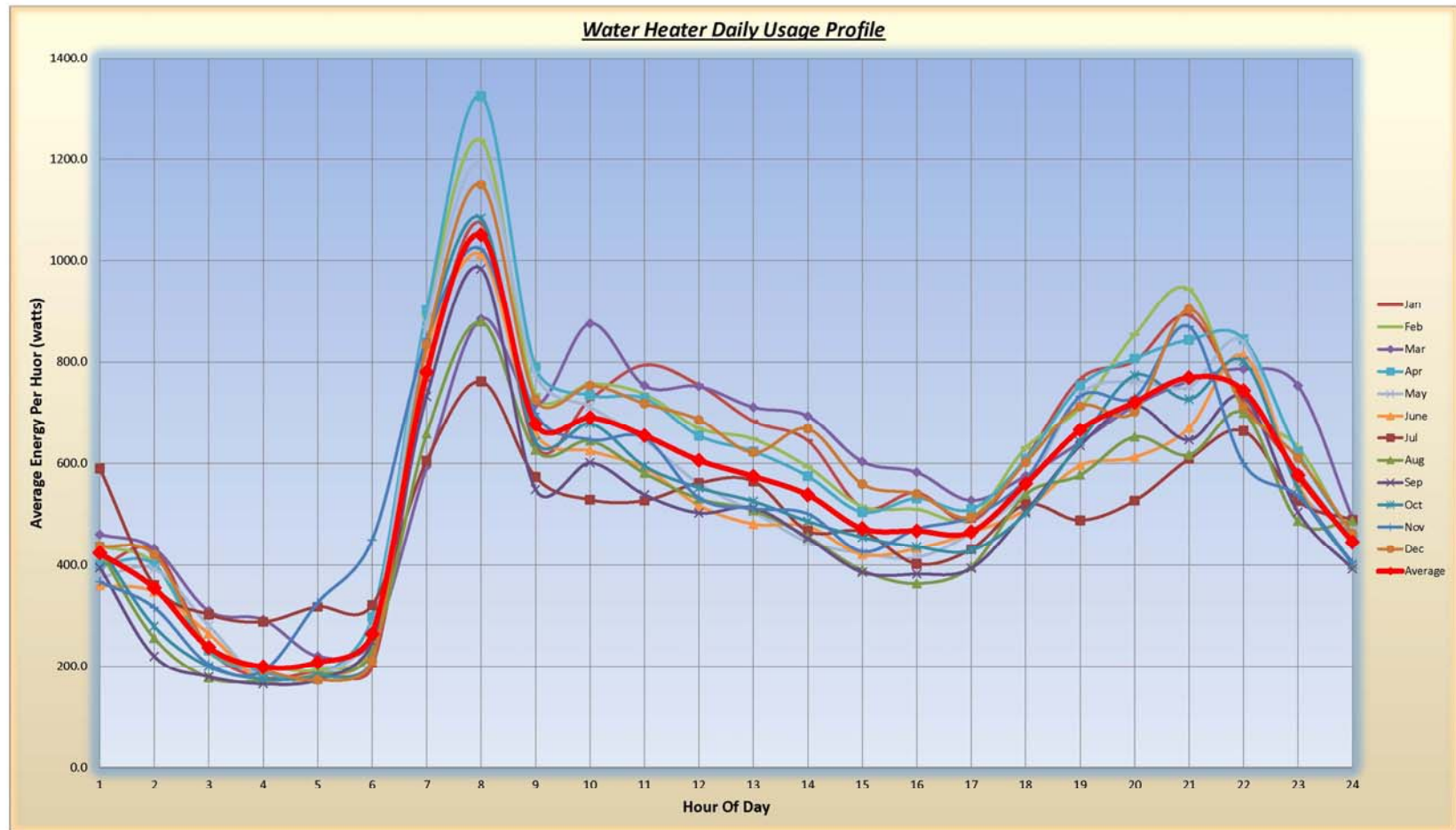
6,300: needed for frequency control for wind

(MECO DR Report, P. 64)

Maui's Challenge #2: Mid-Day Solar Bulge



When Do People Use Hot Water?



Source: Steffes Energy

Hawaii Water Use Is Evening-Peaking

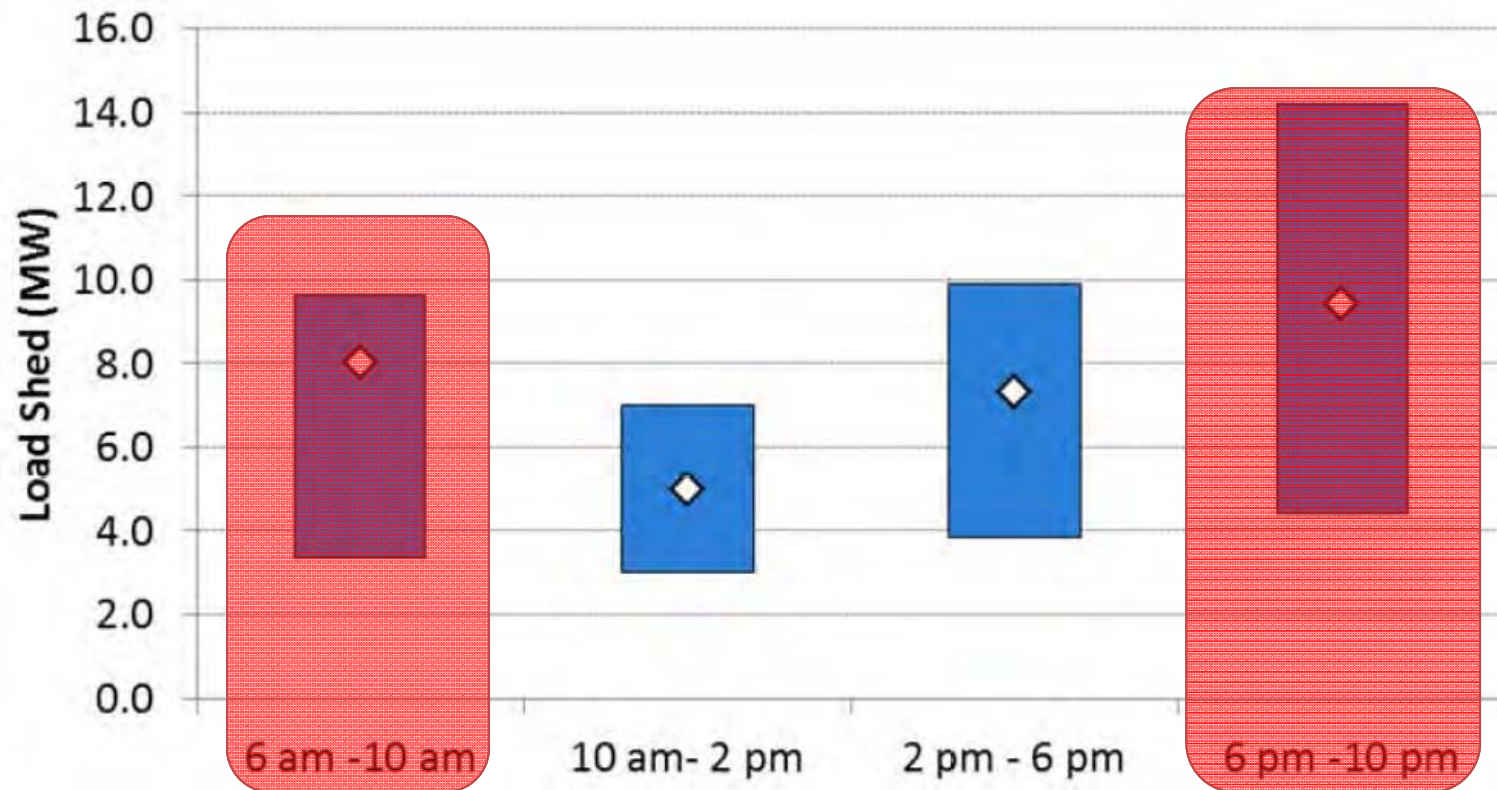
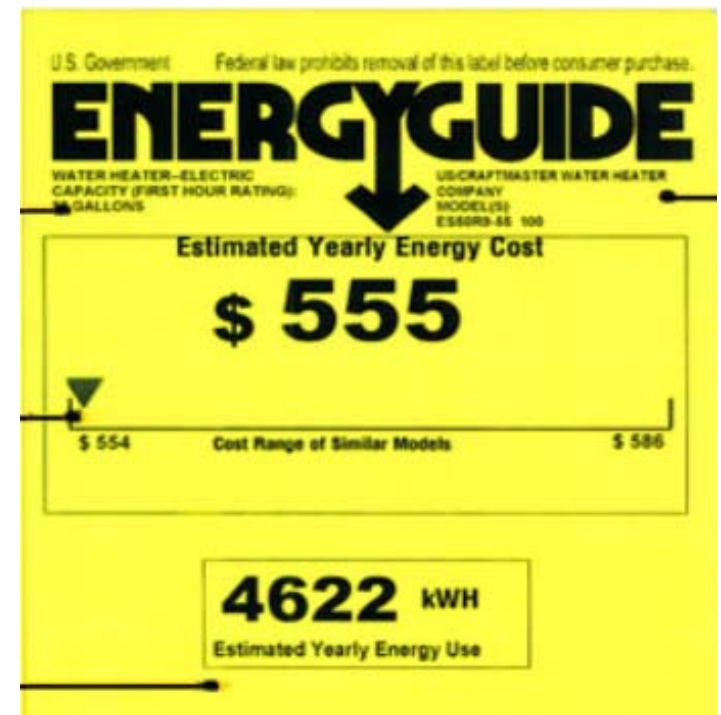
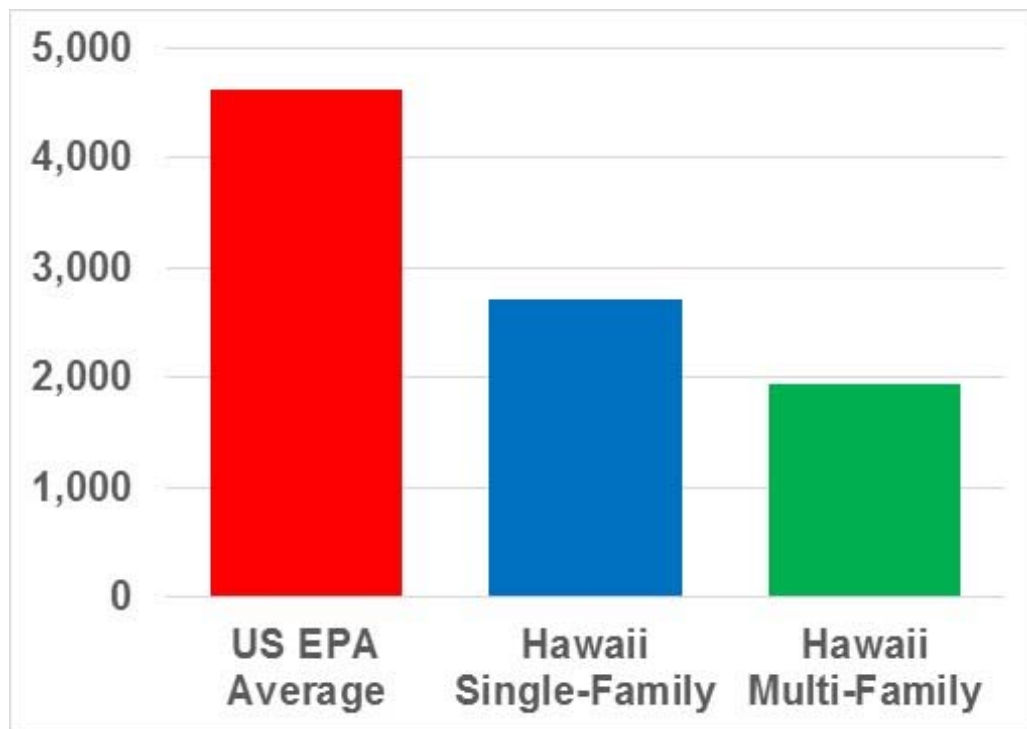


Figure 11. RDLC water heater program load shed statistics, 2013

Hawaii Hot Water Use is Lower

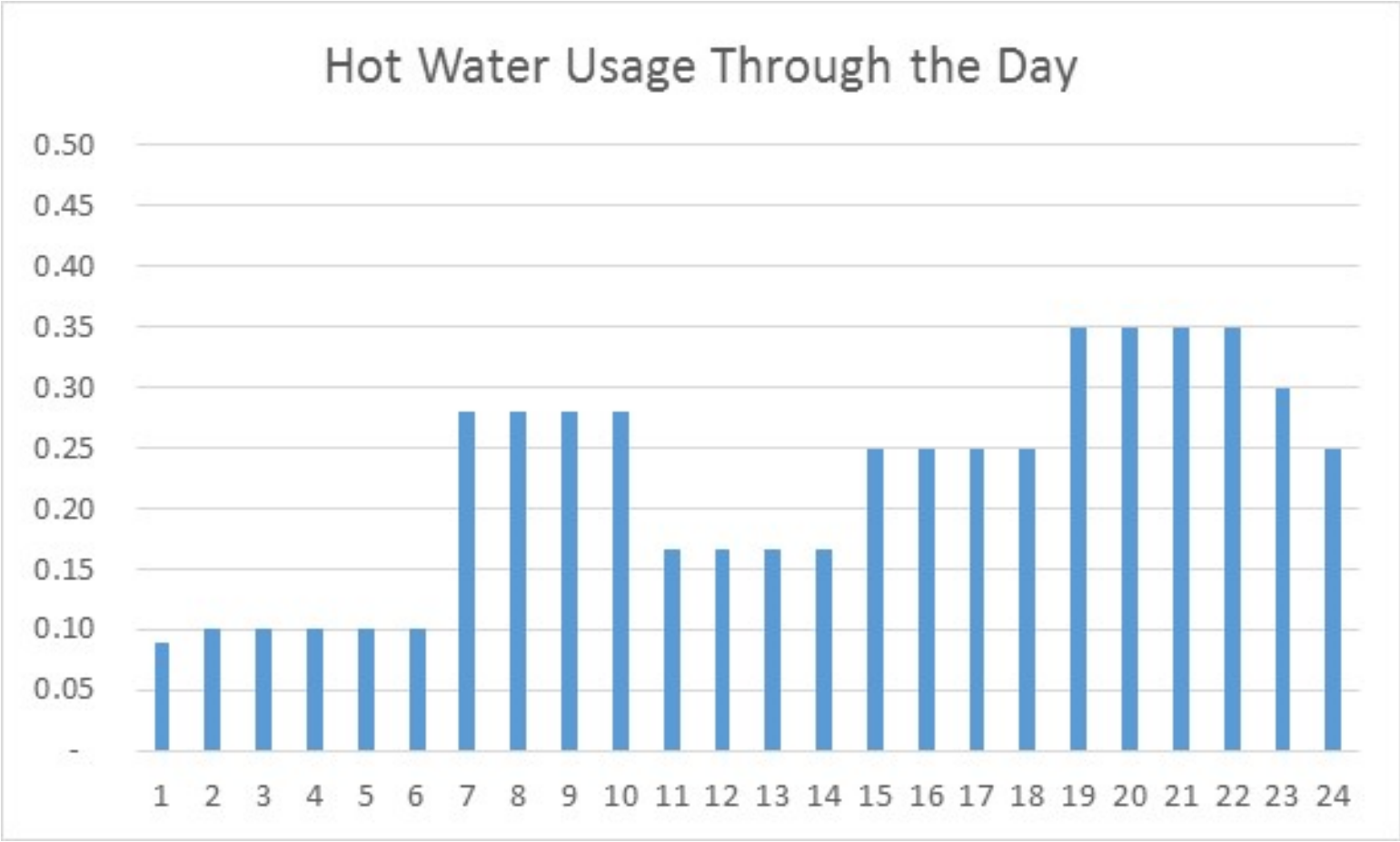


Multi-Family Daily Use is Within Capacity of a 52 Gallon Tank

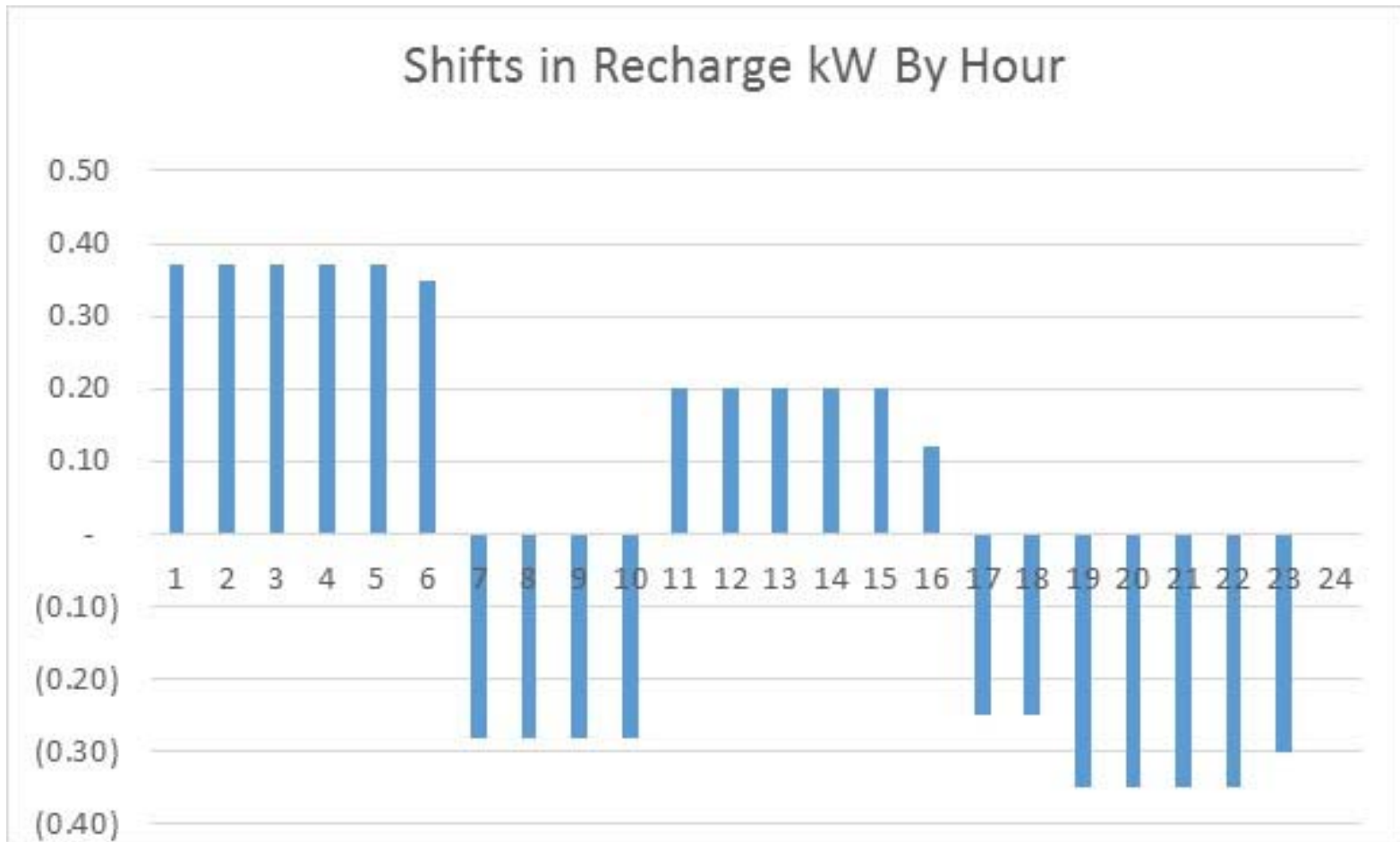
- **Daily Usage:**
5.33 kWh
- **52 Gallon Tank
Capacity:**
7.92 kWh
**@ 140° Max &
75° inlet water temp.**



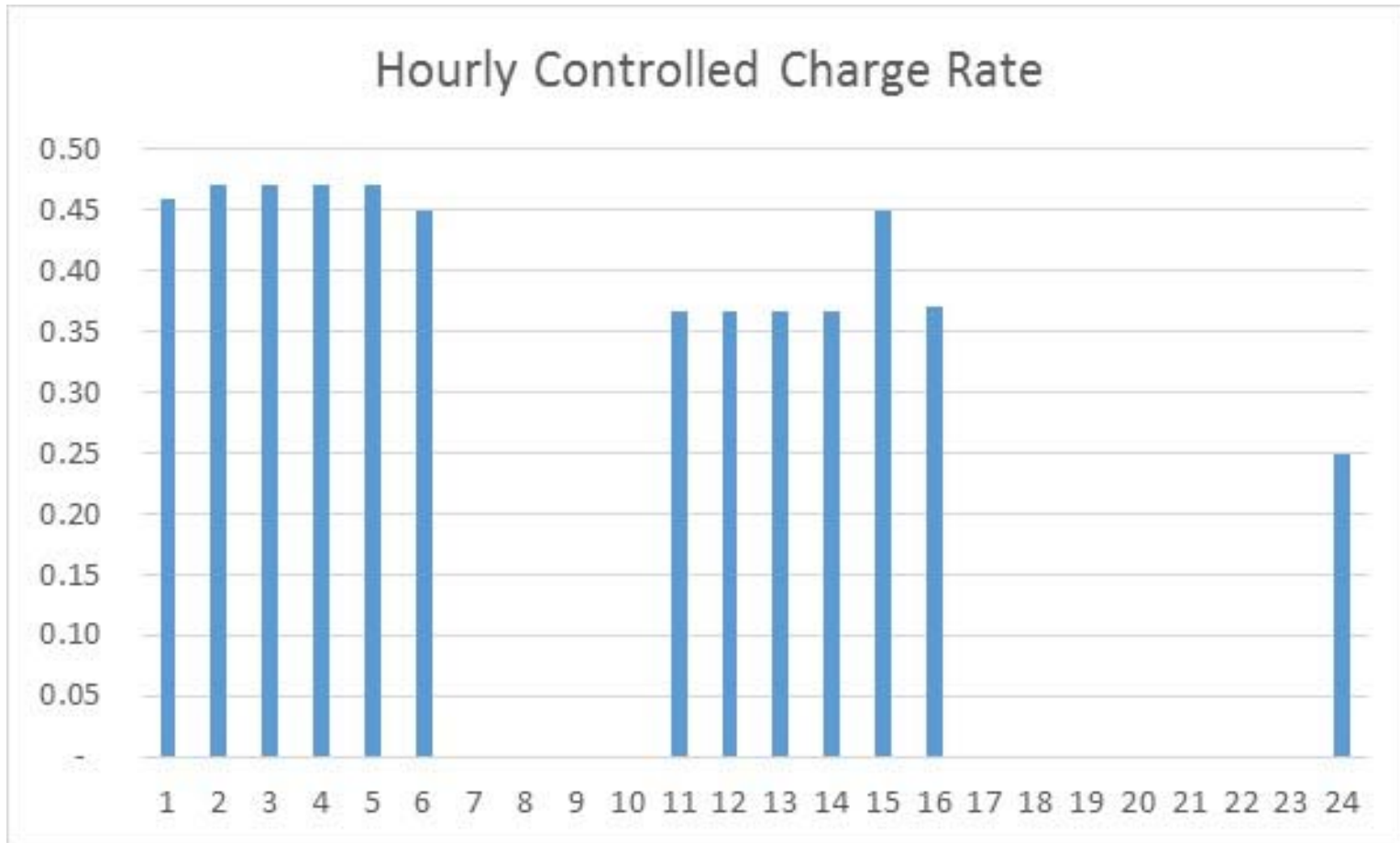
Evening Peak Water Use in Hawaii Matches Post-Solar Day Challenge



Reduce Charging: 6 – 10 AM; 4 – 10 PM Increase Charging at Other Hours



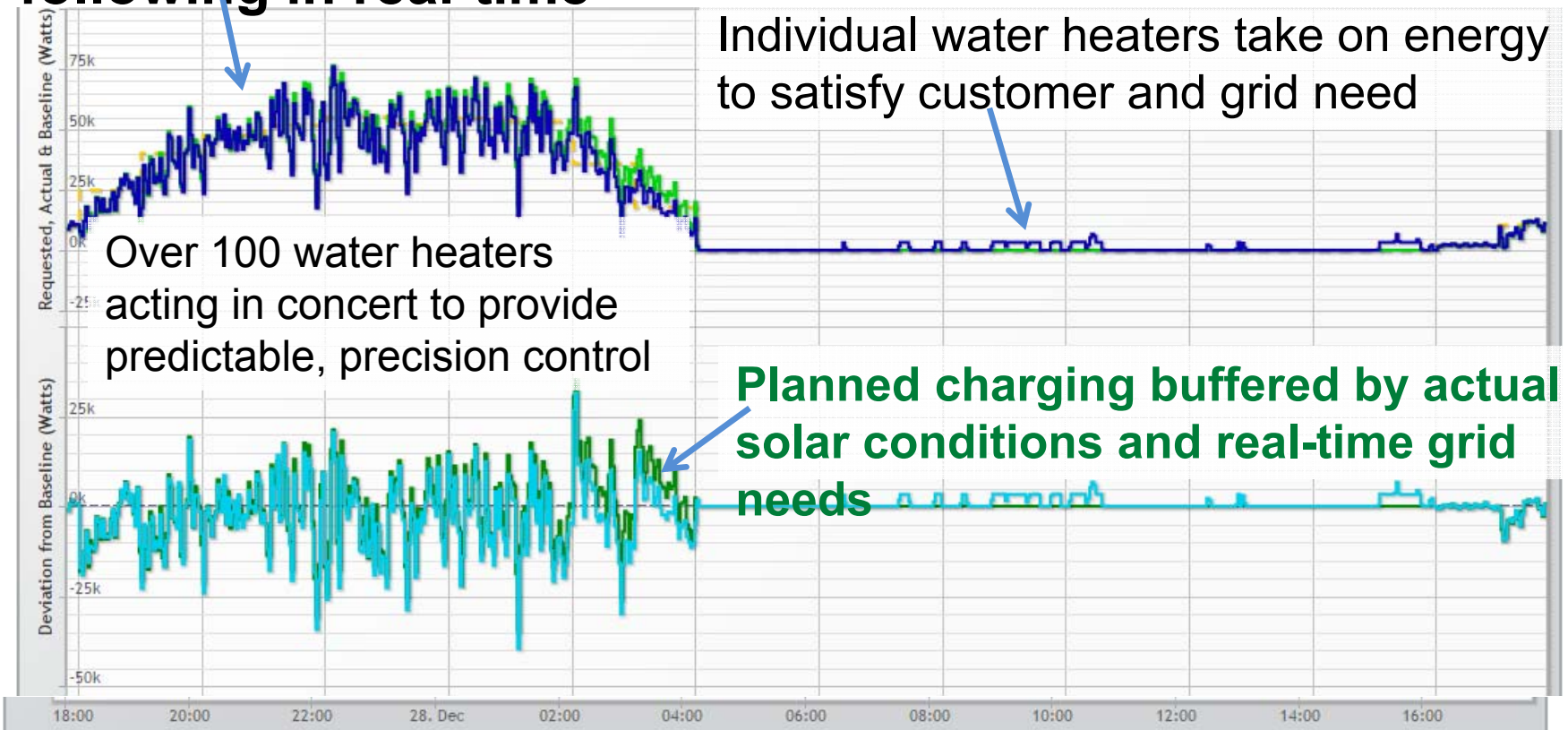
Charging Occurs Mid-Day and Mid-Nite



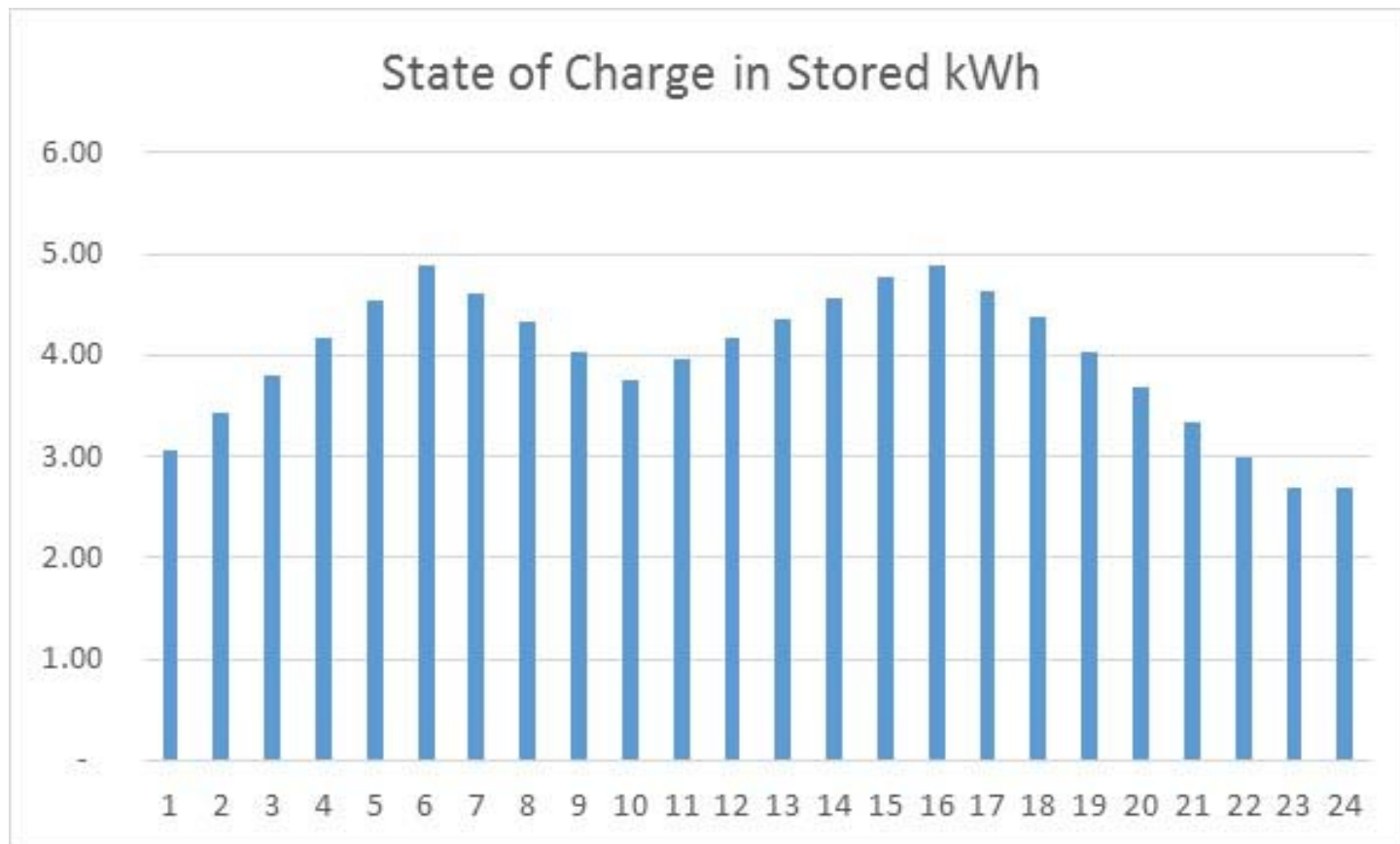
Paul Steffes Slide: Smooth the Ramps

Power Request (Green) – Ramps UP or DOWN based on need

Measured Power (Dark Blue) – Confirms high-accuracy following in real-time



We Only Use Half The Available Storage



Net Shifts Per Water Heater kWh/day per Water Heater

		Before	After	Change
Night Usage		0.84	3.04	2.20
Peak Usage		3.32	-	(3.32)
Solar Bulge Usage		1.17	2.29	1.12
Total:		5.33	5.33	

Shiftable Water Heat Load as % of Wind Curtailment

	2015 Curtailment	Increased Night WH Load	% of Curtailment
Jan	600	846	141%
Feb	1,100	764	69%
Mar	1,700	846	50%
Apr	4,400	818	19%
May	4,900	846	17%
Jun	2,400	818	34%
July	800	846	106%
Aug	1,100	846	77%
Sep	2,900	818	28%
Oct	1,500	846	56%
Nov	3,800	818	22%
Dec	3,400	846	25%
Annual	28,600	9,956	35%

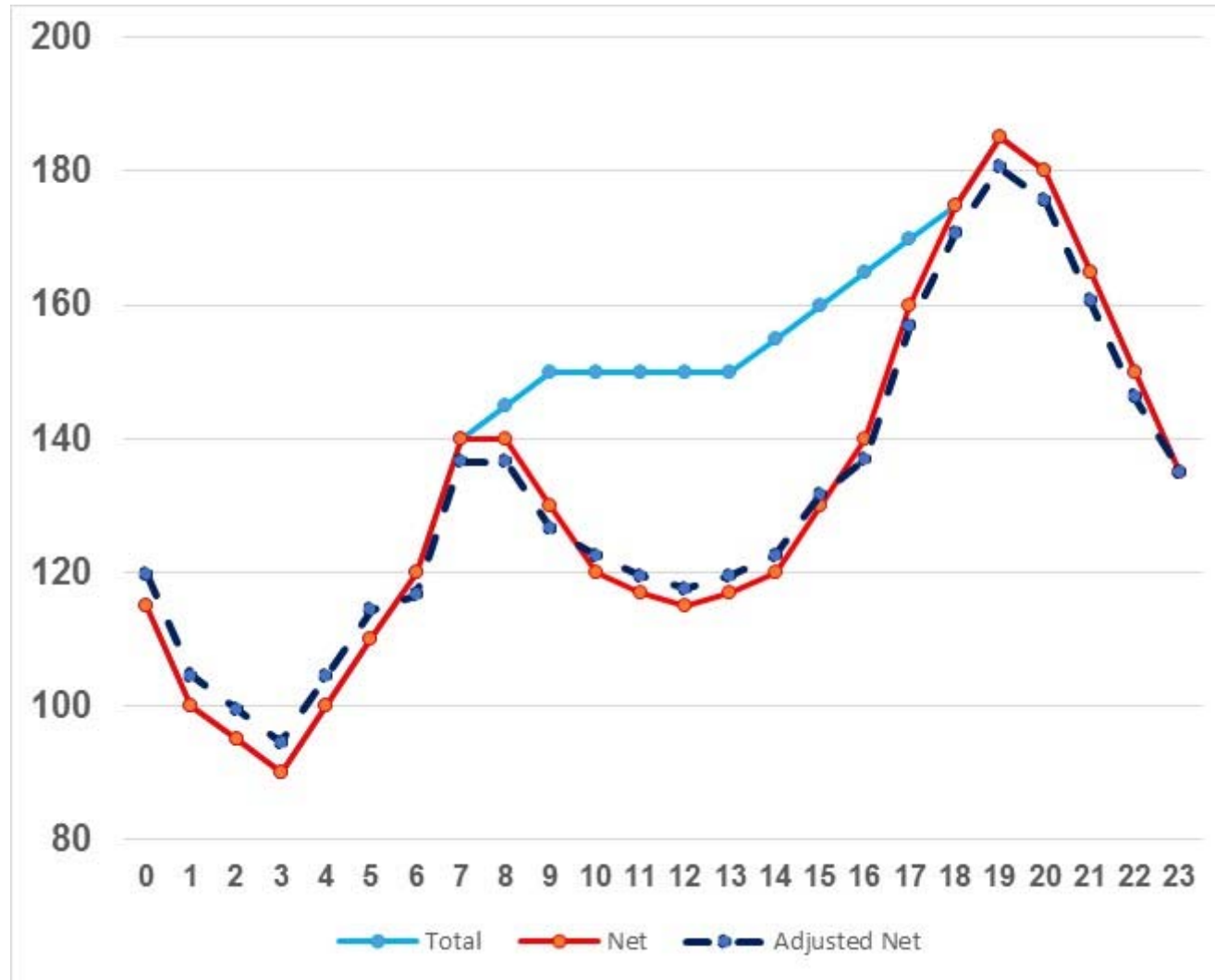
Shiftable Water Heat Load As % of Mid-Day Solar Bulge

	Total	Net	Deviation From Average	WH Shift	%
10	150	120	(11.2)	2.5	22%
11	150	117	(14.2)	2.5	17%
12	150	115	(16.2)	2.5	15%
13	150	117	(14.2)	2.5	17%
14	155	120	(11.2)	2.5	22%

Shiftable Water Heat Load as % of Evening Peak

	Total	Net	Deviation From Average	WH Shift	%
16	165	140	8.8	(3.1)	35%
17	170	160	28.8	(3.1)	11%
18	175	175	43.8	(4.3)	10%
19	185	185	53.8	(4.3)	8%
20	180	180	48.8	(4.3)	9%
21	165	165	33.8	(4.3)	13%
22	150	150	18.8	(3.7)	20%

Effect on Net Load

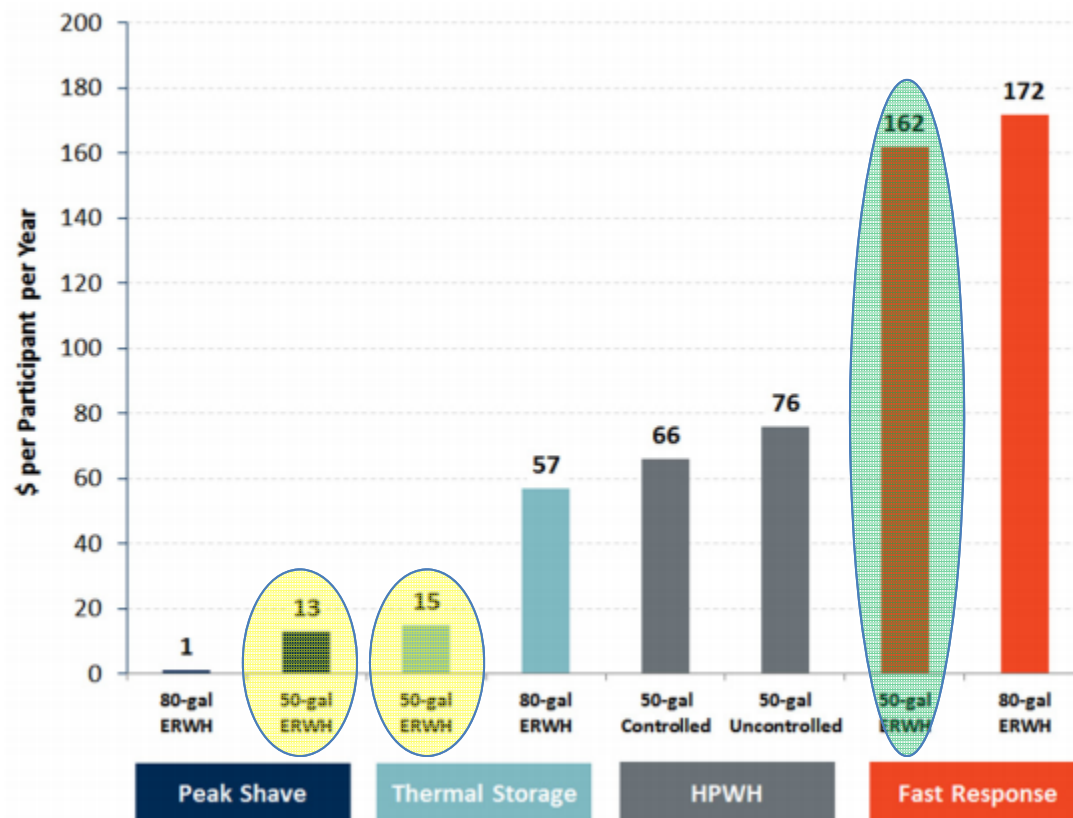


What About Standby Losses?

- Higher Delta-T means higher losses.
EF .95 Tank:
 - 5% losses @ 120F
 - 7% losses @ 140F
 - **Cost** of about **2%** in annual kWh at meter
- **BUT: Lower Distribution Line Losses**
 - Uncontrolled: 41% on-peak
 - Controlled: ~0% on-peak
 - **Savings** of about **3%** on underlying line losses.

This Only Addresses Part of the GIWH Benefit Stream

Figure ES-1: Annualized Net Benefits of Water Heating Strategies (PJM 2014)



No attempt to quantify the fast response value. It should be a part of the value proposition.

Brattle/NRECA/NRDC/PLMA 2016

Summary

- Multi-family electric water heaters will remain commonplace.
- 55 gallon DOE limit not a factor
- Savings per water heater are relatively small.
- Efficiencies of deployment and control are very good.
- Fast response is needed, and is valuable.
- Potential value is very high.



Energy solutions
for a changing world

About RAP

The Regulatory Assistance Project (RAP) is a global, non-profit team of experts that focuses on the long-term economic and environmental sustainability of the power and natural gas sectors. RAP has deep expertise in regulatory and market policies that:

- Promote economic efficiency
- Protect the environment
- Ensure system reliability
- Allocate system benefits fairly among all consumers

Learn more about RAP at www.raonline.org

jlazar@raonline.org



The Regulatory Assistance Project

Beijing, China • Berlin, Germany • Brussels, Belgium • **Montpelier, Vermont USA** • New Delhi, India
50 State Street, Suite 3 • Montpelier, VT 05602 • phone: +1 802-223-8199 • fax: +1 802-223-8172

www.raonline.org