

State C-PACE Success Stories: What Makes or Breaks a C-PACE Program?

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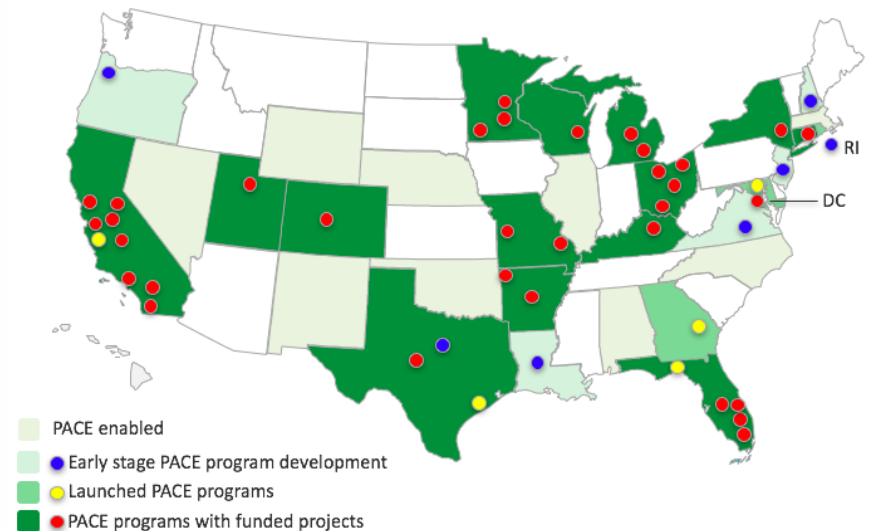


Esteemed Panelists

- **Andy Levin**
 - President, Lean & Green Michigan
- **Mackey Dykes**
 - VP, Commercial and Industrial Programs, Connecticut Green Bank
- **Kristy Manning**
 - Director, Missouri Division of Energy
- **Sandy Fazeli**
 - Senior Program Director, National Association of State Energy Officials

Snapshot of C-PACE Programs

- **29 states and DC** have passed C-PACE enabling legislation since 2009
- **16 states and DC** have active C-PACE programs
- **734 projects** currently funded; **\$230 million** market
- **~48%** of projects centered around office buildings and retail spaces.



Source: <http://www.pacenation.us/pace-data/>

Many Opportunities Remain Untapped

- Over **5 million** commercial buildings in US
 - 50% of those buildings constructed before 1980; average age approaching 40 years.†
 - Major potential for PACE in many states...but only 730 projects funded in 7 years (although many programs younger than 7 years old)
 - Most projects centered in 3 states (79% of projects, 80% of funding)*
 - 1): California
 - 2): Ohio
 - 3): Connecticut
 - Greatest activity around retail and office buildings (vs. industrial, multifamily, hospitality, etc.)

†EIA, CBECS 2012. <https://www.eia.gov/consumption/commercial/reports/2012/buildstock/>.

*As of 2015. See <http://www.pacenation.us/pace-data/>, Q3 2015 Market Report

NGA's Work on C-PACE

- NGA serves as a voice in DC for state & territorial governors
- NGA Center for Best Practices is state policy consulting group for governors
 - provides technical assistance
 - shares best practices
 - helps Governors and staff learn about emerging issues, develop and implement innovative solutions to energy policy challenges
- C-PACE Efforts
 - Flagged in 2011 Financing Guidebook as “emerging” approach
 - Featured in subsequent briefings and meeting panels
 - Hosting C-PACE Experts Roundtable – June 8, 2016
 - 8 state representatives, 16 PACE experts to discuss PACE programs, financing, integration of PACE with other state energy initiatives
 - Insights will inform webinar training series on PACE for Governors’ advisors (below)
 - Offering State Training Webinars: July, August, September 2016
 - Will cover financing, program design, best practices from other states

Contact Us

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