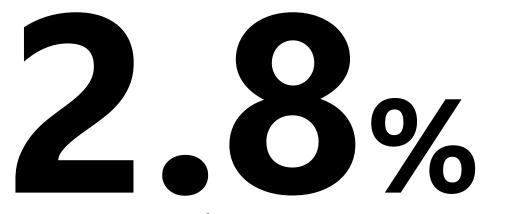


Better Together The case for bundling EE and DR

Matthew Tolliver - VP Business Development

9/22/15

The issue



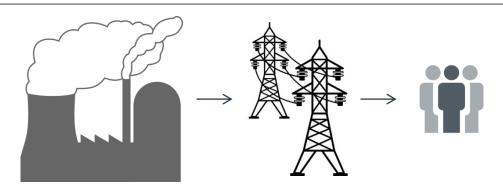
(56 of 2016)

U.S. and Canadian energy efficiency, demand response, and load management programs in the E Source database identified as serving both energy efficiency and demand response purposes (12/2009).

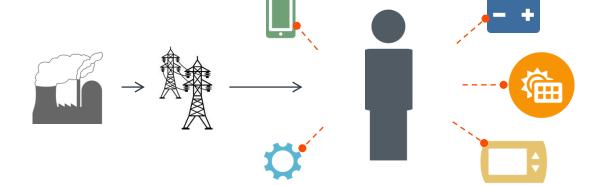


A customer centric view is the new normal

Past



Future





What if our phones only did voice?





Comfort, convenience, sustainability





Get the most out of asset investments





NVE benefits from both EE and DR services



50,000 Devices in the field

DR events called over two years

86% Customer satisfaction

27% Increase in favorable customer opinion



So what to do?

- Co-planning for EE and DR resources
 - Coordinate to overcome separate authorities/implementers
 - Align planning cycles, require proposed measures be measured against both, provide clear mechanisms for dual benefit
- Start from the consumer, and work your way back
- Connected devices are a new paradigm
- M&V meets IoT
- Future proof





Thank you

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