

Capturing Advanced Demand Response Benefits at Scale

ACEEE Hot Water Forum
February 23, 2015

Conrad Eustis

conrad.eustis@pgn.com



© 2015 Portland General Electric. All rights reserved.

Portland General Electric

843,000 customers, 52 cities served

Service territory population 1.7 million,
43% of state's population

4,000-square-mile service area

2,600 employees

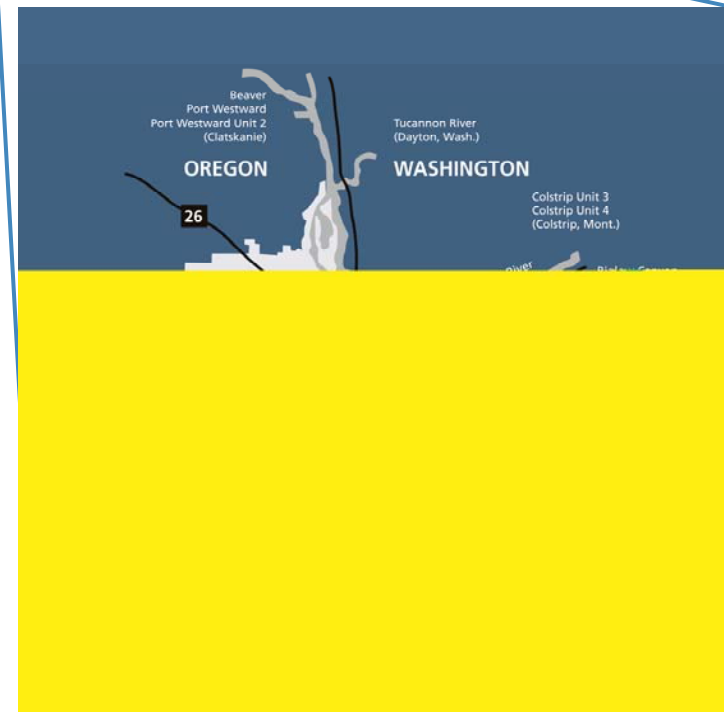
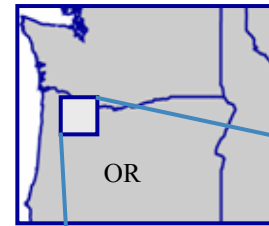
Summer peak load of 3,950 MW (2009)

Winter peak load of 4,073 MW (1998)

Number #1 in US by NREL in Renewable
energy sales and customers

First multi-MW Li-Ion battery-inverter system
placed in operation by a utility

21% of owned generation nameplate
capacity is wind generation; 36% is
renewable.



A New, Better Way to Reach Water Heaters



Like USB,
Customer
plugs the comm
device into
socket on tank

ANSI/CEA-2045
“plug” on
communication
device



Example of early communication device
from e-Radio



Wi-Fi
Expansion
Card

This is the “AC” form factor, there is also a much
smaller “DC” device for use in thermostats

ANSI/CEA-2045
socket on tank

This E-Radio device hears
control commands broadcast on
FM radio and returns water
heater status via Wi-Fi if enabled
by Customer.

**This option can work in 99+%
of US, (including rural areas)
today**

How do Get Installation at < \$75 per Water Heater?

AND

- Support for all of today's communication option
 - ZigBee®, Wi-Fi™, HomePlug®, proprietary AMI, mobile carriers, TWACS®, Cannon/Cooper/Eaton, Z-Wave®, pager, FMRDS, licensed VHF, etc.
- Support for any standard and/or proprietary command protocol
 - e.g: SEP 2, OpenADR, BACnet™
- Future proof for:
 - New communication protocols
 - Embedded Security flaws
- Answer

A standardized-communication interface called ANSI/CEA-2045

Why Should You Support this Standard

- **Less cost** and simple means **more customers** will try it
- Electronic “smart” control in water heater **maintains hot water**
- **Economic control on all water heaters** >40 gals; including heat pumps
- 45 million electric water heaters create the **economic** potential to:
 1. Avoid 20,000 MW of load on-peak
 2. 20 therms/tank/yr (90 million million Btu/yr) in resource energy
 3. Avoid 5 million tons of CO2 emissions

Last two from 24*7 use of water heater as flexible load

20 Utilities already working, already with this standard

Great but, We have a Chicken or Egg First

- Cost at water heater/benefit for electric industry, then customers
- What about a legislated requirement?
- PGE collaboration so far with utilities, efficiency advocates & others
- Exploring whether there is support for legislation
So far so good

Contact: Conrad.eustis@pgn.com

or Brian.spak@pgn.com



Solution: Shed Load by Day, Set Duty Cycle for Night

