



## 2017 Hot Water Forum Co-Host Spotlight





"A. O. Smith Corporation has sponsored the ACEEE Hot Water Forum since its inception. It remains the one technical conference focused exclusively on water heating technologies and energy efficiency. Manufacturers, contractors, consultants or anyone interested in energy efficiency, industry trends, or regulatory changes would be well-advised to circle these dates on their calendars."

Ajita Rajendra, Chairman & CEO of A. O. Smith

### Out with the old, IN WITH



#### TANKLESS CHANGE-OUTS HAVE NEVER BEEN EASIER:

- · Contractor-preferred aluminum center with plastic outer pipe
- · Installs with commercially available venting
- . Long venting runs up to 43 feet
- . Approved to altitudes up to 10,100 feet
- · Simple natural gas to propane field convertibility

#### STOCK MINIMUM NUMBER OF SKUS WHILE PROVIDING A WIDE SELECTION FOR CONTRACTORS:

- · No need to stock different designs to meet field demand
- . One SKU for both natural gas and propane
- No separate high-altitude model needed in most cases



hotwater.com

# THE RIGHT PRODUCT FOR EVERY APPLICATION

The inventive minds at A. O. Smith provide more options to meet hot water demands than ever before! From standard water heaters to innovative gas, electric, solar and hybrid technologies, A. O. Smith has the right water heater to handle real life.



#### VERTEX"WATER HEATER FAMILY

- Easy to Install with standard gas and water connections
- •96% thermal efficiency
- Recovery rate of 129 gallons per hour means endless hot water

#### PROMAX® RESIDENTIAL ELECTRIC LOWBOY

- NAECA III compliant 48-gallon water heater
- With dimensions of 26-1/2" diameter and 34" tall, it retains the same steel jacket dimensions of the model it replaces
- Offers premium features such as high energy factor, CoreGard™ anode rod, blue Diamond\* glass coating and a 6-year warranty

#### CYCLONE® Mxi COMMERCIAL WATER HEATER

- Up to 98% thermal efficiency dramatically lowers operating costs
- Modulating models adjust firing rate to the specific demand, further increasing efficiency and money savings
- Our exclusive advanced electronic control with built-in diagnostics is network ready for remote monitoring

#### TANKLESS

- Designed with higher quality materials for fewer call-backs
- Highly efficient (up to .95 EF)
- Industry-leading
   15-year warranty

#### More options. Including the right one for your next job.

For more information on all the water heaters A. O. Smith has to offer, please visit www.hotwater.com.



# Flexibility is the new norm.



The game-changing Linkable Tankless Rack Systems from A. O. Smith.

Your next project just got a lot more interesting. Our linkable rack systems let you power your next facility with tankless technology while giving you unprecedented flexibility in design, installation and performance.

#### Design

More options than ever with A. O. Smith's expandable design. Available in wall-mount, freestanding, and back-to-back configurations.

Easy options to integrate storage into the design.

#### Installation

Constructed from lightweight anodized aluminum for easy field installation

Reduced Installation costs with three simple connections (cold water, hot water, and gas).

#### **Performance**

Built with redundant combustion systems so that you can easily isolate individual units for maintenance without shutting down the whole system.

Up to 8 units (1,592,000 BTUs) on a single rack system or for larger projects link up to 20 units with a multi-link system.

A. O. Smith Tankless Rack Systems www.hotwater.com/spec



Someday someone will invent a word that combines

# INNOVATION, GREAT DESIGN & FLEXIBILITY.

For now,

#### WE'RE STICKING WITH CYCLONE.

Thank you for making Cyclone® Mxi the #1 specified commercial water heater.



The most impressive member of the Cyclone commercial water heater family yet, the Cyclone Mxi is a model practically designed for your next project.

#### FEATURES:

- Common Vent Capability
- Modulation Combustions System
- Up-to-98% Efficiency
- iCOMM<sup>™</sup> Remote Monitoring

Find out how the Cyclone family can help you at www.hotwater.com/spec







A. O. Smith's next generation Voltex® Hybrid Electric Heat Pump water heater line is upgraded for use nationally, including colder climates. These improvements have qualified the Voltex for the highest level of the Advanced Water Heater Specification, developed by an alliance of Northwest utilities, NEEA and market partners to advance higher performing heat pump water heaters.





"Rheem is committed to participating in technical conferences, like the ACEEE Hot Water Forum (HWF), because our company recognizes how important water heating is to everyone on the planet – every home and business needs hot water. This forum allows Rheem and other organizations to collaborate and create meaningful conversations about the future of water heating".

"The HWF provides an amazing opportunity to sit down and truly focus on essential topics like maximizing efficiencies, exploring innovations and researching affordable water heating products. We look forward to sharing ideas and networking with others dedicated to water heating solutions because it takes a community to make hot water efficient and affordable. We also applaud ACEEE for being the leaders of this extremely important forum for the water heating industry."

Rich Bendure, Executive Vice President and General Manager of Rheem Water Heating Division

#### Rheem® Prestige® Series Hybrid Electric Water Heater

Rheem has launched the next generation of award-winning hybrid water heaters. The allnew Rheem® *Prestige®* Series Hybrid Electric Water Heater is the smartest, quietest and most efficient water heater on the market. With an amazing 3.50 energy factor, this water heater pays for itself with up to an estimated \$4,000 in energy cost savings over 10 years. The *Prestige* Series Hybrid Electric Water Heater exceeds NAECA 2015 and ENERGY STAR® requirements.

In addition to being efficient, the *Prestige* Series Hybrid Electric Water Heater is engineered to be the quietest hybrid available (it operates at a sound level just above a whisper) and is full of smart features. For added peace-of-mind, this unit has the exclusive EcoNet® built-in leak detection system which sends a notification straight to your phone if a leak is detected and sets off an alarm at the water heater. As extra protection, this unit also has the ability to send High Pressure/Temperature, maintenance, service and Major Component Alerts to a mobile phone.

The *Prestige* Series Hybrid Electric Water Heater has other smart features like Energy Saver and High Demand modes to allow the unit to provide more hot water when needed, while using less energy overall. This smart hybrid water heater, which comes in 50, 65 and 80-gallon capacities, is EcoNet-enabled, works with Nest™ and is now available for purchase.



Enjoy maximum savings, convenience and peace-of-mind with the Rheem *Prestige* Series Hybrid Electric Water Heater. For more information and to compare this water heater with standard electric and gas water heaters, go to <a href="https://www.rheem.com/HybridSavings">www.rheem.com/HybridSavings</a>.