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## Large scale transformation







## The Industrial Internet of Things

20 Billion

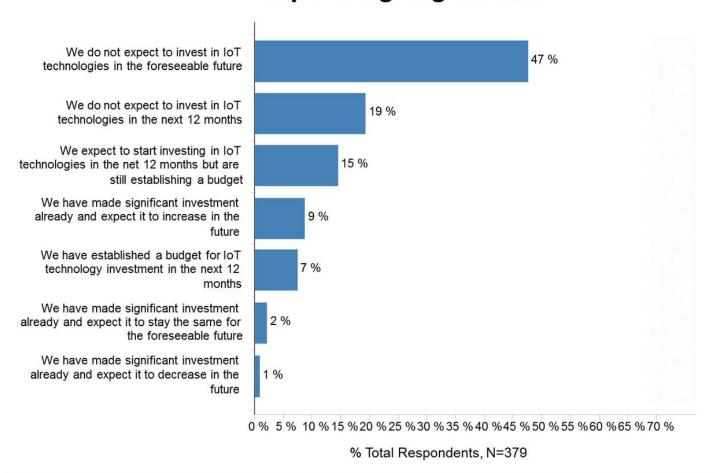




Source: LNS Research 2014

### It's new, but it's happening now

## Please indicate the nature of investment in IoT technology expected going forward



Source: LNS Research 2014

# **Strategic Energy Management Programs 2011**



#### **SEM Programs & Pilots**

BC Hydro BPA Efficiency New Brunswick Efficiency Nova Scotia Energy Trust of Oregon OPA

Southern California Edison



# Strategic Energy Management Programs 2014



#### **SEM Programs & Pilots**

AEP Ohio

**BC Hydro** 

**BPA** 

**Commonwealth Edison** 

**Consumers Energy** 

Efficiency New Brunswick

**Efficiency Nova Scotia** 

**Efficiency Vermont** 

**Energy Trust of Oregon** 

Focus on Energy WI

Idaho Power

**Nicor Gas** 

**OPA** 

**PPL Electric Utilities** 

**Puget Sound Energy** 

**Rocky Mountain Power** 

Southern California Edison

Sothern California Gas Co.



### lloT: It's a new landscape



- What are its key features?
- How will it impact energy?
- What role should efficiency programs play?





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# Discussion

