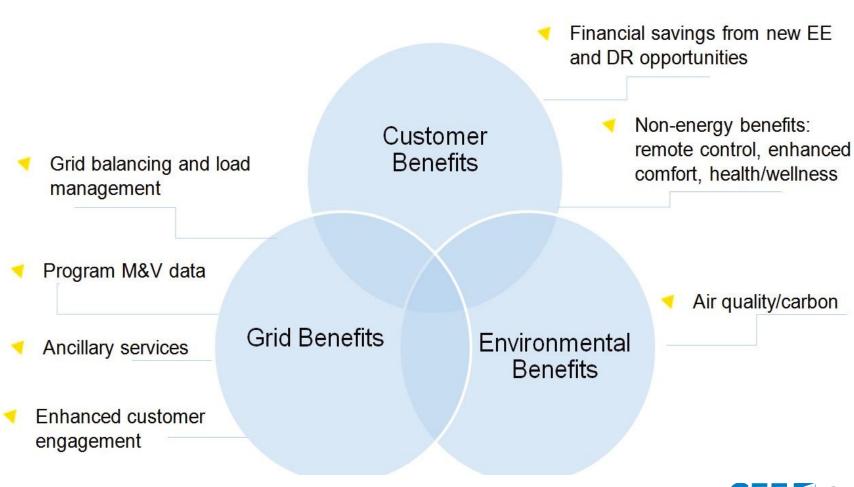
## Realize the Potential of Connected Products



Specifying Functionality that Yields Grid & Customer Value

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April 3, 2017

## What are the Potential Benefits?



# Why Might Consumers Value Smart Systems?

- 1. Seamlessly respond to dynamic electric rates
- 2. Interoperable with "behind the meter" distributed energy resources (e.g. solar)
  - ZNE homes
- 3. Participate in grid services
- 4. Confidence they "got what they paid for"

## **Broad Spectrum of Systems in Buildings**



Focus of AHRI, CEE and EPRI collaboration



#### **High unit volume**

- Single family homes
- Small commercial
- Discrete systems
- Unitary a/c
- Water heaters

No building EMS

#### **Demand response**

- A few kW per bldg.
- Very high unit volume
- Direct communication with HVAC & WH utilized
- Standardized utility programs
- PUC regulated

New a/c capabilities now available!!!

#### **Demand response**

- Many kW per bldg.
- Low unit volume
- DR aggregators
- Negotiated contracts

Controls capabilities readily available

#### Low unit volume

- Large multistory com'l buildings
- Complex systems
- Chillers
- Heat recovery

Sophisticated EMS



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## **Which CEE Committees?**

- Appliances
- Behavior
- Evaluation
- HVAC/Thermostats
- Lighting
- Pool Pumps
- Water Heating
- ▼ Whole House

## **CEE Member Consensus Reached**

- ✓ Use of open, non-proprietary, communication standards to achieve interoperability are required....
- Establishing multiple pathways to connect is likely necessary to ensure the majority of consumers realize benefits...
- Maintaining a direct line of site to location of connected products at the "substation level" will maximize the load management benefits...
- Acceptable communication pathways must secure customer data and adequately protect privacy...
- Products are "controllable" and responsive to price signals...
- Connected devices must be "discoverable" and disclose their ability for a utility signal (or equivalent) to reach the connected product consistently...
- Capability to share basic energy data is required



### Potential Elements to Standardize

- Communication protocols
- Connection resiliency
- Discoverable
  - once registered
- Physical location

- Demand response availability
  - status and ability to participate
- Peak period avoidance configurability
- Physical responses & response times
- Information responses
  - What data, at what interval?