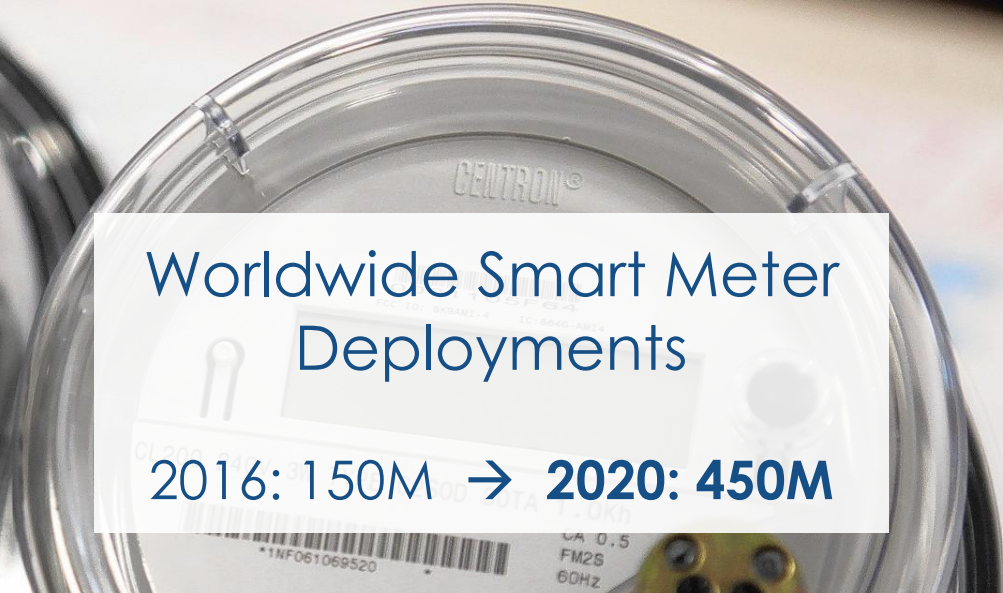
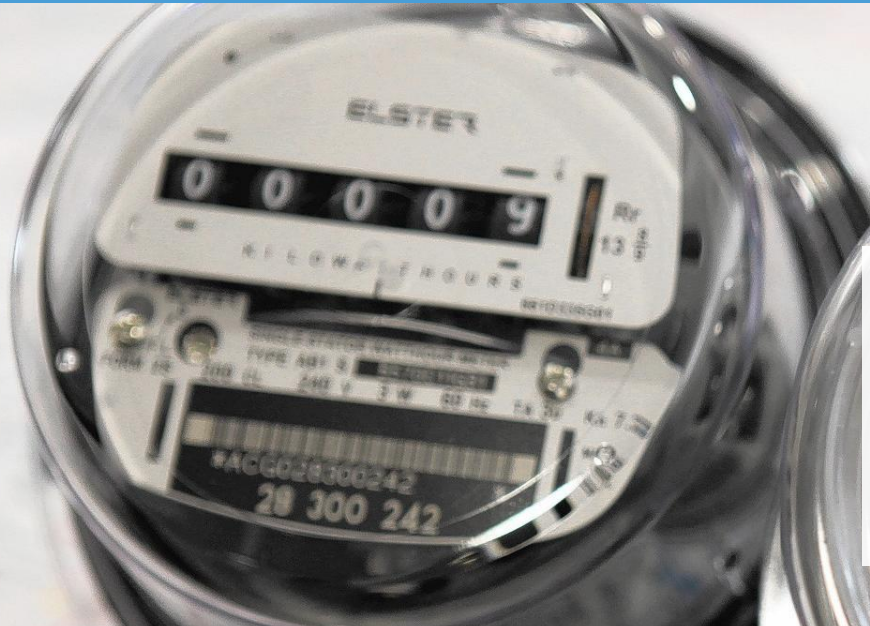




Driving Results Through Engagement

David Wells, Sales Director, Bidgely
April 2017



Worldwide Smart Meter Deployments

2016: 150M → 2020: 450M

Old Analog Meter

- Once per month meter reader

New Smart Meter

- Self-reporting every 15-60 minutes

Appliance-Level Itemization



\$100

Energy Bill



\$27



\$17



\$5



\$12



\$7



\$22



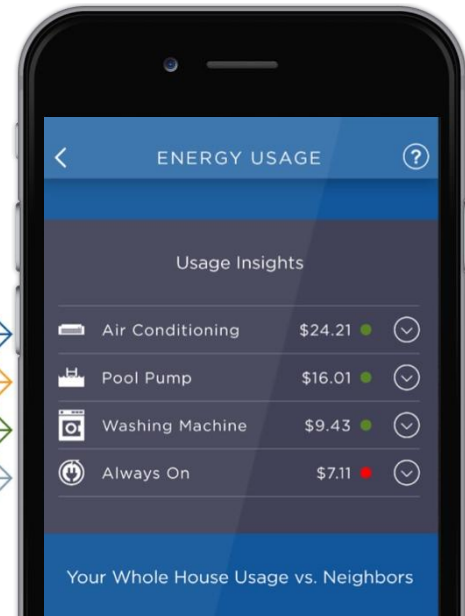
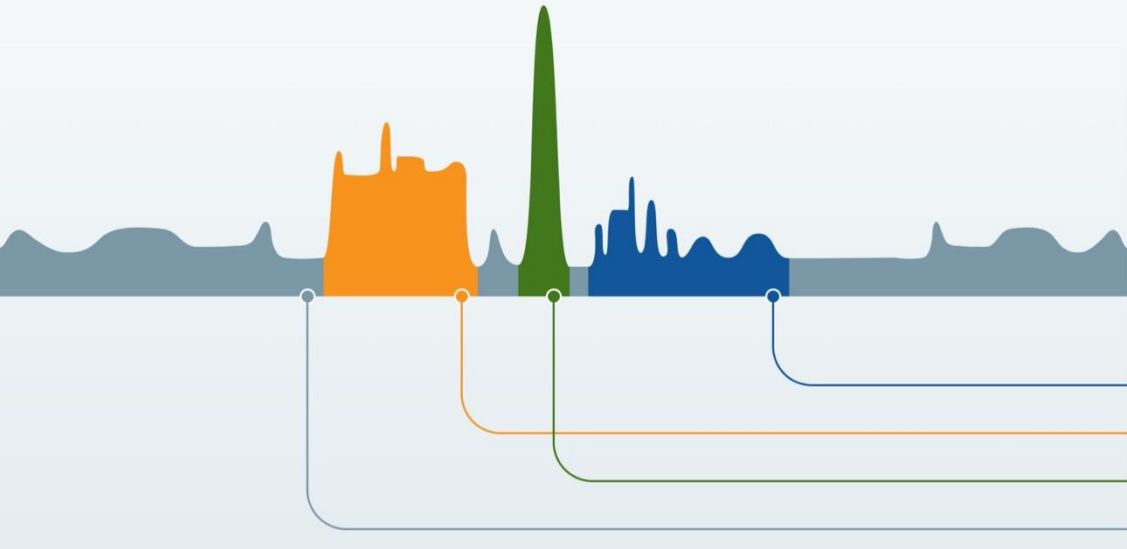
\$10



Appliance Fingerprint Technology



- Machine learning algorithms
- 11 patents filed
- Scalable solution: no in-home sensors



Meeting Changing Customer Demands



✓ Digital

✓ Easy

✓ Personalized

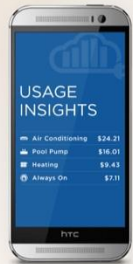


We Reach Users Where They Are...



RICH

REACH



MOBILE APP



WEB PORTAL



SMS & MOBILE WEB



EMAIL



PAPER

USAGE
INSIGHTS

Air Conditioning	\$24.31
Pool Pump	\$16.01
Heating	\$9.43
Always On	\$7.11

USAGE INSIGHTS

AIR CONDITIONING	\$24.31
POOL PUMP	\$16.01
HEATING	\$9.43
ALWAYS ON	\$7.11

YOUR ENERGY DATA
\$0.25
per kWh used

USAGE
INSIGHTS

Air Conditioning	\$24.31
Pool Pump	\$16.01
Heating	\$9.43
Always On	\$7.11

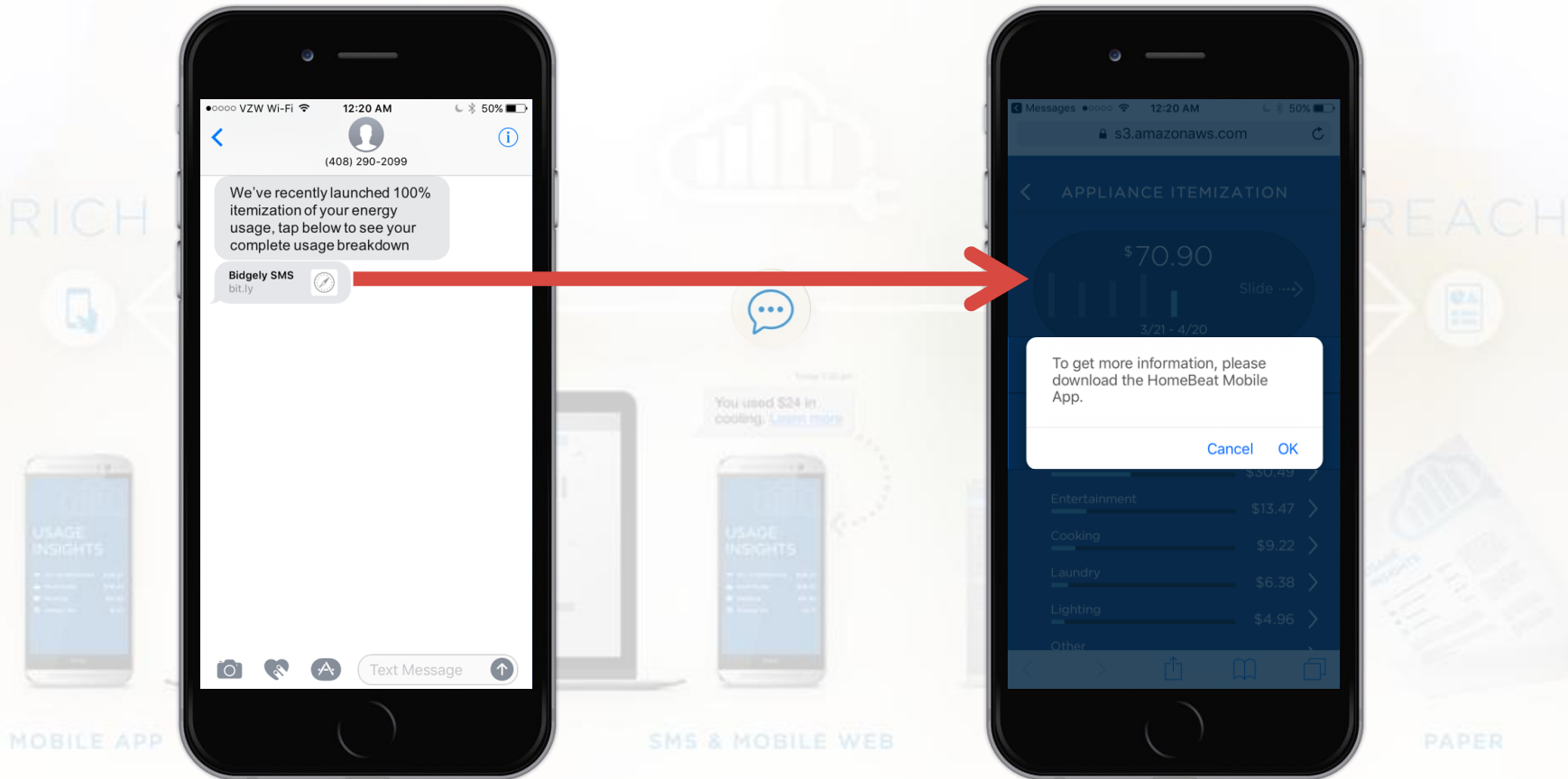
USAGE
INSIGHTS

AIR CONDITIONING	\$24.31
POOL PUMP	\$16.01
HEATING	\$9.43
ALWAYS ON	\$7.11

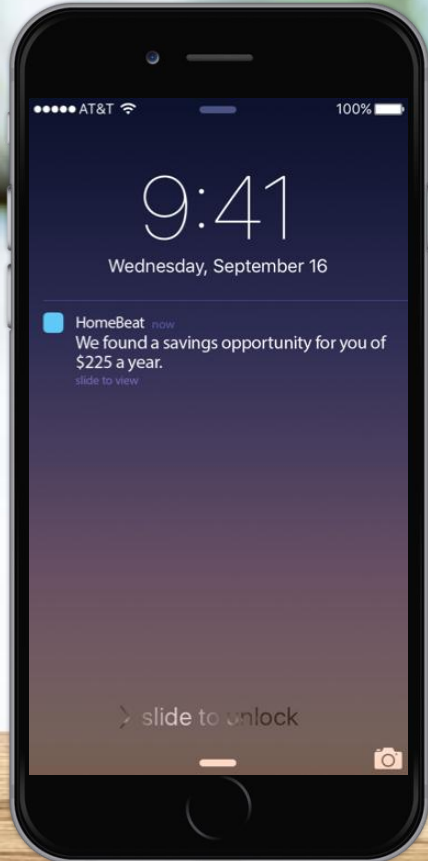
USAGE
INSIGHTS

AIR CONDITIONING	\$24.31
POOL PUMP	\$16.01
HEATING	\$9.43
ALWAYS ON	\$7.11

...Without Compromising the Experience



Consumer Case Study – High Always On



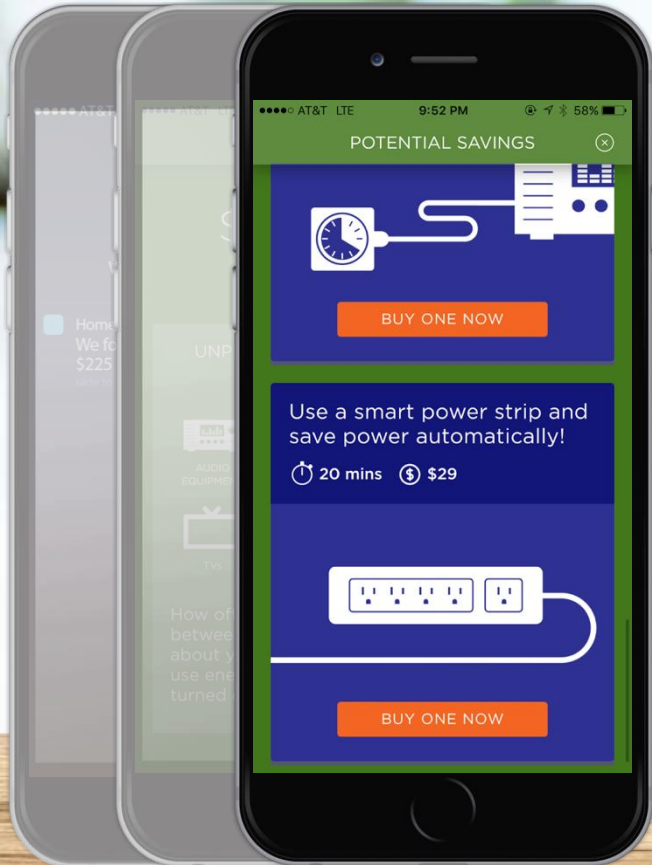
High Always On Notification

Consumer Case Study – High Always On



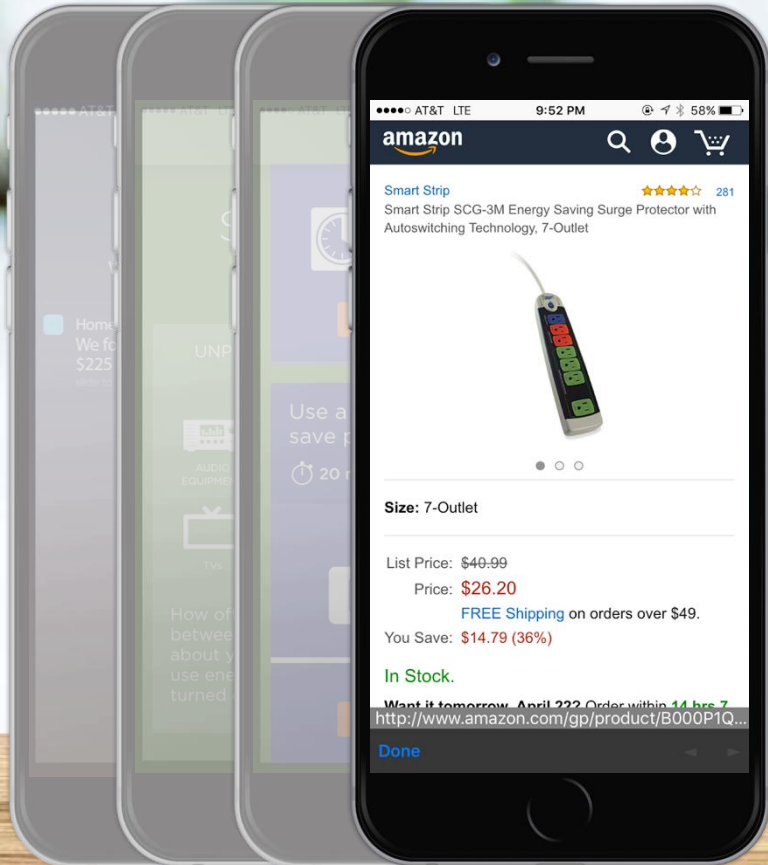
Potential Savings Explained

Consumer Case Study – High Always On



Tip: Use a Smart Power Strip

Consumer Case Study – High Always On



Clickthrough to Buy

Consumer Case Study – High Always On



Powerstrip Arrives!

Consumer Case Study – High Always On



Confirmed: Always On
Consumption Reduced!

Consumer Case Study – High Always On



“I love that this saved me money AND made my life more convenient!”

- Lisen S.

HomeBeat Platform Leverages Disagg



WEB



MOBILE



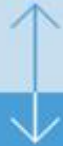
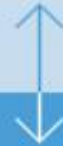
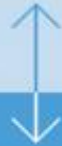
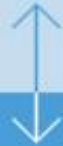
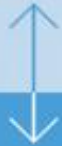
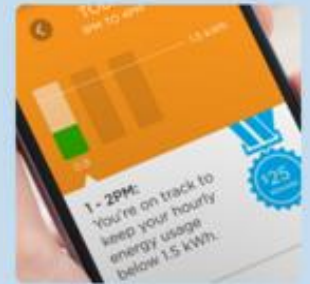
API



AGENT



ACTION DR



BIDGELY INSIGHT PLATFORM

AMI Data Drives Meaningful Results



2.25%

Energy Reduction

30%

Peak Energy Reduction

\$6.32/kW shifted

6x

Cost Reduction per MW



“Convenient, streamlined, access anywhere, informative.”

"Just amazing. Using the app lets me be in control of wasted energy at home."

“Extremely useful app for helping me track power usage at home.”

“Loved it and got my wife on it as well”

“It’s an awesome little app.”

“Having the HomeBeat App certainly was an eye-opener. Please make it available to everyone”

“Electricity usage was a complete black box to me before homebeat. It was very easy to see my daily and weekend use and helped me compare what I was doing differently over time”



Thanks

April 2017

dwells@bidgely.com