

Advancing a Clean Energy Economy in central Appalachia

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Natural Capital Investment Fund

ACEEE Rural Conference

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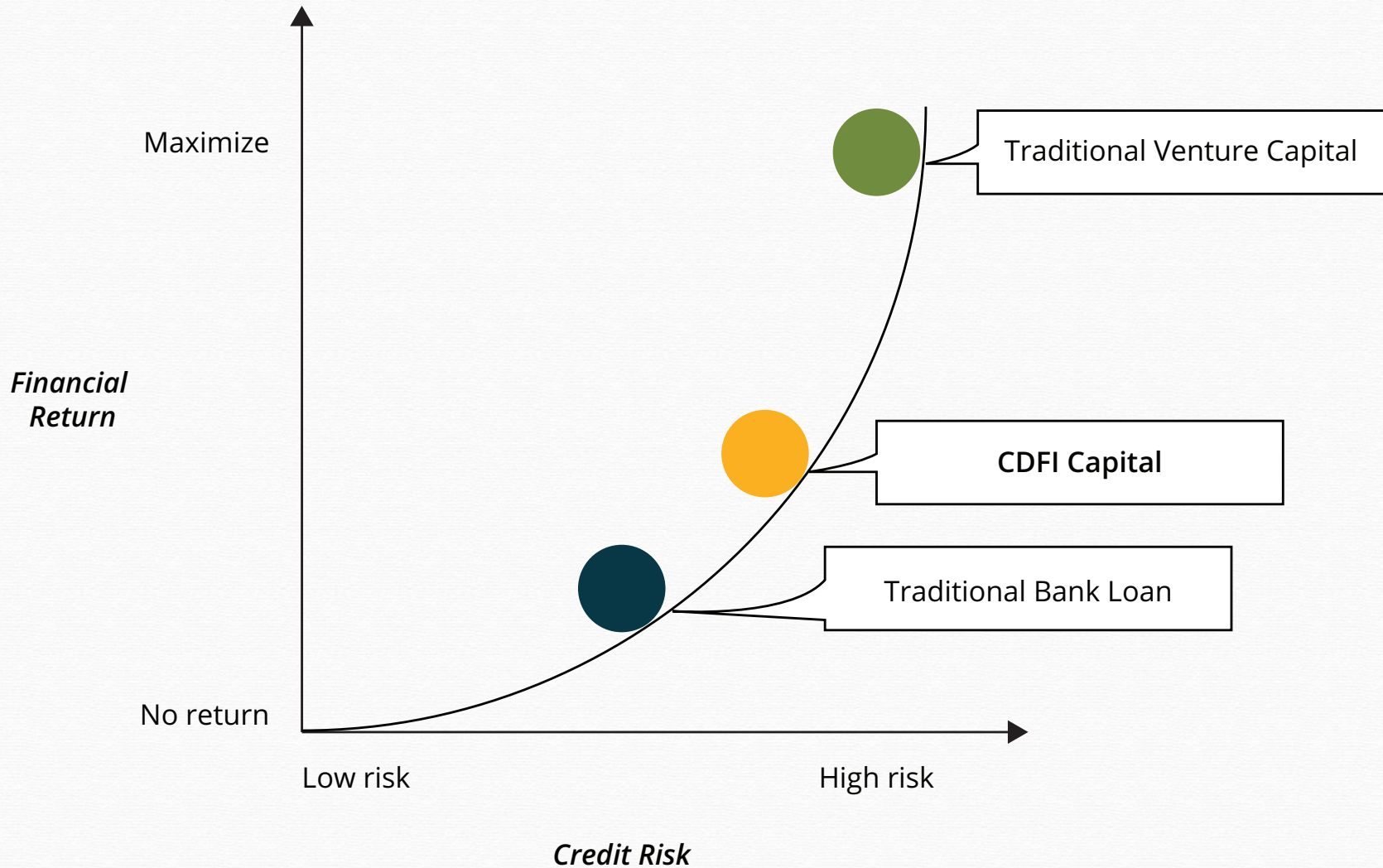


About NCIFund

- \$40 million loan fund
- Certified CDFI
- Lends to small businesses, nonprofits and local governments
- Provides patient & flexible capital
- Provides technical assistance
- Triple bottom-line focus:
 - 1X Economic growth
 - 2X Job creation/retention
 - 3X Environmental stewardship



Not your father's financing.



NCIFund Energy Portfolio



Barriers

- ✔ Low Energy Prices
- ✔ Eroding Profits
- ✔ Economic Uncertainty
- ✔ Policies/Politics
- ✔ Skilled Labor Pool
- ✔ Client Base
- ✔ Knowledge Base
- ✔ Borrowing Base
- ✔ Broadband access



Solutions & Lessons Learned

- Impeccable timing & messaging
- Front-line referral relationships
- Turnkey solutions
- Dedicated, skilled staff
- Client co-investment (skin in the game)
- Enhancement: Grants & rebates; rate buy-downs; at-risk capital; loan loss reserve
- Education, advocacy and policy work



Get In Touch

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